

A wide-angle photograph of a wind farm in a rural landscape. Several white wind turbines are scattered across a golden-brown field under a clear blue sky. In the foreground, there is a patch of green crops on the left and a dirt path leading towards the turbines. The overall scene is bright and sunny.

**Q1 2024**

# **FINANCIAL INFORMATION**



17 May 2024



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**CATHERINE  
MACGREGOR**  
CEO

# Q1 2024 HIGHLIGHTS

**A strong start to the year**  
in a fast-moving market  
environment

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**Steady delivery of our strategy**  
with expansion in renewables,  
BESS and green gases

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**Decisive step in nuclear**  
with the vote of the Belgian law



# A STRONG START TO THE YEAR, 2024 GUIDANCE CONFIRMED

**EBIT** ex. Nuclear

**€3.7bn**

vs. €3.8bn in Q1 2023

**CFFO<sup>1</sup>**

**€5.1bn**

Up €1.4bn

**Economic net debt**

**€43.9bn**

Down €2.6bn vs end-2023

**2024 guidance  
confirmed**

**NRlgs**  
expected between

**€4.2** and  
**€4.8bn**

<sup>1</sup> Cash Flow From Operations = Free Cash Flow before Maintenance Capex and nuclear provisions funding

# STEADY DELIVERY OF OUR STRATEGY

## Renewables



**42.1 GW**  
installed capacity

**7 GW**  
under construction

**68**  
projects

**308 MW**  
of PPAs signed, with maturity  
longer than 5 years

Closing of the acquisition of  
5 solar farms in Brazil with total  
capacity of **545 MWac**

Average of **4 GW**  
until 2025 **on track**



## Green gases

**11 TWh** (up 2.1 TWh y-o-y)  
capacity connected to **ENGIE's**  
**network** in France

ENGIE passed the **1 TWh** milestone  
in annual biomethane production  
capacity in Europe

Launch of **mosaHYc**, a ~90 km  
cross-border **hydrogen pipeline**  
project between France and  
Germany



## BESS

ENGIE starts commercial  
operation of BESS Coya (139 MW  
/ 638 MWh), the **largest Battery  
Energy Storage System in Latin  
America**

It will enable to store the  
equivalent of **5 hours of  
electricity** and inject it into the  
grid during peak periods

# DECISIVE STEP IN NUCLEAR TOWARD CLOSING



**Law has been voted by  
the parliament**

on April 18<sup>th</sup>, 2024

Only EU approval now  
remains to be achieved

**On track**, with a closing  
expected by the end of 2024



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# PIERRE-FRANÇOIS RIOLACCI

CFO

# STRONG FINANCIAL PERFORMANCE IN NORMALIZING ENERGY MARKETS

## Limited decrease of EBIT

- EBIT (excluding Nuclear) slightly below Q1 2023 due to Networks and GEMS
- Positive contribution from Renewables and Flex Gen as well as favorable timing effect
- Strong cash flow generation, CFFO up €1.4bn
- Improving Net Debt and credit ratios

| Q1 RESULTS                          |        |         |                        |
|-------------------------------------|--------|---------|------------------------|
| €bn, unaudited figures <sup>1</sup> | Actual | Δ Gross | Δ Organic <sup>2</sup> |
| <b>EBITDA</b> (excluding Nuclear)   | 4.8    | -1%     | -2%                    |
| <b>EBIT</b> (excluding Nuclear)     | 3.7    | -3%     | -4%                    |
| <b>CFFO</b> <sup>3</sup>            | 5.1    | +1.4    |                        |
| <b>Net Financial Debt</b>           | 27.6   | -1.9    |                        |
| <b>Economic Net Debt</b>            | 43.9   | -2.6    |                        |
| <b>Economic Net Debt / EBITDA</b>   | 2.9x   | -0.2x   |                        |

