# **PRO FORMA FIGURES**<sup>(1)</sup> AS OF DECEMBER 31, 2015

# NEW ORGANIZATION KEY FINANCIAL INDICATORS POWER CAPACITY & OUTPUTS

(1) 2015 key indicators by reportable segments have been restated in accordance with IFRS 8 to reflect changes in ENGIE internal organization, effective as of January 1st 2016. 2015 EBITDA has also been restated in order to exclude non-recurring contribution of share in net income of entities accounted for using equity method. This information will be included in ENGIE consolidated financial statements for the year ended December 31, 2016. It has not been audited.



# **NEW REPORTING** From business units to reportable segments

Reportable segments	Nb BUs	List of BUs
NORTH AMERICA	1	North America
LATIN AMERICA	2	Latin America <sup>(1)</sup>   Brazil
AFRICA / ASIA	4	Africa   China   Middle East, South and Central Asia and Turkey (MESCAT)   Asia-Pacific
BENELUX	1	Benelux
FRANCE	4	France Renewables   France BtoB   France BtoC   France Networks
EUROPE excl. France & Benelux	2	UK   North, South and Eastern Europe
INFRASTRUCTURES EUROPE	4	GRTgaz   GRDF   Elengy   Storengy
GEM & LNG	2	Global LNG   Global Energy Management (GEM)
E&P	1	E&P
OTHER	3	Generation Europe   Tractebel Engineering   GTT   Other (including New Corp and SUEZ)

For reporting purposes, the 24 BUs are grouped into **10 reportable segments**. Under the new organizational structure, the Group is now made up of **24 business units (BUs)** according to a region-oriented approach within a single country or a group of countries.

The previous 5 business lines do no longer exist.

(1) Including Mexico previously in North America



# PROFORMA KEY FINANCIAL INDICATORS



# **BREAKDOWN OF REVENUES** From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastru- ctures	Energy Services	Others	2015
NORTH AMERICA	3,424				248		3,673
LATIN AMERICA	4,133				64		4,197
AFRICA / ASIA	4,119				123	2	4,244
BENELUX		5,821			2,910		8,732
FRANCE		11,830		29	8,389		20,248
EUROPE excl. France & Benelux	1,482	3,348			3,662		8,491
INFRASTRUCTURES EUROPE				3,027			3,027
GEM & LNG	575	8,968	1,777				11,320
E&P			2,242				2,242
OTHER <sup>(1)</sup>	801	2,044	226		605	33	3,710
TOTAL	14,534	32,011	4,246	3,055	16,001	36	69,883

<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



# **BREAKDOWN OF EBITDA**<sup>(1)</sup> From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastru- ctures	Energy Services	Others	2015
NORTH AMERICA	593				40		633
LATIN AMERICA	1,561			-2	3		1,563
AFRICA / ASIA	1,236					-21	1,237
BENELUX		283			162		445
FRANCE		583		4	687		1,274
EUROPE excl. France & Benelux	144	216			199		559
INFRASTRUCTURES EUROPE				3,381			3,381
GEM & LNG	17	210	-31				196
E&P			1,514				1,514
	45	334	142	19	114	-182	472
TOTAL	3,596	1,627	1,625	3,402	1,227	-203	11,273

(1) EBITDA new definition excluding non recurring contribution of share in net income of entities accounted for using equity method

(2) Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



### BREAKDOWN OF SHARE IN NET INCOME OF ENTITIES ACCOUNTED FOR USING EQUITY METHOD

In €m	2015 reported	2015 recurring
NORTH AMERICA	92	98
LATIN AMERICA	-81	-81
AFRICA / ASIA	286	286
BENELUX	0	0
FRANCE	-6	-6
EUROPE excl. France & Benelux	63	76
INFRASTRUCTURES EUROPE	9	9
GEM & LNG	4	4
E&P	14	14
OTHER <sup>(1)</sup>	91	85
TOTAL	473	485

