

# **APPENDICES**

#### H1 2014 RESULTS



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# **BUSINESS APPENDICES**

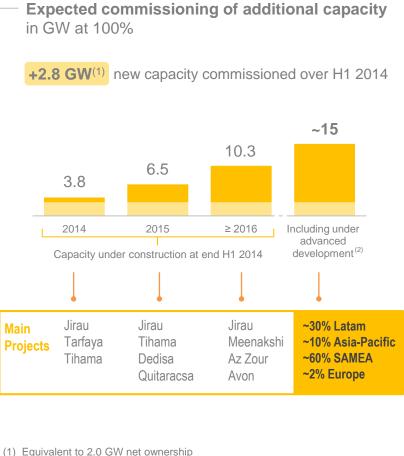
#### H1 2014 RESULTS



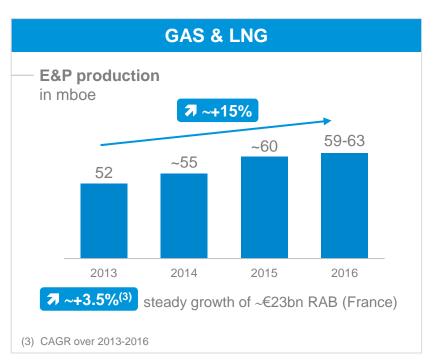
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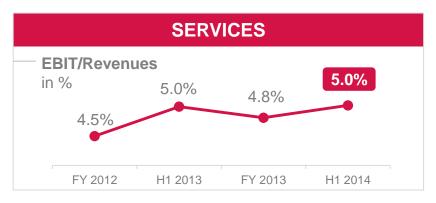
### **On-track with industrial ambition**

POWER



 (2) Exclusive negotiations / preferred bidder or Investment Note approved by the Business Line Commitment Committee





H1 2014 Results

GDF Svez

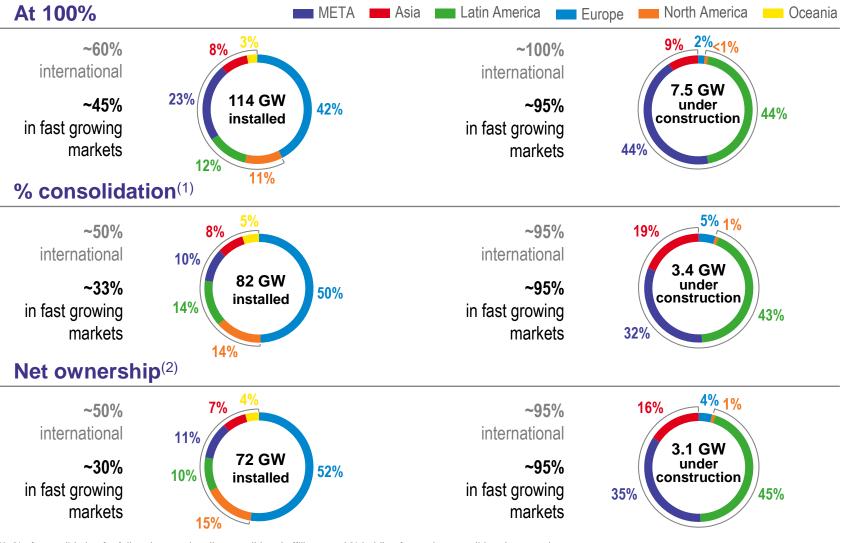
### GENERATION CAPACITY & ELECTRICITY OUTPUT



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# **GDF SUEZ breakdown of generation capacity by geographic area**