## 2024 guidance confirmed

1. Unaudited figures through the presentation

2. Organic variation = gross variation without scope and foreign exchange effect

3. Cash flow from Operations = Free Cash Flow before Maintenance Capex and nuclear provisions funding

# EBIT EVOLUTION BY GBU

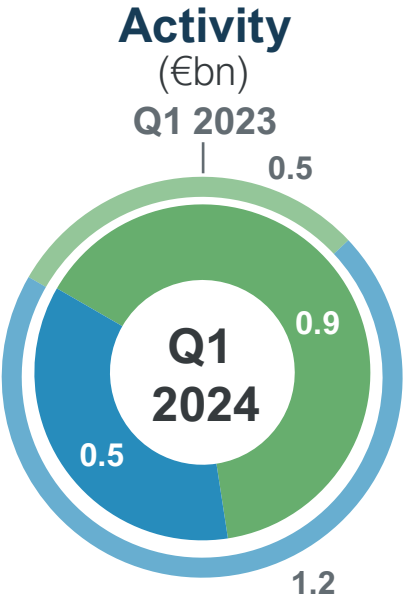
Organic evolution impacted by accelerated energy market normalization



**Nuclear EBIT**  
up €73m to **€461m**

# GEMS IN Q1 2024

Strong performance including market reserve recoveries and timing effects



- Customers Risk Management & Supply
- Asset Management & Optimization

1. Average monthly value

| Key market drivers <sup>1</sup><br>(€/MWh) |                                           | Q1<br>2023 | Q1<br>2024 |
|--------------------------------------------|-------------------------------------------|------------|------------|
| Prices & Spreads<br>(month ahead)          | Power Germany                             | 130        | 65         |
|                                            | Gas TTF                                   | 53         | 27         |
|                                            | France Clean Spark Spreads                | 10         | -18        |
| Geographical spreads                       | Power DE-FR                               | 19         | -5         |
|                                            | Gas TTF-TRF (Netherlands-France)          | -2         | -1         |
| Volatility                                 | Bid-Ask spread                            | 0.14       | 0.03       |
|                                            | Gas intraday volatility (spread low-high) | 4.8        | 1.6        |

## Q1 2024 underpinned by non-recurring positives

- Normalization of market conditions leading to reversal of market reserves, although smaller than in Q1 2023
- Timing effect (+€0.5bn) impacting Q1 that will reverse in H2 2024

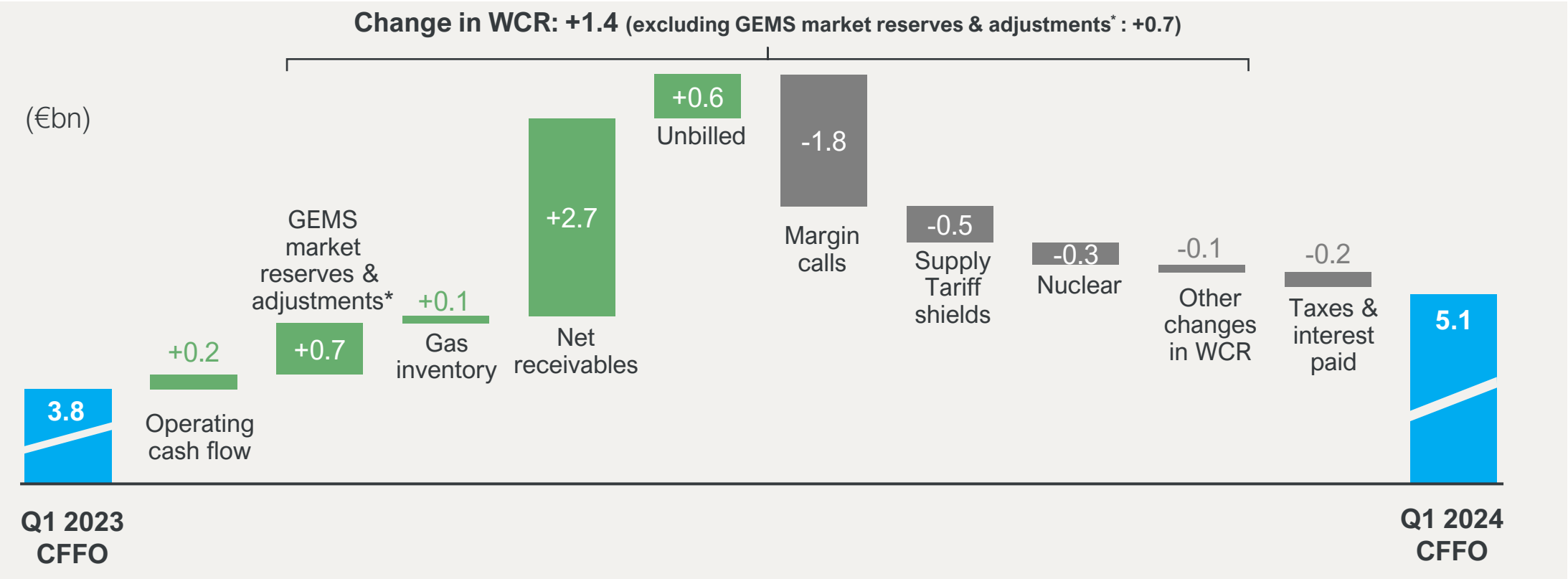
## Excluding those items:

