





BY PEOPLE FOR PEOPLE



FY 2012 RESULTS

February 28, 2013

APPENDICES



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GDF JVez

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FY 2012 RESULTS

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GENERATION CAPACITY & ELECTRICITY OUTPUT

GDF SUEZ breakdown of generation capacity by geographic area As of 12/31/2012



BUSINESS APPENDICES



(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

GDF SUEZ breakdown of generation capacity by technology As of 12/31/2012



BUSINESS APPENDICES



(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies



Installed capacity evolution vs FY 2011

In GW, at 100%



(1) Progressive commissioning: additional capacity under-construction as of 12/31/2012

A strong pipeline of projects



Power generation	Opportunity	Lladar	Lindor	G	as ⁽⁶⁾	
	Opportunity landscape ⁽¹⁾	Under development ⁽²⁾	Under construction ⁽³⁾		GAS & LI	NG
LATIN AMERICA ⁽⁴⁾	~80 GW	9.7 GW	4.7 GW	E&P major projects Gudrun, Norway Cygnus, U.K Jangkrik, Indonesia Touat, Algeria Portfolio of 344 license	(mboe/yr) ~10 ~14 ⁽⁷⁾ ~22 ^(7,8) ~30 ⁽⁷⁾	2014 2015 2017 late 2016/2017
MIDDLE EAST TURKEY AFRICA	~100 GW	7.0 GW	2.5 GW	Cameron LNG project, Liquefaction tolling agree Bonaparte LNG, Austra	US ⁽⁸⁾ ement	4 mtpa 2016 2 mtpa
ų				Integrated E&P/liquefacti		2018
ASIA	~200 GW ⁽⁵⁾	7.7 GW	0.4 GW	LNG project, Cameroor Development of a liquefa		up to 3.5 mtpa 2019
				INFRAS	TRUCTURI	ES
ENERGY EUROPE	Selective and capital-effic development in renewable (priority to wind onshore, hy No development in merch thermal on CWE	^{es} ′ ^{dro)} 1.6 GW	1.6 GW	Regulated gas infrastru (distribution, transport, investments with visibility Stublach, U.K. Gas storage	LNG terminal	s) ~€4.6bn

Potential new capacity needed in the markets targeted by GDF SUEZ in emerging regions by 2020 (2) Projects that have been reviewed by the Business Line Investment Committee and have at least received approval to proceed with active development. Figures at 100% as of January 2013. Figures at 100% as of December 31, 2012 (4) Including Mexico (5) Excluding capacity needed in China (6) Major projects; data at 100% (7) Average production over estimated plateau (8) Before FID (9) Indicative RAB investments in tariffs

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Renewable energy: ~15% of Group's generation capacity As of 12/31/2012

BUSINESS APPENDICES

	At 10	0% —				— Group s	share ⁽²⁾ —		
23%	^{1%} 6% 16.8 GV	₩ 70%		Hydro Wind Bioma Solar	ass & biogas	23% 14.3 C	GW 70%		
In MW	Hydro ⁽¹⁾ Bio	omass & biogas	Wind	Solar & others	In MW	Hydro ⁽¹⁾ B	iomass & biogas	Wind	Solar & others
	Hydro ⁽¹⁾ Bio 4,026	omass & biogas 896	Wind 3,223	Solar & others 84	In MW Europe	Hydro ⁽¹⁾ B 3,970	iomass & biogas 886	Wind 2,862	Solar & others 55
Europe				others	0	-			others
Europe North America	4,026	896	3,223	others 84	Europe	3,970	886	2,862	others 55
Europe North America Latin America	4,026 173 7,469	896 127	3,223 362	others 84	Europe North America	3,970 173 5,659	886 127	2,862 145	others 55
Europe North America Latin America Middle East, Turkey & Afric	4,026 173 7,469	896 127 55	3,223 362 141	others 84	Europe North America Latin America	3,970 173 5,659	886 127 46	2,862 145 141	others 55
<i>In MW</i> Europe North America Latin America Middle East, Turkey & Afric Asia Australia	4,026 173 7,469 a -	896 127 55 -	3,223 362 141 -	<u>others</u> 84 2 - -	Europe North America Latin America Middle East, Turkey &	3,970 173 5,659 Africa -	886 127 46 -	2,862 145 141	others 55 2
Europe North America Latin America Middle East, Turkey & Afric Asia	4,026 173 7,469 a - 153	896 127 55 - 15	3,223 362 141 	<u>others</u> 84 2 - - 2 2	Europe North America Latin America Middle East, Turkey & Asia	3,970 173 5,659 Africa - 153	886 127 46 - 15	2,862 145 141 -	others 55 2 - - 2

(1) Excluding pumped storage

(2) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

GDF SVez

GDF SUEZ total installed capacity by business line

As of 12/31/2012, at 100%

In MW	In operation	Under construction	TOTAL
ENERGY INTERNATIONAL	76,852	7,944	84,796
Latin America	12,221	4,711	16,933
North America	13,406	351	13,757
UK and other Europe	12,712	47	12,759
Middle East, Turkey & Africa	24,560	2,459	27,019
Asia	10,413	375	10,788
Australia	3,540	-	3,540
ENERGY EUROPE	36,871	1,602	38,473
Central Western Europe	24,764	1,526	26,289
France	8,455	42	8,497
Benelux & Germany	16,309	1,483	17,792
Other Europe	12,107	76	12,183
ENERGY SERVICES	2,028	6	2,035
TOTAL	115,751	9,552	125,303

GDF SUEZ expected commissioning of capacity under construction

GDF SVez

As of 12/31/2012, at 100%

		Under d	construction		Under	
In MW	2013	2014	≥2015	TOTAL	development ⁽¹⁾	
ENERGY INTERNATIONAL	4,405	2,412	1,127	7,944	~25,400	
Latin America	2,425	1,537	750	4,711	<i>9,700⁽²⁾</i>	
North America	307	22	22	351	60	
UK and other Europe	47		-	47	560	
Middle East, Turkey & Africa	1,626	479	355	2,459	7,000	
Asia	-	375	-	375	7,700	
Australia	-		-	-	300	
ENERGY EUROPE	833	769	-	1,602	1,600	
Central Western Europe	795	731		1,526	1,400	
France	42	-	-	42	800	
Benelux & Germany	752	731	-	1,483	600	
Other Europe	38	38		76	200	
ENERGY SERVICES	6	-	-	6	30	
TOTAL	5,244	3,182	1,127	9,552	~27,000	

(1) Projects that have been reviewed by the Business Line Investment Committee and have at least received approval to proceed with active development. Figures at 100% as of January 2013. (2) Including Mexico

GDF SVez

GDF SUEZ total installed capacity

As of 12/31/2012, Group Share⁽¹⁾

In MW	In operation U		TOTAL	
ENERGY INTERNATIONAL	49,911	4,644	54,555	
Latin America	10,341	3,130	13,471	
North America	11,911	167	12,078	
UK and other Europe	9,772	47	9,819	
Middle East, Turkey & Africa	8,315	925	9,241	
Asia	6,031	375	6,406	
Australia	3,540	-	3,540	
ENERGY EUROPE	34,138	1,592	35,731	
Central Western Europe	24,237	1,516	25,753	
France	8,329	33	8,362	
Benelux & Germany	15,908	1,483	17,391	
Other Europe	9,901	76	9,977	
ENERGY SERVICES	2,028	6	2,035	
TOTAL	86,078	6,243	92,321	

(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

GDF SUEZ total generation output breakdown by geographic area and technology As of 12/31/2012