As of 6/30/2014

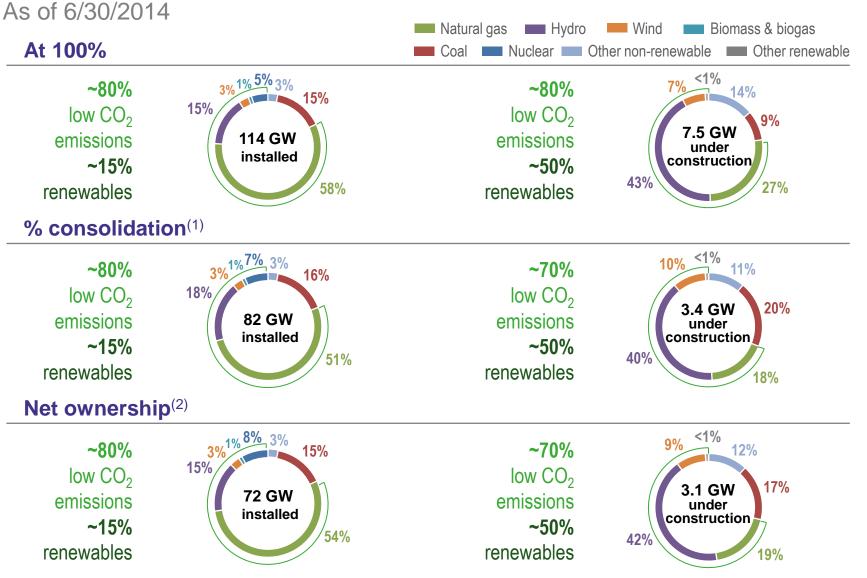


(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

(2) GDF SUEZ ownership



#### GDF SUEZ breakdown of generation capacity by technology



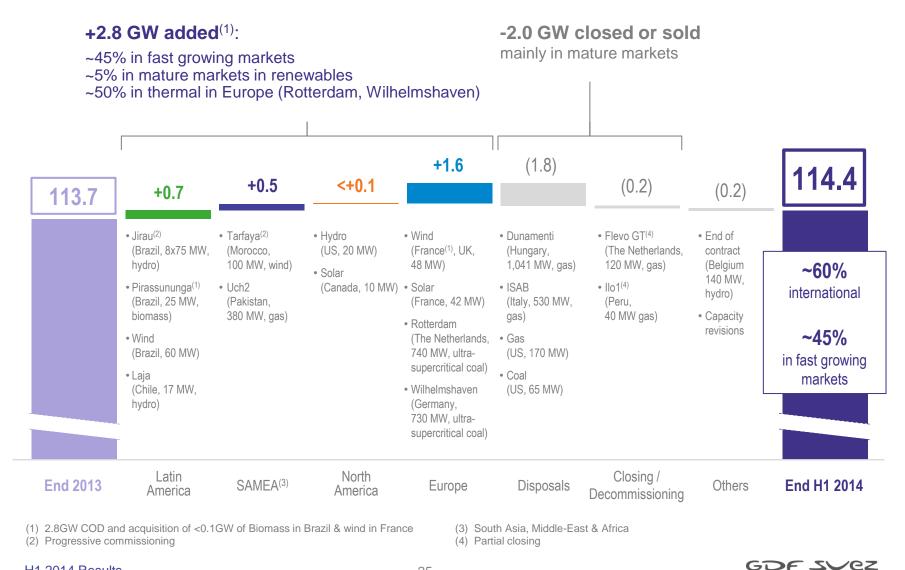
(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