- Q1 2024 EBIT amounts to c. €0.5bn, supported by legacy high margin contracts in supply businesses
- Significantly below Q1 2023, as expected, resulting from market normalization and lower volatility

**Underlying EBIT for 2024 close to €2.0bn confirmed**

# CASH FLOW FROM OPERATIONS

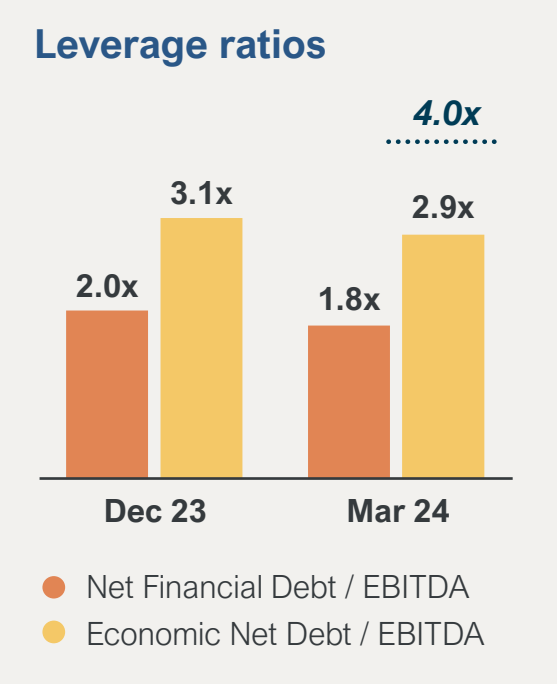
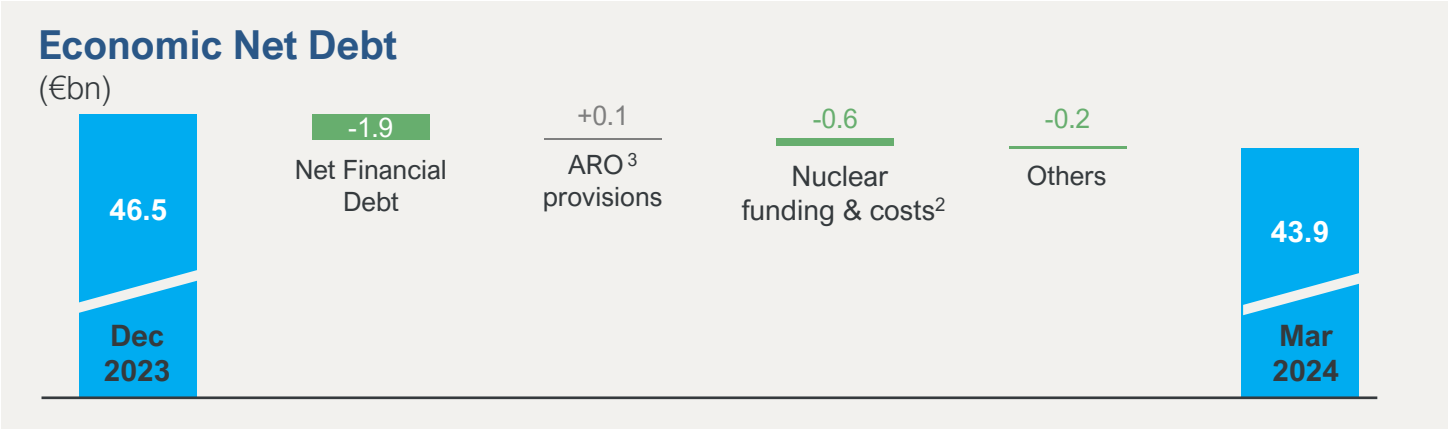
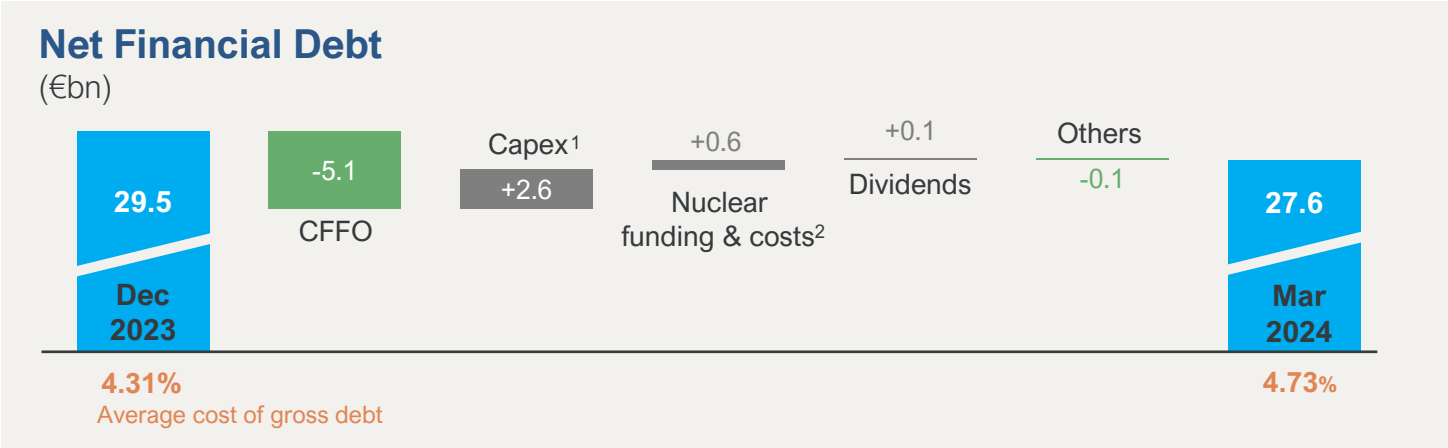
CFFO continues to benefit from strong operating cash flow and reversal of working capital