(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

BUSINESS APPENDICES

GDF SVez

GDF SUEZ total electricity output by business line

As of 12/31/2012

In TWh	At 100%	Group Share ⁽¹⁾	
ENERGY INTERNATIONAL	323.2	211.8	
Latin America	51.5	45.2	
North America	51.8	43.8	
UK and other Europe	31.5	26.4	
Middle East, Turkey & Africa	113.7	41.8	
Asia	52.0	31.8	
Australia	22.7	22.7	
ENERGY EUROPE	136.1	127.6	
Central Western Europe	101.6	98.7	
France	32.5	32.2	
Benelux & Germany	69.2	66.5	
Other Europe	34.4	28.8	
ENERGY SERVICES	6.3	6.3	
TOTAL	465.5	345.6	

(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies



CO₂ POSITION

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GDF SUEZ CO₂ emissions in 2012



CO₂ emissions: GDF SUEZ among the low-emission producers in Europe



- Most of our installations under the EU-ETS were able to respect their "free allocation level" in 2012
- Strong portfolio of Kyoto Clean Development Mechanism projects developed:
 - 36 projects in direct contracting (mainly in Asia but also in Latin America and Africa)
 - 61 projects via 5 funds

GDFS



GAS BALANCE

FY 2012 RESULTS

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2012 gas balance: GDF SUEZ' diversified portfolio





(1) Group share (2) Purchases from gas suppliers ; origin unspecified (3) Of which Lybia 1%, Australia 1%, Nigeria 1% and Germany 1%

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Geographic split of gas usage in 2012





Well balanced European supply portfolio between pipe gas and LNG

Pipe gas Europe

- Fast development of market reference
- GDF SUEZ LT portfolio: strong and continuous increase in market price indexation
- Pipe gas contracts with a diversity of delivery points provide the required flexibility to balance portfolio and adapt to customers needs

Liquefied Natural Gas

- Close to 30% of the long term supply
- Oil indexation remains the market pricing reference for MT and LT deal
- Negotiations with suppliers to improve contract and price competitivity
- Strong increase in external sales

2011	2012
48	66
25	39
	48



LNG: a key business with a compelling outlook



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ENERGY INTERNATIONAL

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Energy International

Strong performance in Brazil and Thailand





Electricity sales ⁽²⁾ (TWh)	228.9	231.3	+1%
Gas sales ⁽²⁾ (TWh)	112.5	96.8	-14%
Installed capacity ⁽³⁾ (GW)	75.6	76.9	+2%
Electricity production ⁽³⁾ (<i>TWh</i>)	304.9	323.2	+6%

(1) Including Other: €(110)m in 2011 and €(115)m in 2012 of which €(1)m in Forex and +€4m in scope (2) Sales figure are consolidated according to accounting rules (3) at 100%

Perform 2015

Merchant market dynamics:

Tight market in ERCOT

• CO₂ allowances in UK ended December 2012

· First full year of carbon scheme in Australia

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Energy International

Well balanced generation portfolio



Assets in operation where long-term contracted > 3 years ; based on 100% ownership as at 12/31/12

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Energy International / Latin America



Strong overall performance in Brazil:

 Progressive commissioning at Estreito hydro (1,087 MW), with 7 out of 8 units now operational

• Inflation-driven contract price increases

Lower contribution from Chile:

- End of favorable power contracts resulting from past system shortages
- Compensation for delays at CTA and CTH recognized in 2011, not recurring in 2012, offset by first time contribution from these coal plants in 2012 (307 MW)

Compensation received at BLM Panama in 2011 for commissioning delays not repeated

ln€m	2011	2012	∆ 12/11
Revenues	3,694	3,827	+3.6%
Current Operating Income	1,332	1,228	-7.8%
ACOI	1,333	1,230	-7.7%
Electricity sales ⁽¹⁾ (TWh)	49.2	52.8	+7%
Gas sales ⁽¹⁾ (TWh)	17.0	14.7	-14%
Installed capacity ⁽²⁾ (GW)	11.5	12.2	+6%
Electricity production ⁽²⁾ (TWh)	57.3	51.5	-10%

(1) Sales figure are consolidated according to to accounting rules (2) at 100%

EBITDA FY 2013 outlook

- Full year benefit of 0.7 GW of new capacity commissioned in 2012, together with further additional capacity entering service in 2013
- Contracted output in Brazil to benefit from inflationary environment
- Lower LNG margins in Chile roll-off of short-term contracts up to 2012 that benefited from past scarcity pricing to longer-term terminal use agreements



Energy International / Latin America

Installed capacity and production as of 12/31/2012, at 100%





	construction	Total
8,386	4,001	12,387
2,073	34	2,108
1,263	676	1,938
450	0	450
50	0	50
12,221	4,711	16,933
	2,073 1,263 450 50	2,073 34 1,263 676 450 0 50 0

In TWh	Total
BRAZIL	35.3
CHILE	9.0
PERU	5.6
PANAMA	1.4
COSTA RICA	0.2
TOTAL	51.5



Energy International / Jirau project update



3,750 MW project (50 units x 75 MW each)

2,185 aMW assured energy

Project status

- Environmental operation license issued
- GDF SUEZ ownership increased by 9.9% to 60% in December 2012
- · Commissioning of units starting in Q2 2013

73% contracted under 30-year PPAs – indexed by inflation

- First PPA starting between March and May 2013 (ramp up to 1,383 aMW in 2016, then flat)
 contract price: BRL 91.5/MWh (December 2012)
- Second PPA starting March 2014 (209 aMW flat)
 - contract price: BRL 110.1/MWh (December 2012)

Balance of energy available to be sold by the shareholders

• PPA between project company and shareholders in the proportion of their stake in the project (i.e. GDF SUEZ 60.0% of the project)

Project CAPEX updated for inflation: BRL 15.7 billion (December 2012)⁽¹⁾

Clean Development Mechanism (CDM) ongoing⁽²⁾

- Approval by the Brazilian government was issued on 20 December (6 Mt CO₂e expected per year at full capacity, starting in 2014)
 - request for registration submitted to UNFCCC on 26 December

Options to create additional value

- Additional assured energy (90 aMW)
- · Additional long term tax incentives in the region

Financing conditions

- BNDES⁽³⁾ total financing BRL 9.5 billion, amortized over 20 years
- TJLP⁽⁴⁾ interest rate recently reduced to 5.0%, with spread ranging from 2.1% to 2.6%
- (1) June 2012 CAPEX to completion figure of BRL 15.4 billion updated for inflation to December 2012 of BRL 0.3 billion. It includes the receipt of certain tax credits (PIS/Cofins), excludes interest during construction.
- (2) Registration with the United Nations Framework Convention on Climate Change (UNFCCC)
- (3) Brazilian development bank
- (4) TLJP is the reference interest rate used by BNDES for the cost of financings for power projects like Jirau HPP

Energy International / North America

In €m

ACOL

Revenues

Current Operating Income

Electricity sales⁽²⁾ (TWh)

Installed capacity⁽³⁾ (GW)

Electricity production⁽³⁾ (TWh)

Gas sales⁽²⁾ (TWh)



2011

4.830

569

574

79.2

63.4

14.9

48.1

2012

4,412

649

649

78.8

50.6

13.4

51.8

 $\Lambda 12/11$

-8.7%

+14%

+13%

-1%

-20%

-10%

+8%

G	en	era	tio	n:

- Another good performance, particularly in Texas
- · Benefit of insurance receipts
- Roll-off of favorable PPA and hedge contracts in North East

Gas:

- Benefit from 2012 contract restructuring in Mexico
- Lower LNG volumes and weak domestic margins mitigated by stronger international pricing
- · Positive tariff renewals for Mexican distribution companies

Retail:

 Favorable market volatility during summer 2011 not repeated

- Texas system increasingly tight, with forward prices expected to respond to the improving economy and regulatory developments
- Portfolio well positioned to benefit from shale gas driven coal to gas displacement, particularly in the North East
- Non-recurrence of favorable contract restructuring in Mexico and insurance receipts
- Impact of US thermal plant disposal and partial sell-down of Canadian wind in 2012