(2) GDF SUEZ ownership



### Installed capacity evolution vs end 2013

As of 6/30/2014, in GW, at 100%

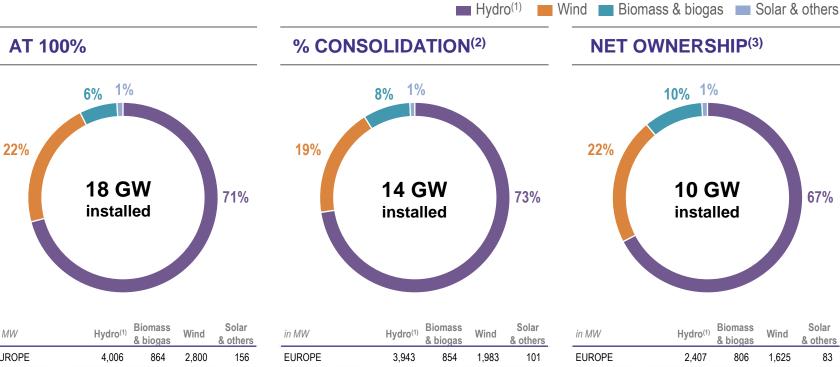


#### H1 2014 Results

BUSINESS APPENDICES

#### **Renewable energy: ~15% of Group's generation capacity** As of 6/30/2014

BUSINESS APPENDICES



in MW	Hydro <sup>(1)</sup>	Biomass & biogas	Wind	Solar & others
EUROPE	4,006	864	2,800	156
NORTH AMERICA	173	132	659	22
LATIN AMERICA	8,297	81	257	2
MIDDLE EAST, TURKEY & AFRICA	-	-	101	-
ASIA	152	30		2
OCEANIA	48	-	62	1
TOTAL	12,676	1,107	3,878	182

TOTAL	10,183	1,088	2,616	116
OCEANIA	48	-	62	1
ASIA	152	30	-	2
MIDDLE EAST, TURKEY & AFRICA			51	
LATIN AMERICA	5,871	71	257	2
NORTH AMERICA	169	132	264	10
EUROPE	3,943	854	1,983	101
in MW	Hydro <sup>(1)</sup>	& biogas	Wind	& others

TOTAL	6,844	1,001	2,195	96
OCEANIA	48	-	49	1
ASIA	71	21	-	1
MIDDLE EAST, TURKEY & AFRICA		· · · · ·	51	
LATIN AMERICA	4,149	49	207	1
NORTH AMERICA	169	125	264	10
EUROPE	2,407	806	1,625	83
in MW	Hydro <sup>(1)</sup>	Biomass & biogas	Wind	Solar & others

(1) Excluding pumped storage

(2) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

(3) GDF SUEZ ownership

H1 2014 Results



# **GDF SUEZ total installed capacity by business line**

As of 6/30/2014

		At 100%	, D	% CON	ISOLID/		Net	owners	hip <sup>(2)</sup>
in MW	In operation	Under construction	TOTAL	In operation	Under construction	TOTAL	In operation	Under construction	TOTAL
ENERGY INTERNATIONAL	73,179	7,342	80,521	45,192	3,264	48,456	37,746	3,014	40,760
Latin America	13,684	3,316	17,000	11,249	1,471	12,720	7,393	1,393	8,786
Asia - Pacific	11,982	19	12,001	8,531	19	8,550	6,283	13	6,297
North America	13,040	38	13,078	11,112	38	11,149	11,023	38	11,060
UK and other Europe	8,228	-	8,228	5,948	-	5,948	4,861	-	4,861
South Asia, Middle East & Africa	26,245	3,969	30,214	8,353	1,735	10,089	8,186	1,570	9,756
ENERGY EUROPE	39,351	182	39,534	34,535	156	34,690	31,973	117	32,089
Central Western Europe	25,693	131	25,824	24,861	104	24,966	22,445	65	22,511
France	8,621	131	8,752	8,247	104	8,351	6,420	65	6,485
Benelux & Germany	17,072	-	17,072	16,615	-	16,615	16,026	-	16,026
Southern & Eastern Europe	13,659	51	13,710	9,673	51	9,724	9,527	51	9,578
ENERGY SERVICES	1,835		1,835	1,835		1,835	1,835		1,835
TOTAL	114,366	7,525	121,890	81,562	3,419	84,981	71,554	3,130	74,685

(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

(2) GDF SUEZ ownership

### **GDF SUEZ expected commissioning** of capacity under construction

As of 6/30/2014, at 100%

		Under construc	tion		
in MW	H2 2014	2015	≥2016	TOTAL	development <sup>(1)</sup>
ENERGY INTERNATIONAL	935	2,580	3,827	7,342	~4,600
Latin America	542	1,777	997	3,316	~500
Asia - Pacific	-	19	-	19	~950
North America	16	-	22	38	~30
UK and other Europe	-	-	-	-	-
South Asia, Middle East & Africa	377	784	2,808	3,969	~3,100
ENERGY EUROPE	103	62	17	182	~70
Central Western Europe	69	62	-	131	~50
France	69	62	-	131	~35
Benelux & Germany	-	-	-	-	~15
Southern & Eastern Europe	34	-	17	51	~20
ENERGY SERVICES	-	-		-	-
TOTAL	1,039	2,642	3,844	7,525	~4,700