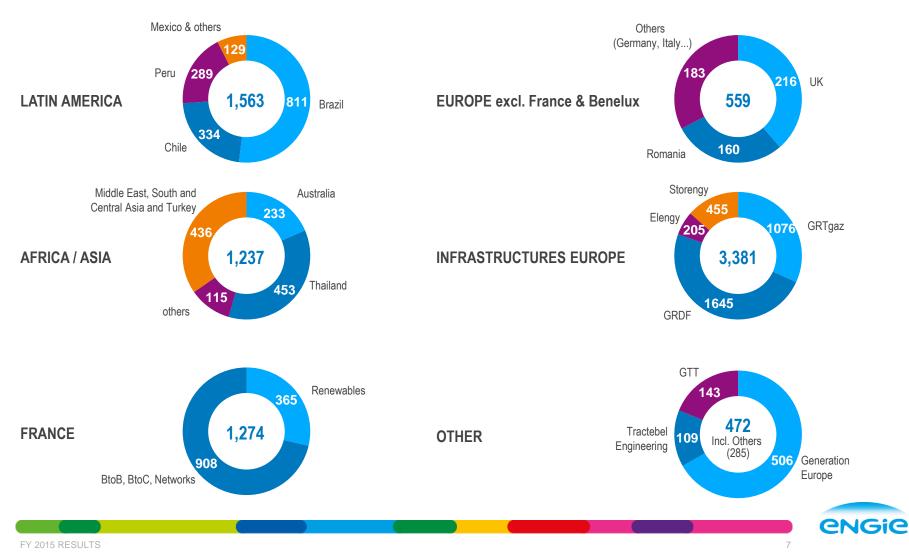
<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



FY 2015 RESULTS

### BREAKDOWN OF EBITDA EBITDA detail on some segments & BU

In 2015, in €m



#### BREAKDOWN OF CURRENT OPERATING INCOME From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastru- ctures	Energy Services	Others	2015
NORTH AMERICA	304				28		332
LATIN AMERICA	1,174			-2	3		1,175
AFRICA / ASIA	977				16	-21	972
BENELUX		-22			114		91
FRANCE		252		1	456		709
EUROPE excl. France & Benelux	113	96			132		341
INFRASTRUCTURES EUROPE				2,054			2,054
GEM & LNG	17	149	-56				110
E&P			546				546
OTHER <sup>(1)</sup>	11	112	46	19	106	-298	-4
TOTAL	2,596	587	535	2,072	854	-319	6,326

<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



# BREAKDOWN OF CAPEX Reportable segments

In €m	Maintenance	Development	Financial	2015
NORTH AMERICA	202	66	16	283
LATIN AMERICA	157	853	131	1,140
AFRICA / ASIA	166	186	-96	257
BENELUX	398	33	169	600
FRANCE	303	591	-9	886
EUROPE excl. France & Benelux	118	149	23	290
INFRASTRUCTURES EUROPE	860	692	-2	1,551
GEM & LNG	12	40	5	57
E&P	79	948	0	1,027
OTHER <sup>(1)</sup>	339	266	544	1,150
TOTAL	2,634	3,825	781	7,240

<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



FY 2015 RESULTS

# BREAKDOWN OF INDUSTRIAL CAPITAL EMPLOYED Reportable segments

In €m	2015
NORTH AMERICA	1,247
LATIN AMERICA	7,754
AFRICA / ASIA	6,472
BENELUX <sup>(1)</sup>	-466
FRANCE	5,989
EUROPE excl. France & Benelux	5,220
EUROPE excl. France & Benelux INFRASTRUCTURES EUROPE	5,220 18,975
INFRASTRUCTURES EUROPE	18,975
INFRASTRUCTURES EUROPE GEM & LNG	18,975 2,576

(1) excludes financial assets set aside to cover future costs of dismantling nuclear facilities and managing radioactive fissile material for  $\in$  1,787 m