(1) Including Other: €(56)m in 2011 and €(51)m in 2012 of which €(5)m in Forex and €0m in scope

(2) Sales figure are consolidated according to accounting rules (3) at 100%

Energy International / North America

Installed capacity and production as of 12/31/2012, at 100%



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Energy International / UK-Europe





ln €m	2011	2012	∆ 12/11
Revenues	3,410	3,382	-0.8%
Current Operating Income	290	409	+41%
ACOI	311	444	+43%
Electricity sales ⁽²⁾ (TWh)	34.9	35.4	+1%
Gas sales ⁽²⁾ (TWh)	23.5	23.0	-2%
Installed capacity ⁽³⁾ (GW)	13.9	12.7	-9%
Electricity production ⁽³⁾ (TWh)	32.3	31.5	-3%

EBITDA FY 2013 outlook

- Weak UK market conditions expected to continue
- CO₂ allowances in UK ended December 2012 and UK carbon floor price begins in April 2013
- Impact of portfolio optimization program

(1) Including Other: €(66)m in 2011 and €(22)m in 2012 of which €(3)m in Forex and +€53m in scope

(2) Sales figure are consolidated according to accounting rules (3) At 100%

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Energy International / UK-Europe

Installed capacity and production as of 12/31/2012, at 100%





In MW	In operation	Under construction	Total
UNITED KINGDOM	8,813	47	8,860
PORTUGAL	2,406	0	2,406
ITALY	1,110	0	1,110
GERMANY	270	0	270
SPAIN	85	0	85
THE NETHERLANDS	29	0	29
TOTAL	12,712	47	12,759

Total
17.6
7.7
5.1
0.9
0.2
0.1
31.5

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GDF SVez

Energy International / Middle East, Turkey & Africa



Lower contribution due to fewer development projects closed in 2012

- Deconsolidation of 929 MW AI Hidd
- Significant additional capacity (2.4 GW) commissioned in 2012 (Barka 3, Sohar 2,
- · Lower depreciation following 'held for sale' treatment at Al Hidd and Sohar

In €m	2011	2012	Δ 12/11
Revenues	1,175	1,217	+3.6%
Current Operating Income	245	217	-12%
ACOI	358	354	-1.1%
Electricity sales ⁽¹⁾ (TWh)	19.6	16.9	-14%
Gas sales ⁽¹⁾ <i>(TWh)</i>	3.9	3.6	-8%
Installed capacity ⁽²⁾ (GW)	22.1	24.6	+11%
MIGD water per day of desalination capacity	1,005	1,053	+5%
Electricity production ⁽²⁾ (TWh)	93.6	113.7	+21%

EBITDA FY 2013 outlook

- Delivery of projects from the pipeline •
- Full year effect of asset optimization program
- ACOI: Full year contribution from capacity commissioned in 2012, further 1.6 GW to enter service in 2013.

(1) Sales figure are consolidated according to accounting rules (2) at 100%

Energy International / Middle East, Turkey & Africa

BUSINESS APPENDICES **Breakdown of generation capacity Breakdown of electricity output** 24.6 GW Natural gas 113.7 TWh 100% 100% In MW In operation Under construction Total In TWh Total SAUDI ARABIA 4,411 1.657 6,068 SAUDI ARABIA 28.9 QATAR 3,755 0 3,755 QATAR 11.6 3.192 501 3.693 OMAN OMAN 13.1 UAE 8.842 8,842 0 40.3 UAE 3,117 BAHRAIN 3.117 0 **BAHRAIN** 11.2 TURKEY 1.243 1,243 0 TURKEY 8.6 MOROCCO 301 301 0 TOTAL 113.7 TOTAL 24.560 27,019 2.459

Energy International / Asia



Strong growth in Thailand:

- Gheco One 660 MW coal plant entered service in August 2012
- First full-year contribution from 329 MW Glow Phase 5 commissioned in October 2011
- Improved performance of Glow Energy's hydro plant in Laos due to higher rainfall

ACOI:

• 815 MW Paiton 3 in Indonesia successfully commissioned in March 2012

Scope:

 Senoko deconsolidated from end of June 2012

In €m	2011	2012	Δ 12/11
Revenues	1,764	2,045	+16%
Current Operating Income	238	278	+17%
ACOI	307	428	+39%
Electricity sales ⁽¹⁾ (TWh)	21.8	23.3	+7%
Gas sales ⁽¹⁾ (TWh)	2.4	2.4	-
Installed capacity ⁽²⁾ (GW)	9.6	10.4	+8%
Electricity production ⁽²⁾ (TWh)	51.3	52.0	+1%

EBITDA FY 2013 outlook

- First full year of operations at Gheco One, and 110MW TNP2 that entered service in December 2012
- Growing industrial client base driving demand from gas-fired plant in Thailand
- ACOI: Oversupply in Singapore expected towards year end

(1) Sales figure are consolidated according to accounting rules $% \left(2\right)$ at 100% $\left(2\right)$

Energy International / Asia

BUSINESS APPENDICES

Installed capacity and production as of 12/31/2012



GDF SVez


Energy International / Australia





In €m	2011	2012	Δ 12/11
Revenues	877	1,160	+32%
Current Operating Income	191	275	+44%
ACOI	191	275	+44%
Electricity sales ⁽²⁾ (TWh)	24.2	24.1	-
Gas sales ⁽²⁾ (TWh)	2.3	2.4	+4%
Installed capacity ⁽³⁾ (GW)	3.5	3.5	-
Electricity production ⁽³⁾ (TWh)	22.3	22.7	+2%

– EE	BITDA	FY	2013	outlook	-
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· First full year of carbon scheme in Australia

(1) Including Other: €(33)m in 2011 and €1m in 2012 of which €(3)m in Forex and +€40m in scope

(2) Sales figure are consolidated according to accounting rules (3) at 100%

Energy International / Australia

Installed capacity and production as of 12/31/2012, at 100%





ENERGY EUROPE

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Energy Europe

BUSINESS APPENDICES

Energy margins decrease but positive impacts from weather and tariff in France



(1) Proforma figures taking into account new Energy Europe and Global Gas & LNG perimeters, non-audited
 (2) Including Other: €-114m in 2011 and €-127m in 2012
 (3) Central Western Europe
 (4) Sales figure are consolidated according to accounting rules
 (5) At 100%

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Energy Europe / Central Western Europe installed capacity and production

As of 12/31/2012, at 100%

BUSINESS APPENDICES



Energy Europe / Other Europe installed capacity and production

As of 12/31/2012, at 100%





GDF SUEZ nuclear capacity



(1) As of 12/31/2012 net of third party capacity and drawing rights (2) The Group reserves its right to pursue its investments to extend lifetime of Tihange 1 based on the level of remuneration and risks left to the operator

Energy Europe / Breakdown of electricity and gas sales

		Contracts (Million) ⁽¹⁾			omers ⁽²⁾ (TWh)
	Electricity	Gas	Services	Electricity	Gas
TOTAL EUROPE	5.4	16.1	2.2	88.8	499.1
of which France	1.7	9.6	1.5	19.2	281.2
of which Belgium	2.8	1.5	0.0	47.3	58.9
of which Italy	0.4	1.1	0.0	2.4	26.4
of which Romania ⁽³⁾	0.0	1.4	0.6	0.2	40.3



(1) Number of contracts is consolidated at 100%, excluding entities at equity method (2) Sales figure are consolidated according to accounting rules, Group contribution



Energy Europe / Electricity & gas sales by customer segment in France

At average climate⁽¹⁾





Including intra-Group sales

(1) Except for Giant customers (GDF SUEZ Global Energy); (2) in 2010, excluding Giants belonging to the Global Gas & LNG business line