\*: GEMS derivatives reserves & other MtM

# STRONG CREDIT RATIOS, RATING MAINTAINED

## Decrease in Net Debt thanks to strong cash flow generation



**Rating:** 'Strong investment grade' maintained

1 Growth + maintenance Capex, net of DBSO and US tax equity proceeds, including net debt acquired  
2 Including Synatom funding and waste/dismantling expenses  
3 Asset Retirement Obligations for dismantling, decommissioning, nuclear waste management

# FY 2024 GUIDANCE CONFIRMED

**EBITDA**  
ex nuclear indication

**€12.2 - 13.2bn**

**EBIT**  
ex nuclear indication

**€7.5 - 8.5bn**

**NRIs**  
guidance

**€4.2 - 4.8bn**

## Rating

**“Strong investment grade”**

**Economic Net Debt / EBITDA**  
≤ 4.0x over the long term

## Dividend

**65-75%**

payout ratio based on NRIs

Floor of **€0.65**

## Key assumptions

### FX:

- **€/USD:** 1.09
- **€/BRL:** 5.36

**Market commodity forward prices**  
as at 31 March 2024

**Nuclear Belgium**  
~ 92-94% availability

**Average weather conditions**

**Recurring net financial costs**  
€(2.4-2.7)bn\*

**Recurring effective tax rate**  
~25-27%

\*: Average on 2024-2026

# SUMMARY

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in a fast-moving market  
environment

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**Steady delivery of our strategy**  
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BESS and green gases

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**Decisive step in nuclear**  
with the vote of the Belgian law



A wide-angle photograph of a wind farm in a rural landscape. In the foreground, there is a green field on the left and a golden-brown field on the right, separated by a dirt path. Several white wind turbines are scattered across the horizon under a clear blue sky. A teal-colored rectangular frame is superimposed over the middle of the image, enclosing the text.

# ADDITIONAL MATERIAL

The logo for ENGIE, featuring a white curved line above the word "ENGIE" in a white, sans-serif font.