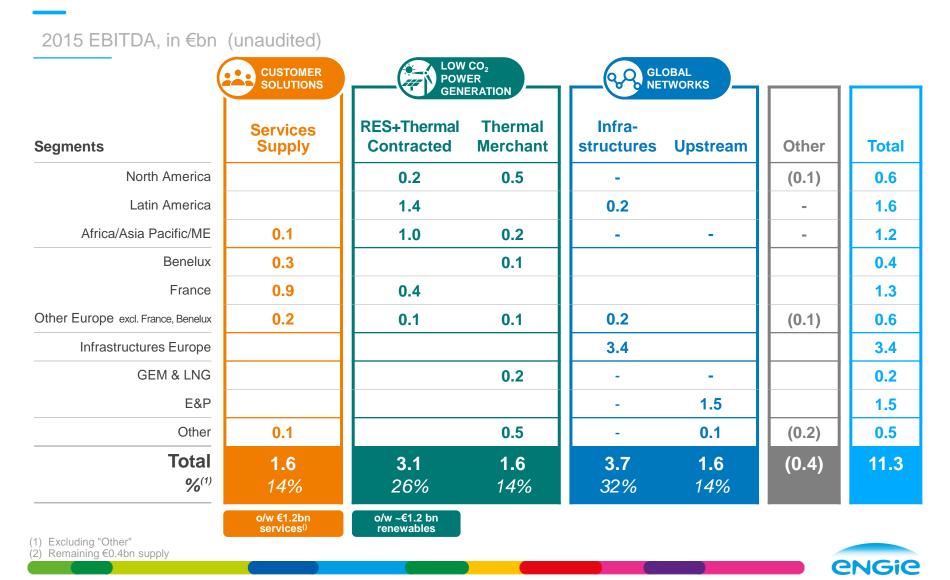
(2) Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp. ). Of which SUEZ €1,974m.



# PROFORMA EBITDA BY SEGMENT AND METIER



# **EBITDA 2015 BY SEGMENT AND METIER**



# **GENERATION CAPACITY** & ELECTRICITY OUTPUT



# **TOTAL INSTALLED CAPACITY BY SEGMENT** As of 12/31/2015

_	At 100%			% of	consolidation <sup>(1)</sup>		Net ownership <sup>(2)</sup>		
In MW	In operation	Under construction	Total	In operation	Under construction	Total	In operation	Under construction	Total
NORTH AMERICA	12,687	22	12,709	10,750	22	10,772	10,661	22	10,683
LATIN AMERICA	16,025	2,408	18,433	12,143	2,003	14,146	8,360	1,374	9,734
Chile	2,081	344	2,424	2,081	344	2,424	1 104	181	1,285
Peru	1,902	610	2,512	1 902	610	2,512	1 175	377	1,552
Mexico	284	32	316	284	32	316	284	32	316
Brazil	11,758	1,422	13,180	7,876	1,017	8,893	5,796	784	6,580
AFRICA / ASIA	41,125	5,354	46,479	18,160	1 955	20,115	15,747	1 880	17,627
Asia Pacific	11,975	0	11,975	8,524	0	8,524	6,278	0	6,278
Middle East, South and Central Asia and Turkey	28,413	3,298	31,711	9,318	1,220	10,537	9,151	1,144	10,295
Africa	737	2,056	2,793	319	735	1,054	319	735	1,054
BENELUX	6,471	11	6,482	6,441	5	6,447	6,423	5	6,428
FRANCE	7,046	129	7,174	6,567	118	6,685	4,674	70	4,745
EUROPE excl. France & Benelux	4,778	10	4,788	3,744	5	3,749	3,091	5	3,096
GEM & LNG	1,100	-	1,100	1,100	-	1,100	1,100	-	1,100
OTHER	27,899	196	28,095	24,243	196	24,438	22,676	187	22,863
Generation Europe	27,562	17	27,579	23,906	17	23,923	22,569	17	22,586
Solaire Direct	337	179	516	337	179	516	107	170	277
TOTAL	117,131	8,129	125,261	83,148	4,304	87,452	72,733	3,543	76,276

(1) % of consolidation for full and joint operations affiliates and % holding for equity consolidated companies