(3) Of which public distribution tariffs: 64.3 TWh in FY 2011; 60.7 TWh in FY 2012; (4) Of which public distribution tariffs: 119 TWh in FY 2011; 114.2 TWh in FY 2012

Energy Europe / Residential & small business customers portfolio in France



Energy Europe / Electricity & gas sales by customer segment in Belgium

At average climate⁽¹⁾



- New contractual forms for BtoB positioning GDF SUEZ beyond the commodity with superior care & innovative price and services
- Increasing competition



- Increasing competition
- Increasing political & regulatory pressure

(1) Except for Giant customers (GDF SUEZ Global Energy); (2) in 2010, excluding Giants belonging to the Global Gas & LNG business line

FY 2012 RESULTS - February 28, 2013



GLOBAL GAS & LNG

FY 2012 RESULTS

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Global Gas & LNG

Strong impact of oil and gas price evolution



- Strong impact of oil and gas price evolution
- Increase in the level of hydrocarbon production sustained by Gjøa field in Norway
- Solid operational results:
 - 2P reserves reaching all-time high level of 836 Mboe
 - Exploration program: success rate of 69%⁽³⁾
- Increase in LNG sales to third parties with 60TWh totaling 66 cargoes, particularly to Asia
- Negative scope impact: Elgin Franklin and Atlantic LNG
- Perform 2015 gross impact: €40m

EBITDA FY 2013 outlook

- E&P: temporary lower production compared to 2012 due to some fields maintenance (target of 52.5 Mboe) partly mitigated by a favorable price effect
- LNG: sustained LNG sales to third parties offset by unfavorable market conditions in Europe
- Perform 2015

2011⁽¹⁾ In €m 2012 $\Delta 12/11$ Revenues (including intra-Group) 7.945 +16% 6.824 4,759 +52% 3.135 Revenues **Current Operating Income** 1,119 917 +22% Total capex 654 710 Brent average (\$/bbl) 111.3 111.6 NBP average (€/MWh) 22.9 24.5 +7% Hydrocarbon production (Mboe) 57.8 54.9 -5% External LNG sales (TWh) 41.5 60.4 +46%

(1) Proforma figures taking into account new Energy Europe and Global Gas & LNG perimeters, non-audited (2) Including Other: €(33)m in 2011 and €(25)m in 2012

Global Gas & LNG

GDF SVez

Geographic breakdown of oil and gas production and reserves



2P reserves reach all-time high level of 836 Mboe



INFRASTRUCTURES

FY 2012 RESULTS

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Infrastructures

Stable organic performance



- Return to average weather conditions
- Impact of acquisition of German storage facilities in August 2011 on a full-year basis
- Lower sales of storage capacities in France
- Annual revision of the rate for distribution
- Perform 2015 gross impact: €0.1bn

In €m	2011	2012	Δ 12/11
Revenues (including intra-Group)	5,703	6,216	+9.0%
Revenues	1,491	2,031	+36%
Current Operating Income	1,793	1,805	+0.7%
Total capex	2,672	1,752	
Gas distributed by GrDF (TWh)	279	311	+11%
Distribution RAB ⁽²⁾ (€bn)	13.9	14.1	+2%
Transmission RAB ⁽²⁾ (€bn)	6.5	6.8	+5%
LNG Terminals RAB ⁽²⁾ (€bn)	1.2	1.2	-
Storage capacity sold ⁽³⁾ (TWh)	104	107	+3%

EBITDA FY 2013 outlook

- Visibility on 4 years with new tariffs for distribution, transmission and LNG terminals
- Positive impact of new tariffs for transmission and LNG Terminals as from April 1st 2013
- Positive impact on a full-year basis of the new distribution tariff enforced as from July 1st, 2012
- RAB increase
- · Lower sales of gas storages capacity
- Perform 2015

(1) Including Other: €12m in 2011 and €(5)m in 2012 (2) Regulated Asset Base as at 12/31 (3) Total capacities only for France : 94 TWh in 2011 and 86 TWh in 2012



Infrastructures

GDF SVez

Secured cash flows, visibility and steady growth



Infrastructures

Secured revenues, visibility and steady growth

Stabilized framework with incentives

- Long regulation period: 4 years with a yearly update
- €22.6bn of average RAB⁽¹⁾, basis of theoretical EBIT calculation



Visibility & steady growth-

GDF SVez

- Average RAB growth: +€0.6bn
 2012: € 22.6bn
 2011: € 22bn
- Indicative Capex program of ~€4.6bn over 2013-2015⁽²⁾

Distribution	+€2.2bn
Transmission	+€2.3bn
LNG terminals	+€0.1b n

• Storengy is the paneuropean leader in storage with **12.5 bcm** of capacity and enters the top 4 in Germany

(1) In France, total of transmission, distribution, LNG terminals, in 2012(2) Indicative RAB investments in tariffs in France

Infrastructures Regulation in France

G	0	F .	51	~	22

SS APPENDICES	
BUSINE	D

	Period of regulation	Investmei 2011	nts (in €m) 2012	RAB remuneration (real pre-tax) ⁽¹⁾	Type of tariff	Average 2012 regulated asset base (in €bn)
DISTRIBUTION	7/1/12- 7/1/16	672	695	6.00%	Tariff N+1: Inflation + 0.2% + k ⁽²⁾	14.5
TRANSMISSION	4/1/13- 3/31/17	541	514	6.5% + incentives up to 300bp over 10yrs	OPEX N+1: Inflation -1.45%	6.8
LNG TERMINALS	4/1/13- 3/31/17	56	41	8.5% + incentives 125bp (for CAPEX decided in 2004-2008) and 200bp for extensions over 10yrs	Cost +	1.3
TOTAL		1,269	1,250			22.6

(1) New tariffs for transmission and LNG Terminals applicable in April 1st 2013 (2) Regularisation account clearance term. Capped at +2% and floored at -2%

New transmission tariff applicable from April 1st, 2013 and for a 4-year period

- RAB remuneration at 6.5% (real pre-tax)
- 125 to 300bps premium for past investments during 10 years maintained
- 300bps premium for two specific projects (still to be decided)
- 75bps decrease in the RAB return vs. previous tariff to take into account the changes in market conditions and a reduction in risks attached to this business

- Higher coverage of OPEX vs. previous tariff that:
 - recognizes the principle of higher costs following new regulations such as the enforcement of the European Directive regarding the common rules for the internal market in natural gas
 - introduces a review clause after 2 years in case of a major increase in costs due to new regulation
- Introduction of an incentive regulation on investments (safety excluded)

New tariff structure provides:

- yearly increase in rates by an average 3.8%
- +8.3% rise on April 1st, 2013

Infrastructures New LNG terminal tariff ATTM 4



New LNG terminal tariff applicable from April 1st, 2013 and for a 4-year period

- RAB remuneration at 8.5% (real pre-tax) including 200bps premium for the LNG activity
- **125bps premium maintained for investments** commissioned or decided over 2004-2008
- 200bps premium for extensions during 10 years maintained
- 75bps decrease in the RAB return rate vs. previous tariff to take into account the changes in market conditions and a reduction in risks attached to this business

New tariff structure provides:

- Higher coverage of OPEX vs. previous tariff that:
 - recognizes the principle of higher costs namely following the introduction of new local taxes
 - introduces a review clause after 2 years in case of a major increase in costs due to new regulation
- Introduction of an incentive regulation on investments (safety excluded)

 increase in rates over the tariff period by an average 4% for Montoir, 10% for Fos Tonkin, 12% for Fos Cavaou terminals