ENGIE

# Q1 2024 EBIT CHANGE BY ACTIVITY

| Y/Y change (€m)              | Gross      | FX / Scope                                                      | Organic    | Key drivers for organic change                                                                                                                                             |                                                                                                                                                                                       |
|------------------------------|------------|-----------------------------------------------------------------|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>RENEWABLES</b>            | +74        | Mainly scope-in AMEA (Kathu consolidation, Trivoli acquisition) | +28        | <ul style="list-style-type: none"> <li>↗ Commissioning of new capacity</li> <li>↗ Higher hydro volumes in Europe</li> </ul>                                                | <ul style="list-style-type: none"> <li>↘ Lower prices in Europe</li> </ul>                                                                                                            |
| <b>NETWORKS</b>              | -142       | TAG: 15% disposal                                               | -130       | <ul style="list-style-type: none"> <li>↗ Increase in tariffs in Romania</li> </ul>                                                                                         | <ul style="list-style-type: none"> <li>↘ Less premium sales to Germany</li> <li>↘ Warm climate, mainly France</li> </ul>                                                              |
| <b>ENERGY SOLUTIONS</b>      | +12        | -                                                               | +11        | <ul style="list-style-type: none"> <li>↗ Organic growth &amp; Performance</li> <li>↗ Negative impact of strikes in CPCU in Q1 2023</li> </ul>                              | <ul style="list-style-type: none"> <li>↘ Climate impact in France</li> </ul>                                                                                                          |
| <b>FLEX GEN &amp; RETAIL</b> | +95        | Disposal of Pampa Sul, acquisition of BRP                       | +112       | <ul style="list-style-type: none"> <li>↗ Prices: Chile, hedge spreads in Europe</li> <li>↗ Positive one-offs in Q1 2024</li> <li>↗ Negative one-offs in Q1 2023</li> </ul> | <ul style="list-style-type: none"> <li>↘ Inframarginal tax in France</li> <li>↘ Lower volumes (shutdown of a biomass unit in Belgium &amp; decrease in ancillary services)</li> </ul> |
|                              | -16        | -                                                               | -14        |                                                                                                                                                                            |                                                                                                                                                                                       |
| <b>NUCLEAR</b>               | +73        | -                                                               | +73        | <ul style="list-style-type: none"> <li>↗ Nuclear &amp; Inframarginal taxes</li> </ul>                                                                                      | <ul style="list-style-type: none"> <li>↘ Volume: Tihange2 plant retirement &amp; lower availability in Belgium</li> <li>↘ Lower captured prices</li> </ul>                            |
| <b>OTHERS</b>                | -145       | -                                                               | -146       | <ul style="list-style-type: none"> <li>↗ GEMS: positive timing effect on seasonal sales</li> </ul>                                                                         | <ul style="list-style-type: none"> <li>↘ GEMS: market normalization with lower prices and volatility</li> </ul>                                                                       |
| <b>ENGIE</b>                 | <b>-50</b> | <b>+18</b>                                                      | <b>-67</b> |                                                                                                                                                                            |                                                                                                                                                                                       |

