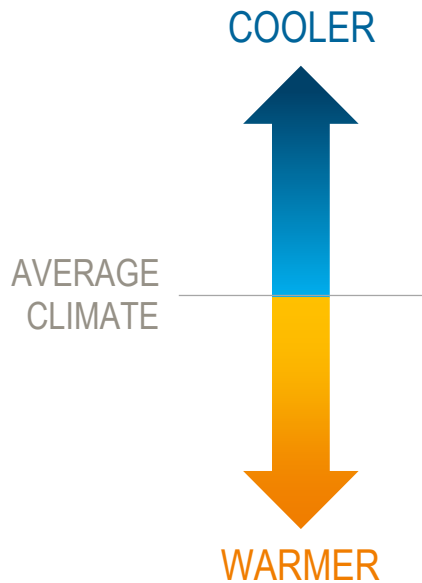


CLIMATE ADJUSTMENT IN FRANCE

Impact on gas sales and distribution

SENSITIVITY

Sales – B2C/B2B: ~±€10m EBITDA / TWh
Distribution - Infrastructures : ~±€7m EBITDA / TWh



9M 2017 & 9M 2016

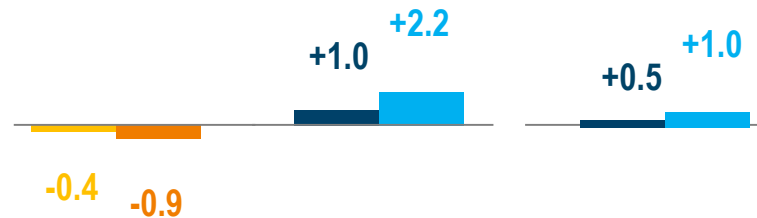
2017

Sales (B2C/B2B): +1.1 TWh – Distribution (infras): +2.2 TWh

Q1

Q2

Q3



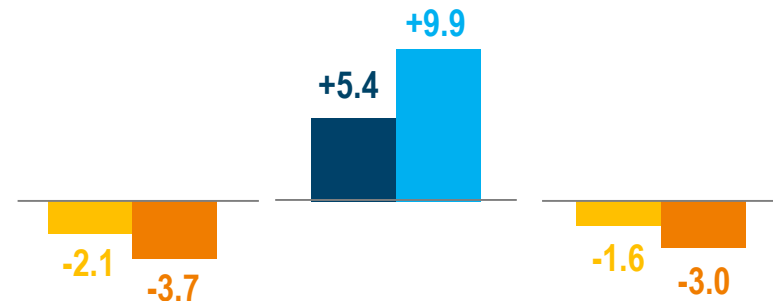
2016

Sales (B2C/B2B): +1.7 TWh – Distribution (infras): +3.2 TWh

Q1

Q2

Q3



■ Sales - B2C/B2B ■ Distribution - Infrastructures