ENERGY SERVICES

FY 2012 RESULTS

February 28, 2013

Energy Services

Good resistance to difficult economic conditions



(1) Including Other: €(27)m in 2011 and €(11)m in 2012, including scope effect of €(17)m (2) Including an exceptional order (LGV SEA, for €0,2bn)

Energy Services

GDF SVez

2012 revenues breakdown





(*) System Installation and Maintenance



ENVIRONMENT

FY 2012 RESULTS

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Environment

Solid performance in a challenging context



(1) Contribution in GDF SUEZ accounts: 2012 figures may differ from reported figures by SUEZ Environment (2) Including Other: €-51m in 2011 and €-37m in 2012 (3) Based on 0% GDP growth in 2013 in Europe, at unchanged accounting and tax norms and at constant forex

1.0

1.2

-22%

FY 2012 RESULTS – February 28, 2013

Design & Build Backlog (at 12/31/11 and 12/31/12)



FY 2012 RESULTS

February 28, 2013

SUSTAINABILITY

Sustainable Business + Non-Financial Risk Management

Identification and transformation of environmental and social issues into business opportunities Governance

Environment Social



2012 main achievements & works in progress

Ratings, Indexes, Certifications

- VIGEO/ASPI (Advanced Sustainable Development Index): renewal of GDF SUEZ listing after 2012 assessment.
 3rd in the Gas & Electric Utilities sector (5th in 2011). 1st among the integrated energy companies of this ranking.
- Listed in the new indices: Vigeo World 120 (16th company, 2nd Utility), Vigeo Europe 120 (14th company, 2nd Utility), Vigeo France 20 (5th company, 1st Utility)
- SAM: Sustainability Leaders, Runners up in the Yearbook 2013 in the "Electricity" sector
- **GRI** (Global Reporting Initiative): **B+** confirmed as 2011. International acknowledged quality of communication about Sustainability.

Non-Financial Risk Management

Environment

- +26% of renewables capacity installed vs. 2009
- French Government label granted to GDF SUEZ biodiversity action plan

Social

- Steady improvement of the health & safety results in all business lines
- Diversity Label awarded by AFNOR: 42,000 employees covered in France

Governance

- Board size: 18 directors (vs 24 in 2008) with 8 independent and 4 foreign directors
- 5 directors are women, 28% of the Board, above the CAC average (23%)
- Fight against bribes and corruption: Compulsory training for Top Executives

Communication to stakeholders

- First issue of the booklet "SUSTAINABILITY: GDF SUEZ strategy to foster long term value creation"
- Work in progress to deliver the first GDF SUEZ Integrated Report by 2015

Steady improvement of the Health & Safety results, a key issue for a global energy player



- Steady improvement of the health & safety results in all business lines.
- Frequency rate results: GDF SUEZ is amongst the "best in class" peers
- Decrease of fatalities in 2012 and target of zero fatal accident linked with the Group activity by the end of 2015
- Set up of "Agora", the internet sharing tool about manager know how, and international recognition and praise of "Reflex", the internal magazine about heath & safety practices.

(1) Frequency Rate = (number of disabling injuries / worked hours) x 1,000,000



Estreito: social & environmental programs



	PARTNERSHIP WITH NGO INMED						
	Objective	Method	Results				
Focus on One of the Programs Healthy Children Health Future	To improve the low health indexes of the children of Estreito HPP municipalities	Teach students the appropriate hygiene, sanitation and health practices, as well as cultivate school gardens and increase the access to drinking water in schools and homes through solar filtration	The index of anemic children fell from 53.4% to 7.9%,and the parasitological incidence decreased from 55% to 4%. 15,000 children in 197 schools were benefited				
		the main prize of the LIF Sustai e France-Brazil Chamber of Cor					

Ratings & certifications: high acknowledgement of the quality of sustainability data and information





Rated **B+** by Global Reporting Initiative (**GRI**)

Certifications

Relevant share of revenues covered by ISO 14001, EMAS⁽¹⁾ and other external EMS⁽²⁾ certifications: 70% (vs. 67% in 2011)

Relevant share of revenues covered by ISO 14001, EMAS, other external EMS⁽²⁾ certifications and internal EMS: **84%** (vs. 83% in 2011)

Verification of the CSR data by the Statutory Auditors

GDF SVez

Number of indicators in Reasonable assurance and Moderated assurance:

- 60 in 2012: +9 vs 2011
- Among the highest one in CAC40 in 2011

Indicators:		Environment	Social	
2012 Reasonable assurance Moderated assurance		13	6	
		8	33	
	Reasonable assurance	14	6	
2011	Moderated assurance	8	23	

(1) Eco Management & Audit Scheme (2) Environmental Management Scheme

"GDF SUEZ Rassembleurs d'Energies" initiative A unique and worldwide program

Help to reduce energy poverty of the poorest populations and contribute to their economic growth and social development by increasing access to sustainable energy

GDE SLIEZ	A unique, innovative program supporting social entrepreneurs providing energy access for poor people	DONATION	GDF SUEZ Foundation
GDF SUEZ RASSEMBLEURS D'ENERGIES PROMOTE ACCESS TO SUSTAINABLE PREMY FOR ALL		TECHNICAL ASSISTANCE	Involvement of employees' expertise and employees' internal NGOs (Codegaz, Energy Assistance, Aquassistance)
	through 3 levers:	INVESTMENT	Creation of a socially responsible investment fund, with a target of €100m under management at the end of 2013

2011: 8 donation projects started or already committed 2012: 8 new donation projects and

2 investment projects realized + 4 under study

Donation projects

- Investment projects started
- Investment projects under study

New investment: Support of EGG-Energy Tanzania



Dedicated to helping low-income consumers in Sub-Saharan Africa gain access to clean, affordable energy, using a unique strategy based around portable rechargeable batteries.

GDF SVez

€250k investment: minority interest acquisition



BY PEOPLE FOR PEOPLE



FY 2012 RESULTS

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FINANCIAL APPENDICES



IMPACT OF WEATHER & GAS TARIFF SHORTFALL

FY 2012 RESULTS

February 28, 2013

2012 climate adjustment in France Impact on gas sales and distribution



Infrastructures - Distribution



Impact of weather and gas tariff shortfall in France

	EBITDA Net incon			et income	9(1)	
Estimates, in €m	2011	2012	∆12/11	2011	2012	∆12/11
Weather impact	-476	-14	462	-312	-9	303
Energy Europe - France Gas sales	-304	-9	295	-199	-6	193
Infrastructures Distribution	-172	-5	167	-113	-3	110
Gas tariff shortfall (Energy Europe - France) regulated gas sales	-395	43	438	-259	28	287
Total weather and tariff adjustment	-871	29	900	-571	18	589

(1) Impact on Net Income Group Share and Net Recurring Income Groupe Share, with a normative income tax


FY 2012 RESULTS

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CHANGE IN NUMBER OF SHARES, SCOPE & FOREX



Change in number of shares

Existing shares at 12/31/11	2,252,636,208
Capital increase ⁽¹⁾	160,187,881
Existing shares at 12/31/12	2,412,824,089
Average number of shares ⁽²⁾	2,271 millions
Earning per share as at 12/31/12	€0.68
Recurring earning per share as at 12/31/12	€1.69

⁽¹⁾ Including 69,002,807 shares subsequent to the share-based dividend for 2011 balance and 86,580,374 shares subsequent to the share-based provisional dividend for 2012

⁽²⁾ Undiluted, excluding treasury stock

Group's new organization: focus on fast growing markets & integration of our European energy activities



FINANCIAL APPENDICES



Main changes in consolidation scope

CHANGE IN % OF INTEREST

E&P International (Global Gas & LNG) Full consolidation: 100% until 12/20/11, 70% since 12/20/11

GRTgaz (Infrastructures) Full consolidation: 100% until 6/29/11, 75% since 6/30/11

ACQUISITIONS

International Power (Energy International) Full consolidation since 2/3/11: 70% until 6/28/12, 100% since 6/29/12

Uch 1 – Pakistan (Energy International) Proportionate consolidation (74.5%) until 4/30/12, Full consolidation (94.6%) since 5/1/12

5 sites of natural gas underground storage – Germany (Infrastructures) Full consolidation⁽¹⁾ since 8/31/11

Termika – Chile (Energy Services) Full consolidation (100%) since 1/1/12.

