

(1) 2015 key indicators by reportable segments have been restated in accordance with IFRS 8 to reflect changes in ENGIE internal organization, effective as of January 1st 2016. 2015 EBITDA has also been restated in order to exclude non-recurring contribution of share in net income of entities accounted for using equity method. This information will be included in ENGIE consolidated financial statements for June, 30, 2016. It has not been audited.



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## **NEW REPORTING From business units to reportable segments**

Reportable segments	Nb BUs	List of BUs
NORTH AMERICA	1	North America
LATIN AMERICA	2	Latin America <sup>(1)</sup>   Brazil
AFRICA / ASIA	4	Africa   China   Middle East, South and Central Asia and Turkey (MESCAT)   Asia-Pacific
BENELUX	1	Benelux
FRANCE	4	France Renewables   France BtoB   France BtoC   France Networks
EUROPE excl. France & Benelux	2	UK   North, South and Eastern Europe
INFRASTRUCTURES EUROPE	4	GRTgaz   GRDF   Elengy   Storengy
GEM & LNG	2	Global LNG   Global Energy Management (GEM)
E&P	1	E&P
OTHER	3	Generation Europe   Tractebel Engineering   GTT   Other (including New Corp and SUEZ)

For reporting purposes, the 24 BUs are grouped into **10 reportable segments**. Under the new organizational structure, the Group is now made up of **24 business units (BUs)** according to a region-oriented approach within a single country or a group of countries.

The previous 5 business lines do no longer exist.





# PROFORMA KEY FINANCIAL INDICATORS



## **BREAKDOWN OF REVENUES**From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastru- ctures	Energy Services	Others	H1 2015
NORTH AMERICA	1,629				123		1,752
LATIN AMERICA	2,200				20		2,220
AFRICA / ASIA	2,121				52	1	2,174
BENELUX		3,189			1,444		4,633
FRANCE		6,940		18	4,249		11,206
EUROPE excl. France & Benelux	773	1,922			1,837		4,532
INFRASTRUCTURES EUROPE				1,609			1,609
GEM & LNG	384	6,261	935				7,581
E&P			1,119				1,119
OTHER <sup>(1)</sup>	455	852	105		283		1,695
TOTAL	7,561	19,163	2,160	1,627	8,008	1	38,520

<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



H1 2015 RESULTS

## BREAKDOWN OF EBITDA<sup>(1)</sup> From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastru- ctures	Energy Services	Others	H1 2015
NORTH AMERICA	268				18		286
LATIN AMERICA	830			-1			829
AFRICA / ASIA	658				16	-9	665
BENELUX		159			76		235
FRANCE		591		4	321		915
EUROPE excl. France & Benelux	80	184			91		355
INFRASTRUCTURES EUROPE				1,868			1,868
GEM & LNG	34	217	-18				233
E&P			732				732
OTHER <sup>(2)</sup>	9	-31	67	-4	49	-77	13
TOTAL	1,879	1,121	780	1,867	571	-86	6,131

<sup>(1)</sup> EBITDA new definition excluding non recurring contribution of share in net income of entities accounted for using equity method



H1 2015 RESULTS

<sup>(2)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)

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#### BREAKDOWN OF SHARE IN NET INCOME OF ENTITIES ACCOUNTED FOR USING EQUITY METHOD

In €m	H1 2015 reported	H1 2015 recurring
NORTH AMERICA	52	53
LATIN AMERICA	-30	-30
AFRICA / ASIA	150	150
BENELUX	0	0
FRANCE	-5	-5
EUROPE excl. France & Benelux	46	43
INFRASTRUCTURES EUROPE	4	4
GEM & LNG	3	3
E&P	7	7
OTHER <sup>(1)</sup>	32	43
TOTAL	258	267

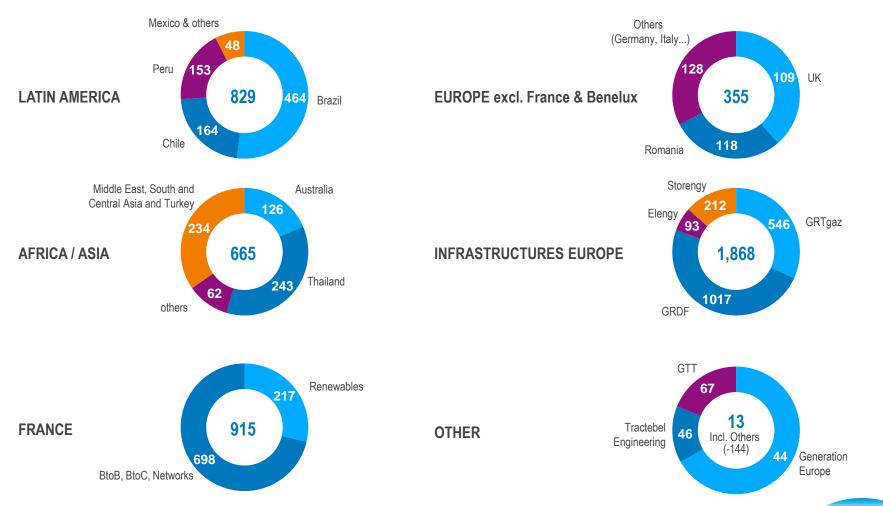
<sup>&</sup>lt;sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)





### BREAKDOWN OF EBITDA EBITDA detail on some segments & BU

*In 2015, in €m* 





## BREAKDOWN OF CURRENT OPERATING INCOME From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastru- ctures	Energy Services	Others	H1 2015
NORTH AMERICA	119				13		132
LATIN AMERICA	632			-1			631
AFRICA / ASIA	507				13	-9	511
BENELUX		-8			53		45
FRANCE		437		2	210		650
EUROPE excl. France & Benelux	65	131			59		254
INFRASTRUCTURES EUROPE				1,215			1,215
GEM & LNG	34	187	-29				192
E&P			239				239
OTHER <sup>(1)</sup>	-19	-138	19	-4	45	-158	-254
TOTAL	1,338	609	229	1,212	392	-167	3,614

<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)



H1 2015 RESULTS

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# **BREAKDOWN OF CAPEX Reportable segments**

In €m	Maintenance	Development	Financial	H1 2015
NORTH AMERICA	88	44	8	139
LATIN AMERICA	80	426	68	573
AFRICA / ASIA	67	96	-76	87
BENELUX	159	25	115	299
FRANCE	112	245	-49	308
EUROPE excl. France & Benelux	34	53	34	121
INFRASTRUCTURES EUROPE	323	291	0	614
GEM & LNG	8	23	0	31
E&P	38	448	0	486
OTHER <sup>(1)</sup>	128	22	53	203
TOTAL	1,035	1,673	154	2,861



<sup>(1)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)