(2) ENGIE ownership



# **TOTAL INSTALLED CAPACITY BY SEGMENT AND BY FUEL** As of 12/31/2015, at 100%

In MW	Biomass and biogas	Coal	Hydro	Natural gas	Nuclear	Other non renewable	Solar	Wind	Total
NORTH AMERICA	130	726	1,341	9,741	_	69	22	659	12,687
LATIN AMERICA	96	1,994	10,715	1,915	-	1,092	5	209	16,025
Chile	-	1,036	45	636	-	314	2	48	2,081
Peru	-	125	255	805	-	719	-	-	1,902
Mexico	-	-	-	284	-	-	-	-	284
Brazil	96	833	10,415	190	-	60	3	161	11,758
AFRICA / ASIA	30	5,826	152		-	820	2	441	41,125
Asia Pacific	30	5,557	152		-	478	2	46	11,975
Middle East, South and Central Asia and Turkey	-	269	-		-	-	-	-	28,413
Africa	-	-	-	-	-	342	-	395	737
BENELUX <sup>(1)</sup>	-	-	-	-	6,197	-	6	268	6,471
FRANCE	93	18	3,865	988	-	333	198	1,550	7,046
EUROPE excl. France & Benelux	9	88	2,328		-	60	50	1,579	4,778
GEM & LNG	_	-	-		-	-	-	-	1,100
OTHER	648	6,443	1,306		-	1,579	337	-	27,899
Generation Europe	648	6,443	1,306		-		-	-	27,562
Solaire Direct	-	-	-	-	-	-	337	-	337
TOTAL	1,005	15,095	19,707	65,848	6,197	3,953	621	4,706	117,131
1) Nuclear capacity includes France (1,218 TWh) and	d Germany&others (603 TW	h)						D e	NGie

# **ELECTRICITY OUTPUT BY SEGMENT** As of 12/31/2015

In TWh	At 100%	% of consolidation <sup>(1)</sup>	Net ownership <sup>(2)</sup>
NORTH AMERICA	49.3	39.8	39.2
LATIN AMERICA	76.0	58.2	39.9
Brazil	57.5	39.7	28.7
AFRICA / ASIA	218.8	98.2	85.3
Asia Pacific	60.8	45.5	33.2
middle East, South and Central Asia and Turkey	156.8	52.1	51.5
Africa	1.2	0.6	0.6
BENELUX	28.6	28.5	28.5
FRANCE	21.6	20.8	13.3
France BtoB	1.5	1.5	1.5
France RES	18.2	17.4	9.9
France Réseaux	1.9	1.9	1.9
EUROPE excl. France & Benelux	7.9	5.9	5.1
GEM & LNG	7.6	7.6	7.6
OTHER	81.7	74.1	69.0
Generation Europe	81.6	74.0	69.0
Solaire Direct	0.1	0.1	-
TOTAL	491.4	333.0	287.9

(1) % of consolidation for full and joint operations affiliates and % holding for equity consolidated companies

(2) ENGIE ownership



# **ELECTRICITY OUTPUT BY SEGMENT AND BY FUEL** As of 12/31/2015, in % consolidation

	Biomass and biogas	Coal	Hydro	Natural gas	Nuclear	Other non renewable	Solar	Wind	Total
NORTH AMERICA	0.8	3,5	1.6	32.8		0,4	0,0	0.8	39.8
LATIN AMERICA	0.4	11.7	34.0	11.2		0.2	-	0.7	58.2
Brazil	0.4	4.7	32.8	1.1		-	-	0.6	39.7
AFRICA / ASIA	-	31.4	0,4	65.3		0,4	0,0	0.7	98.2
Asia Pacific	-	29.8	0.4	14.8		0.3	0,0	0.1	45.5
Middle East, South and Central Asia and Turkey	-	1.6	-	50.5	i	0.1	-	-	52.1
Africa	-	-	-	-		-	-	0.6	0.6
BENELUX	-	-	-	-	28.0	-	-	0.5	28.5
FRANCE	0.7	-	15.2	1.7		0.8	0.1	2.3	20.7
France BtoB	0.6	-	-	0.8		-	-	-	1.5
France RES	-	-	15.0			-	0.1	2.2	17.4
France Réseaux	0.1	-	0.2	0.8		0.7	-	-	1.9
EUROPE excl. France & Benelux	0.1	0.2	2.5	1.3		-	-	1.8	5.9
GEM & LNG	-	-	-	7.6	-	-	-	-	7.6
OTHER	4.3	25.4	1,2	38.7		4.5	0.1	-	74.1
Generation Europe	4.3	25.4	1.2	38.7	-	4.5	-	-	74.0
Solaire Direct	-	-	-		-	-	0.1	-	0.1
TOTAL	6.3	72.1	54.8	158.5	28.0	6.3	0.3	6.8	333.0