Breeze II (Energy Europe) Full consolidation since 12/18/12

CHANGES IN METHOD

Sohar – Oman (Energy International) Full consolidation (45%) until 6/29/12 Held for sale since 6/30/12

Senoko – Singapore (Energy International) Proportionate consolidation (30%) until 6/30/12, equity method since 6/30/12

Flanders Intermunicipalities - Belgium (Energy Europe) Equity method until 6/29/11. Available for sale since 6/30/11

DISPOSALS

Choctaw – USA (Energy International) Full consolidation until 7/2011 Held for sale (100%) from 8/2011 until 2/7/12

Hot Spring – USA (Energy International) Full consolidation (100%) until 9/10/12

Maestrale – Italy (Energy International) Full consolidation until 11/30/12 Held for sale (100%) since 11/30/12

Wind portfolio – Canada (Energy International) Full consolidation until 12/14/12 Equity method (40%) since 12/14/12

Brussels Intermunicipalities – Belgium (Energy Europe) Equity method (30%) until 12/31/12

SPP – Slovakia (Energy Europe) Proportionate consolidation (24.5%) until 12/31/12 Held for sale since 12/31/12

DISPOSALS (ctd)

Noverco – Canada (Energy International) Equity method (18%) until 6/1/11

Hidd Power – Bahrain (Energy International) Equity method (30%) until 2/2/11, Full consolidation (70%) since 2/3/11 Held for sale (70%) from 7/1/11 until 5/9/12 Equity method (30%) since 5/10/12

Hubco - Pakistan (Energy International) Equity method (17,4%) until 6/21/12

Wallonia Intermunicipalities – Belgium (Energy Europe) Equity method: 30% until 6/29/11, 25% since 6/30/11

G6 Rete Gas – Italy (Energy Europe) Full consolidation (100%) until 9/30/11

Atlantic LNG – Trinidad & Tobago (Global Gas & LNG) 10% stake (production payments, dividends) until 12/20/11

Elgin Franklin – UK (Global Gas & LNG) Proportionate consolidation (10%) until 12/31/11

Eurawasser – Germany (SUEZ ENVIRONNEMENT) Full consolidation (37%) until 2/13/12

Bristol Water – UK (SUEZ ENVIRONNEMENT) Full consolidation (100%) until 10/5/11 Equity Method (30%) since 10/5/11

Impact of foreign exchange evolution

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PPE	
ALA	
ANCI	
FIN	

In €m ∆ 12/11	GBP	USD	BRL	Others	TOTAL
Revenues	291	743	-146	320	1,208
EBITDA	31	167	-88	119	229
Total net debt	16	-98	-285	218	-149
Total equity	112	-235	-364	115	-372

	GBP	USD	BRL	
2012 average rate	1.23	0.78	0.40	_ The average rate applies
2011 average rate	1.15	0.72	0.43	- to the income statement - and to the cash flow statement
Δ Average rate	+7%	+8%	-7%	
Closing rate at 12/31/2012	1.23	0.76	0.37	-
Closing rate at 12/31/2011	1.20	0.77	0.41	The closing rate applies to the balance sheet
Δ Closing rate	+2%	-2%	-10%	



FY 2012 RESULTS

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BALANCE SHEET, P/L & CASH FLOW STATEMENT



Summary balance sheet

FINANCIAL APPENDICES

In €bn					
ASSETS	12/31/11	12/31/12	LIABILITIES	12/31/11	12/31/12
NON CURRENT ASSETS	149.9	145.2	Equity, group share	62.9	59.7
NON CONNENT AGGETO	143.3	143.2	Minority interests	17.3	11.5
CURRENT ASSETS	63.5	60.3	TOTAL EQUITY	80.3	71.2
of which financial assets valued at fair value through profit/loss	2.9	0.4	Provisions	16.2	17.7
of which cash & equivalents	14.7	11.4	Financial debt	56.6	57.2
			Other liabilities	60.3	59.4
TOTAL ASSETS	213.4	205.5	TOTAL LIABILITIES	213.4	205.5

2012 Net Debt = Financial debt of €57.2bn – Cash & equivalents of €11.4bn – Financial assets valued at fair value through profit/loss of €0.4bn – Cash collaterals on financial debt of €0.3bn (incl. in non-current assets) – Derivative instruments hedging items included in the debt of €1.2bn

Details of some assets and provisions







Summary income statement

<u>In</u> €m	2011	2012
Revenues	90,673	97,038
Purchases	-46,695	-52,177
Personnel costs	-12,775	-13,234
Amortization depreciation and provisions	-7,115	-7,113
Other operating incomes and expenses	-15,110	-14,994
Current operating income	8,978	9,520
MtM, impairment, restructuring, disposals and others	706	-2,387
Income from operating activities	9,684	7,133
Financial result of which recurring cost of net debt of which non recurring items included in financial income / loss of which others	-2,606 -1,950 -184 -472	-2,756 -1,945 -303 -509
Income tax of which current income tax of which deferred income tax	-2,119 -1,647 -473	-2,054 -2,530 475
Share in net income of associates	462	433
Minority interests	-1,418	-1,205
Net income group share	4,003	1,550
EBITDA	16,525	17,026



Cash flow statement

In €m	2011	2012
Gross cash flow before financial loss and income tax Income tax paid (excl. income tax paid on disposals) Change in operating working capital	16,117 -1,853 -426	16,612 -2,010 -995
CASH FLOW FROM OPERATING ACTIVITIES	13,838	13,607
Net tangible and intangible investments Financial investments Disposals and other investment flows	-8,898 -1,703 2,696 ⁽¹⁾	-9,177 -551 1,277
CASH FLOW FROM INVESTMENT ACTIVITIES	-7,905	-8,451
Dividends paid Share buy back Balance of reimbursement of debt / new debt Interests paid on financial activities Capital increase Other cash flows ⁽³⁾	-4,363 -362 1,597 -1,977 569 2,040	-2,117 ⁽²⁾ -358 4,029 -1,915 229 ⁽²⁾ -8,189 ⁽⁴⁾
CASH FLOW FROM FINANCIAL ACTIVITIES	-2,496	-8,322
Impact of currency and other	-58	-127
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	11,296	14,675
TOTAL CASH FLOWS FOR THE PERIOD	3,379	-3,293
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	14,675	11,383

(1) Including net impact of IPR's treasury consolidation and the payment of the special dividend of 92 pence/share to IPR shareholders on 2/25/2011

(2) Excluding dividend paid in shares for €2,593m

(3) Including transactions between owners (2012: IPR ; 2011: GRTgaz and E&P transactions)

