

REVENUES AS OF MARCH 31, 2015

PRO FORMA NEW ORGANIZATION

NEW REPORTING From business units to reportable segments

REPORTABLE SEGMENTS	NB BUs	LIST OF BUs	
NORTH AMERICA	1	North America	
LATIN AMERICA	2	Latin America, Brazil	
AFRICA / ASIA	4	Africa China Middle East, South and Central Asia and Turkey (MESCAT) Asia Pacific	
BENELUX	1	Benelux	
FRANCE	4	France Renewables France BtoB France BtoC France Networks	
EUROPE EXCL. FRANCE & BENELUX	2	UK North, South and Eastern Europe	
INFRASTRUCTURES EUROPE	4	GRTgaz GRDF Elengy Storengy	
EMT & LNG	2	Global LNG Global Energy Management (GEM)	
E&P	1	E&P	
OTHER	4	Generation Europe Tractebel Engineering GTT Other (including Corp.)	

Under the new organizational structure, the Group is now made up of 24+1 business units (BUs) according to a regionoriented approach within a single country or a group of countries.

For reporting purposes, the 24+1 BUs are grouped into 10 reportable segments.

The previous 5 business lines do no longer exist.

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BREAKDOWN OF REVENUES From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastructures	Energy Services	2015 Q1
NORTH AMERICA	795				62	856
LATIN AMERICA	1,140				10	1,150
AFRICA / ASIA	1,033				26	1,059
BENELUX		1,931			726	2,656
FRANCE		4,801		12	2,303	7,116
EUROPE EXCL. FRANCE & BENELUX	412	1,269			966	2,647
INFRASTRUCTURES EUROPE				994		994
EMT & LNG	298	3,336	475			4,109
E&P			557			557
OTHER ^(*)	258	480	55		134	928
TOTAL	3,936	11,817	1,087	1,005	4,227	22,073

(*) Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)

