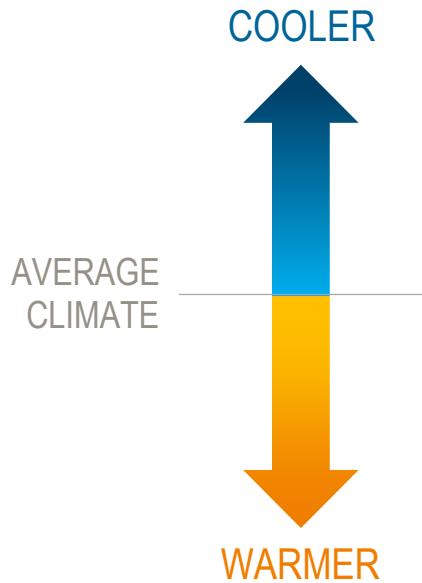


CLIMATE ADJUSTMENT IN FRANCE

Impact on gas sales and distribution

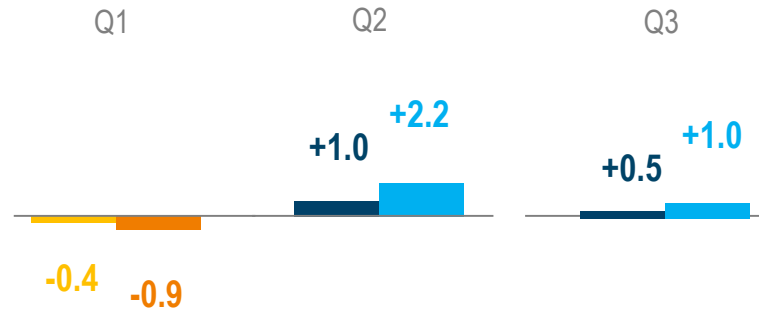
SENSITIVITY

Sales – B2C/B2B: ~±€10m EBITDA / TWh
 Distribution - Infrastructures : ~±€7m EBITDA / TWh

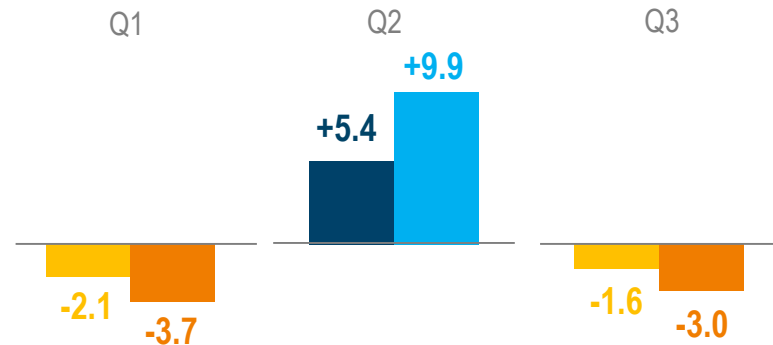


9M 2017 & 9M 2016

2017 Sales (B2C/B2B): +1.1 TWh – Distribution (infras): +2.2 TWh



2016 Sales (B2C/B2B): +1.7 TWh – Distribution (infras): +3.2 TWh



■ Sales - B2C/B2B ■ Distribution - Infrastructures