(4) Including acquisition of IPR minority shares

FY 2012 RESULTS - February 28, 2013



FY 2012 RESULTS

February 28, 2013

PROFIT & LOSS DETAILS



Breakdown of revenues

In €m	2011	2012	Δ 12/11	Δ Organic
Energy International	15,754	16,044	+1.8%	-3.0%
of which Latin America	3,694	3,827	+3.6%	+3.3%
of which North America	4,830	4,412	-8.7%	-15.7%
of which UK & other Europe	3,410	3,382	-0.8%	-11.4%
of which Middle East, Turkey & Africa	1,175	1,217	+3.6%	+6.6%
of which Asia	1,764	2,045	+15.9%	+28.0%
of which Australia	877	1,160	+32.2%	+11.2%
Energy Europe	41,269	44,418	+7.6%	+7.9%
of which Central Western Europe	33,444	35,804	+7.1%	+7.0%
of which France	14,922	17,183	+15.2%	+15.1%
of which Benelux & Germany	15,319	14,210	-7.2%	-7.2%
of which Other Europe	7,824	8,614	+10.1%	+11.8%
Global Gas & LNG ⁽¹⁾	3,135	4,759	+51.8%	+54.3%
Infrastructures ⁽²⁾	1,491	2,031	+36.2%	+31.1%
Energy Services	14,206	14,693	+3.4%	+2.7%
Environment	14,819	15,093	+1.8%	+0.3%
TOTAL	90,673	97,038	+7.0%	+5.8%

(1) Total revenues, including inter-companies, amount to €7,945m in 2012 and €6,824m in 2011

(2) Total revenues, including inter-companies, amount to €6,216m in 2012 and €5,703m in 2011



Breakdown of revenues by business line



(1) Total revenues, including inter-companies, amount to €7.9bn

(2) Total revenues, including inter-companies, amount to €6.2bn

Revenues by geographic region By destination

FINANCIAL APPENDICES

In€m	2011	2012	△ 12/11
France	31,156	35,914	+15.3%
Belgium	11,817	11,110	-6.0%
Sub-total France-Belgium	42,973	47,024	+9.4%
Other EU countries	27,640	28,978	+4.8%
of which Italy	5,882	7,035	
of which UK	5,136	5,854	
of which Germany	4,384	4,471	
of which Netherlands	4,694	4,384	
Other European countries	1,676	1,040	-37.9%
Sub-total Europe	72,289	77,042	+6.6%
North America	5,745	5,469	-4.8%
Sub-total Europe & North America	78,034	82,511	+5.7%
Asia, Middle-East and Oceania	7,011	8,633	+23.1%
South America	4,673	4,951	+5.9%
Africa	957	941	-1.7%
TOTAL	90,673	97,038	+7.0%

Breakdown of EBITDA

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In €m	2011	2012	△ 12/11	Δ Organic
Energy International ⁽¹⁾	4,225	4,327	+2.4%	-0.8%
of which Latin America	1,736	1,690	-2.6%	-0.3%
of which North America	1,015	1,092	+7.7%	+0.1%
of which UK & other Europe	600	625	+4.2%	-7.7%
of which Middle East, Turkey & Africa	304	247	-18.9%	-8.1%
of which Asia	332	401	+20.9%	+23.7%
of which Australia	347	387	+11.3%	-7.4%
Energy Europe ⁽²⁾	4,078	4,180	+2.5%	+3.5%
of which Central Western Europe	3,126	3,427	+9.6%	+9.1%
of which France	543	1,175	+116.3%	+113.1%
of which Benelux & Germany	2,164	1,883	-13.0%	-16.1%
of which other Europe	1,066	880	-17.5%	-12.9%
Global Gas & LNG	2,074	2,377	+14.6%	+27.8%
Infrastructures	2,991	3,049	+1.9%	0.0%
Energy Services	1,005	1,018	+1.2%	+1.7%
Environment	2,513	2,426	-3.5%	-3.3%
Others	-360	-351	+2.6%	+7.1%
TOTAL	16,525	17,026	+3.0%	+3.6%

(1) Of which Others €-115m in 2012 and €-110m in 2011

(2) Of which Others €-127m in 2012 and €-114m in 2011

Breakdown of EBITDA



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Breakdown of current operating income

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In €m	2011	2012	△ 12/11	Δ Organic
Energy International ⁽¹⁾	2,754	2,931	+6.4%	+5.9%
of which Latin America	1,332	1,228	-7.8%	-4.5%
of which North America	570	649	+13.9%	+7.7%
of which UK & other Europe	290	409	+41.0%	+27.8%
of which Middle East, Turkey & Africa	245	217	-11.5%	+3.6%
of which Asia	238	278	+16.8%	+20.5%
of which Australia	191	275	+44.0%	+20.4%
Energy Europe ⁽²⁾	2,370	2,494	+5.2%	+5.9%
of which Central Western Europe	1,883	2,214	+17.6%	+16.9%
of which France	125	700	na	na
of which Benelux & Germany	1,421	1,213	-14.6%	-19.7%
of which other Europe	606	413	-31.9%	-29.1%
Global Gas & LNG	917	1,119	+22.1%	+60.0%
Infrastructures	1,793	1,805	+0.7%	-1.6%
Energy Services	655	660	+0.7%	+1.4%
Environment	1,039	1,121	+7.9%	+10.7%
Autres	-550	-610	-10.9%	-7.9%
TOTAL	8,978	9,520	+6.0%	+8.8%

(1) Of which Others €-125m in 2012 and €-112m in 2011

(2) Of which Others €-133m in 2012 and €-119m in 2011

Divisional reconciliation between EBITDA and current operating income

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastructures	Energy Services	Environment	Others	2012
EBITDA	4,327	4,180	2,377	3,049	1,018	2,426	-351	17,026
Depreciation	-1,391	-1,567	-1,202	-1,233	-335	-1,101	-111	-6,941
Provisions	1	-102	-53	-6	18	65	-94	-172
Concessions renewal expenses	-	-	-	-	-30	-245	-	-275
Share based payments	-6	-16	-3	-5	-11	-24	-54	-118
CURRENT OPERATING	2,931	2,494	1,119	1,805	660	1,121	-610	9,520

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Divisional reconciliation between EBITDA and COI

Energy International details

FINANCIAL APPENDICES

In €m	Latin America	North America	UK & other Europe	META	Asia	Australia	2012 ⁽¹⁾ Energy International
EBITDA	1,690	1,092	625	247	401	387	4,327
Depreciation	-448	-447	-250	-30	-110	-105	-1,391
Provisions	-15	4	34	-	-13	-7	1
Share based payments	-	-	-	-	-	-	-6
CURRENT OPERATING INCOME	1,228	649	409	217	278	275	2,931
ADJUSTED COI	1,230	649	444	354	428	275	3,256

(1) Of which Others: EBITDA €-115m, Depreciation €-2m, Provisions €-2m, Share based payments €-6m, Current Operating Income €-125m, Adjusted COI €-125m

Divisional reconciliation between EBITDA and COI

_	Cer	ntral Western Europe			
In €m	of which	of which Benelux		Other Europe	2012 ⁽¹⁾
	France	& Germany	Total		Energy Europe
EBITDA	1,175	1,883	3,427	880	4,180
Depreciation	-467	-599	-1,148	-417	-1,567
Provisions	-3	-65	-52	-50	-102
Share based payments	-5	-6	-13	-	-16
CURRENT OPERATING INCOME	700	1,213	2,214	413	2,494

(1) Of which Others: EBITDA €-127m, Depreciation €-2m, Provisions €-1m, Share based payments €-3m, Current Operating Income €-133m

FINANCIAL APPENDICES



From current operating income to net income

In €m	2011	2012
Current Operating Income	8,978	9,520
MtM	-105	109
Impairment	-532	-2,474
Restructuring costs	-189	-342
Asset disposals & others	1,532	320
Income from operating activities	9,684	7,133
Financial result	-2,606	-2,756
Income tax	-2,119	-2,054
Share in net income of associates	462	433
Minority interests	-1,418	-1,205
Net income group share	4,003	1,550



Breakdown of share in net income of associates

In €m	2011	2012
Energy International	213	310
Energy Europe	213	60
Global Gas & LNG	-8	4
Infrastructures	5	34
Energy Services	2	3
Environment	37	22
Share in net income of associates	462	433

