

Jérémy Assayag, Head of Energy Purchasing, Arkema

66

The relationship between Arkema and ENGIE became stronger when we had to switch from words to actions. ENGIE has helped us both carry out our projects and build our decarbonization roadmap.

FOUR QUESTIONS FOR A STAKEHOLDER

What is the nature, content and history of your interactions with ENGIE?

Arkema and ENGIE have strengthened their commercial relationship over the past two years. ENGIE has become THE strategic partner of the Arkema Group in terms of decarbonisation, support and advice. ENGIE is much more than just a supplier. We rely on the skills of ENGIE's teams to help us better understand the new energy challenges we face

In a context where socio-environmental impacts are becoming increasingly important, would you say that your relationship with ENGIE has changed? If so, in what way?

The relationship between Arkema and ENGIE was strengthened when we had to move from words to deeds. Decarbonisation was a subject that everyone was talking about a few years ago, without putting any action plans in place. In the wake of Covid and the energy crisis, there was an urgent need for action. ENGIE has enabled us to carry out our projects, and has helped us to build our decarbonisation roadmap. We feel accompanied and supported. We have a long way to go and we need experienced co-pilots to get us through the turbulent times. ENGIE is the perfect candidate to meet our expectations.

In your interactions with ENGIE, what strengths would you highlight?

Responsiveness, professionalism and creativity. We work with transparency and trust.

Conversely, what needs to be improved? Why or why not? And by when?

Arkema is a global industrial Group. We need a partner that can support us in every region of the world. ENGIE is strong in France, but we need to strengthen our international position.