# EBIT BREAKDOWN

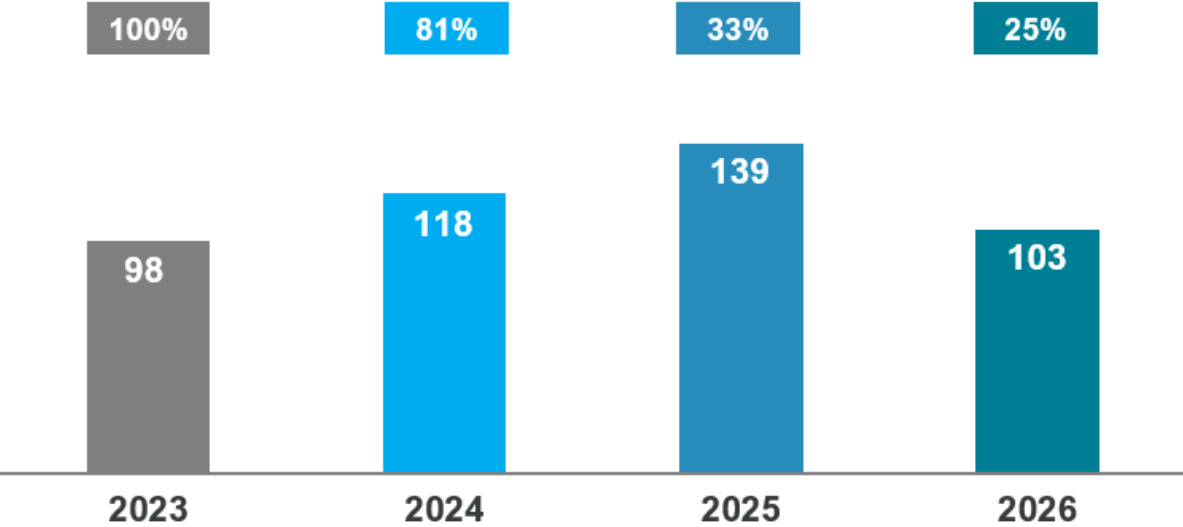
| Q1 2024<br>(€m)         | France       | Rest of Europe | Latin America | Northern America | AMEA       | Others       | TOTAL        |
|-------------------------|--------------|----------------|---------------|------------------|------------|--------------|--------------|
| RENEWABLES              | 300          | 110            | 246           | 27               | 38         | (9)          | 712          |
| NETWORKS                | 445          | 135            | 204           | (1)              |            | (3)          | 779          |
| ENERGY SOLUTIONS        | 161          | 68             | (1)           | (14)             | 18         | (14)         | 219          |
| FLEX GEN                | 229          | 199            | 108           | 8                | 102        | (9)          | 637          |
| RETAIL                  | (71)         | 160            |               |                  | (5)        | (10)         | 73           |
| OTHERS                  | 2            |                |               | 1                |            | 1,281        | 1,284        |
| <i>o/w GEMS</i>         | 2            |                |               |                  |            | 1,456        | 1,458        |
| <b>EBIT ex. NUCLEAR</b> | <b>1 065</b> | <b>672</b>     | <b>557</b>    | <b>21</b>        | <b>153</b> | <b>1,236</b> | <b>3,705</b> |
| NUCLEAR                 | 137          | 324            |               |                  |            |              | 461          |

| Q1 2023<br>(€m)         | France     | Rest of Europe | Latin America | Northern America | AMEA       | Others       | TOTAL        |
|-------------------------|------------|----------------|---------------|------------------|------------|--------------|--------------|
| RENEWABLES              | 230        | 147            | 242           | 23               | 3          | (6)          | 638          |
| NETWORKS                | 602        | 104            | 219           | (1)              |            | (3)          | 921          |
| ENERGY SOLUTIONS        | 142        | 74             | (1)           | (9)              | 15         | (14)         | 207          |
| FLEX GEN                | 88         | 338            | 59            | 12               | 51         | (7)          | 542          |
| RETAIL                  | (70)       | 134            |               |                  | 35         | (9)          | 89           |
| OTHERS                  | 1          | (2)            |               | 4                |            | 1,426        | 1,429        |
| <i>o/w GEMS</i>         | 1          |                |               |                  |            | 1,605        | 1,606        |
| <b>EBIT ex. NUCLEAR</b> | <b>993</b> | <b>796</b>     | <b>519</b>    | <b>29</b>        | <b>103</b> | <b>1,387</b> | <b>3,827</b> |
| NUCLEAR                 | 259        | 129            |               |                  |            |              | 389          |

# OUTRIGHT POWER PRODUCTION IN EUROPE

## Nuclear and Hydro

### Hedged positions and captured prices (% and €/MWh)



As at 31 March 2024  
Belgium and France

**Captured prices** are shown:

- **before specific** Belgian nuclear and French CNR hydro tax **contributions**
- **before inframarginal rent cap**
- **excluding** the mark-to-market **impact of the proxy hedging** used for part of Belgian nuclear volumes, which is volatile and historically unwinds to close to zero at delivery



# DISCLAIMER

## Important Notice

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# FOR MORE INFORMATION ABOUT ENGIE

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<https://www.engie.com/en/financial-results>

FOR MORE INFORMATION ABOUT Q1 2024 RESULTS:  
<https://www.engie.com/en/finance/results/2024>