Breakdown of minority interests

In €m	2011	2012
Energy International	800	631
of which Tractebel Energia (Brazil)	319	255
of which E-CL Group (Chile)	83	20
of which Enersur (Peru)	41	37
Energy Europe	110	37
Global Gas & LNG	-	70
Infrastructures	37	71
Energy Services	19	22
Environment	451	367
Others	-	7
Minority interests	1,418	1,205

Reconciliation between EBITDA and operating cash flow

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In €m	2011	2012
EBITDA	16,525	17,026
Restructuring costs cashed out	-244	-182
Concessions renewal expenses	-294	-275
Dividends and others	130	43
OPERATING CASH FLOW	16,117	16,612

Net recurring income group share

In €m	2011	2012
NET INCOME GROUP SHARE	4,003	1,550
MtM commodities	105	-109
Financial result MtM	184	214
Debt restructuring		89
Impairment	532	2,474
Restructuring costs	189	342
Asset disposals & others	-1,532	-320
Income tax on non recurring items	-176	-544
Share in net income of associates (non-recurring items)	18	32
Nuclear contribution in Belgium	118	274
Minority interests on above items	15	-172
NET RECURRING INCOME GROUP SHARE	3,455	3,831

Tax position

In €m	2011	2012
Consolidated income before tax and share in associates	7,078	4,377
Consolidated income tax	-2,119	-2,054
Effective tax rate	29.9%	46.9%
Recurrent effective tax rate	33.2%	32.9%



2012 ACCOUNTS ADJUSTED WITH SEV EQUITY CONSOLIDATED

FY 2012 RESULTS

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Summary balance sheet

FINANCIAL APPENDICES

Adjusted with SEV equity consolidated

n€bn					
ASSETS	12/31/12	12/31/12 adjusted	LIABILITIES	12/31/12	12/31/12 adjusted
NON CURRENT ASSETS	145.2	127.9	Equity, group share	59.7	59.7
NON CORRENT ASSETS	143.2	127.3	Minority interests	11.5	6.1
CURRENT ASSETS	60.3	52.7	TOTAL EQUITY	71.2	65.8
of which financial assets valued at fair value through profit/loss	0.4	0.4	Provisions	17.7	15.7
of which cash & equivalents	11.4	9.1	Financial debt	57.2	47.5
			Other liabilities	59.4	51.6
TOTAL ASSETS	205.5	180.6	TOTAL LIABILITIES	205.5	180.6



Summary income statement

FINANCIAL APPENDICES

Adjusted with SEV equity consolidated

In €m	2012	2012 adjusted
Revenues	97,038	81,960
Purchases	-52,177	-48,704
Personnel costs	-13,234	-9,467
Amortization depreciation and provisions	-7,113	-6,077
Other operating incomes and expenses	-14,994	-9,314
Current operating income	9,520	8,399
MtM	109	105
Impairment	-2,474	-2,387
Restructuring	-342	-263
Asset disposals and others	320	271
Income from operating activities	7,133	6,124
Financial result (expense) of which recurring cost of net debt of which non recurring items included in financial income / loss of which others	-2,756 -1,945 -303 -509	-2,332 -1,546 -307 -480
Income tax of which current income tax of which deferred income tax Share in net income of associates	-2,054 -2,530 475 433	-1,885 -2,369 484 482
Minority interests	-1,205	-839
Net income group share	1,550	1,550
EBITDA	17,026	14,600

Cash flow statement

Adjusted with SEV equity consolidated

In €m	2012	2012 adjusted
Gross cash flow before financial loss and income tax Income tax paid (excl. income tax paid on disposals) Change in operating working capital	16,612 -2,010 -995	14,590 -1,898 -1,325
CASH FLOW FROM OPERATING ACTIVITIES	13,607	11,367
Net tangible and intangible investments Financial investments Disposals and other investment flows	-9,177 -551 1,277	-7,955 -461 1,274
CASH FLOW FROM INVESTMENT ACTIVITIES	-8,451	-7,142
Dividends paid Share buy back Balance of reimbursement of debt / new debt Interests paid on financial activities Capital increase Other cash flows	-2,117 -358 4,029 -1,915 229 -8,189	-1,634 -358 4,362 -1,504 229 -8,237
CASH FLOW FROM FINANCIAL ACTIVITIES	-8,332	-7,142
Impact of currency and other	-126	-2,667
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	14,675	14,675
TOTAL CASH FLOWS FOR THE PERIOD	-3,293	-5,526
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	11,383	9,149



CASH FLOW DETAILS

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Sustained Free Cash Flow Generation In €bn





Free cash flow generation from 2011 to 2012 In €bn





Portfolio optimization program



(1) Including SPP disposal closed on January 23, 2013, of which ${\in}0.1\text{bn}$ in 2015

(2) Of which €0.6bn impact of classification as Asset Held For Sale in 2011

Breakdown of investments

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In €m	Maintenance	Development	Acquisitions	2012
Energy International	502 ⁽¹⁾	2,433 ⁽²⁾	98 ⁽³⁾	3,033
of which Latin America	127	1,620	85	1,832
of which North America	173	461	-10	624
of which UK & other Europe	57	47	-3	101
of which Middle East, Turkey & Africa	25	49	-15	60
of which Asia	23	255	-30	247
of which Australia	95	-	-6	90
Energy Europe	755	1,202	450	2,407
of which Central Western Europe	613	937	242	1,792
of which France	168	214	114	496
of which Benelux & Germany	436	702	125	1,263
of which other Europe	143	266	30	439
Global Gas & LNG	98	613	-1	710
Infrastructures	1,051	706	-5	1,752
Energy Services	171	357	7	535
Environment	648	575	273	1,495
Autres	63	3	11	77
TOTAL	3,288	5,889	832	10,009

(1) Inc. Others: €2m (2) Inc. Others: €0m (3) Inc. Others: €77m



Detail of 2012 total capex⁽¹⁾

EINANCIAL APPENDICES	€10.0 bn				
HINANCIA HINANCIA	0.8				
Development	5.9	 Jirau (Brazil) Maasvlakte (Netherlands) Wind projects (Canada) E&P (Norway) Chilca Uno (Peru) Wilhelmshaven (Germany) GrDF (France) GRTgaz (France) Lyonnaise des Eaux 	€0.9bn €0.4bn €0.4bn €0.3bn €0.3bn €0.2bn €0.2bn €0.2bn €0.2bn	 Uch 2 (Pakistan) Estreito (Brazil) Wind projects (Poland) Sita (UK) Other investments <€ 	<€0.2bn <€0.2bn <€0.2bn
Maintenance	3.3				

(1) Excluding acquisition of IPR minority shares



CREDIT

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"A" category rating: a significant competitive advantage in the current market



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S&P		Moody's		
AA-		Aa3	EDF (negative)	
A+	EDF (stable)	A1	GDF SUEZ (negative)	
Α	GDF SUEZ (negative credit watch)	A2		
A-	E.ON (stable)	A3	E.ON (stable) RWE (negative)	
BBB+	RWE (stable) ENEL (négative)	Baa1	IBERDROLA (negative)	
BBB	IBERDROLA (stable) Gas Natural (negative)	Baa2	ENEL (negative) Gas Natural (negative)	

Credit ratings



Split of gross debt ⁽¹⁾ In €bn

FINANCIAL APPENDICES



(1) Without IAS 39 (+€ 1.2bn) and bank overdraft (+€ 1.3 bn)

Debt maturity profile ⁽¹⁾ In €bn



AVERAGE NET DEBT MATURITY: 9.8 YEARS

- (1) Excluding/net of €5.4bn of BT/CP
- (2) Without IAS 39 (+€1.2bn) and bank overdraft (+€1.3bn)
- (3) Net of bank overdraft (€1.3bn)



Net debt breakdown by rate and currency