(1) Exclusive negotiations / preferred bidder or Investment Note approved by the Business Line Commitment Committee



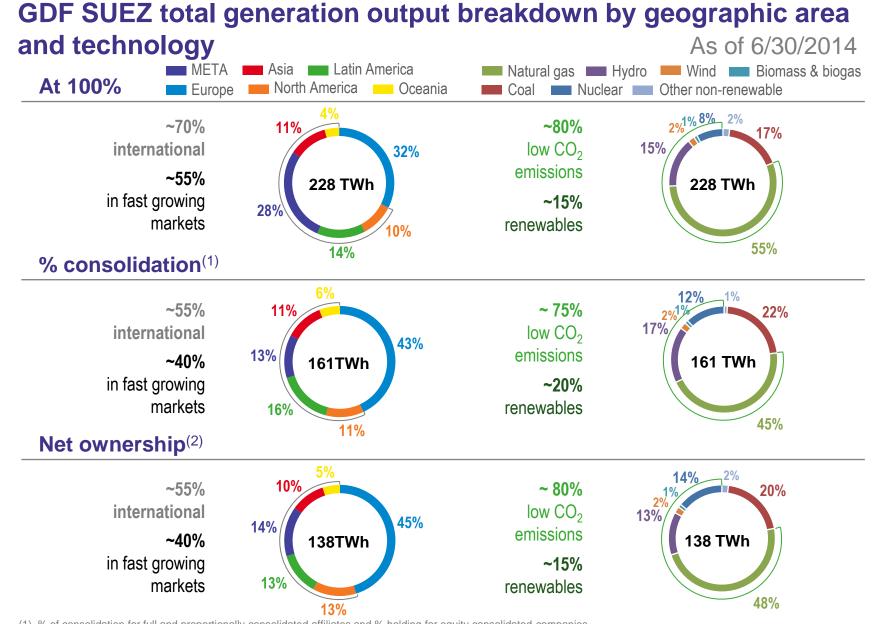
## **GDF SUEZ expected commissioning** of capacity under construction

As of 6/30/2014, in net ownership<sup>(1)</sup>

	1	Under construc	tion		Under advanced
in MW	H2 2014	2015	≥2016	TOTAL	development <sup>(2)</sup>
ENERGY INTERNATIONAL	449	1,131	1,434	3,014	~1,520
Latin America	227	739	427	1,393	~310
Asia - Pacific	-	13	-	13	~330
North America	16	-	22	38	~30
UK and other Europe	-	-	-	-	-
South Asia, Middle East & Africa	206	378	985	1,570	~850
ENERGY EUROPE	69	31	17	117	~45
Central Western Europe	35	31	-	65	~30
France	35	31	-	65	~20
Benelux & Germany	-	-	-	-	~10
Southern & Eastern Europe	34	-	17	51	~20
ENERGY SERVICES	-	-	· · ·	-	-
TOTAL	518	1,162	1,451	3,130	~1,600

(1) GDF SUEZ ownership

(2) Exclusive negotiations / preferred bidder or Investment Note approved by the Business Line Commitment Committee



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(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

(2) GDF SUEZ ownership

H1 2014 Results



# **GDF SUEZ total electricity output by business line**

As of 6/30/2014

in TWh	At 100%	% consolidation <sup>(1)</sup>	Net ownership <sup>(2)</sup>
ENERGY INTERNATIONAL	161.4	99.5	80.9
Latin America	32.5	26.2	17.2
Asia - Pacific	32.4	24.6	17.6
North America	22.3	17.7	17.4
UK and other Europe	12.6	11.5	9.3
South Asia, Middle East & Africa	61.7	19.6	19.4
ENERGY EUROPE	63.5	59.0	53.8
Central Western Europe	47.7	47.0	42.1
France	15.7	15.5	11.2
Benelux & Germany	32.0	31.5	30.9
Southern & Eastern Europe	15.8	12.0	11.7
ENERGY SERVICES	2.8	2.8	2.8
TOTAL	227.7	161.3	137.5

(1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies

(2) GDF SUEZ ownership



#### GAS BALANCE

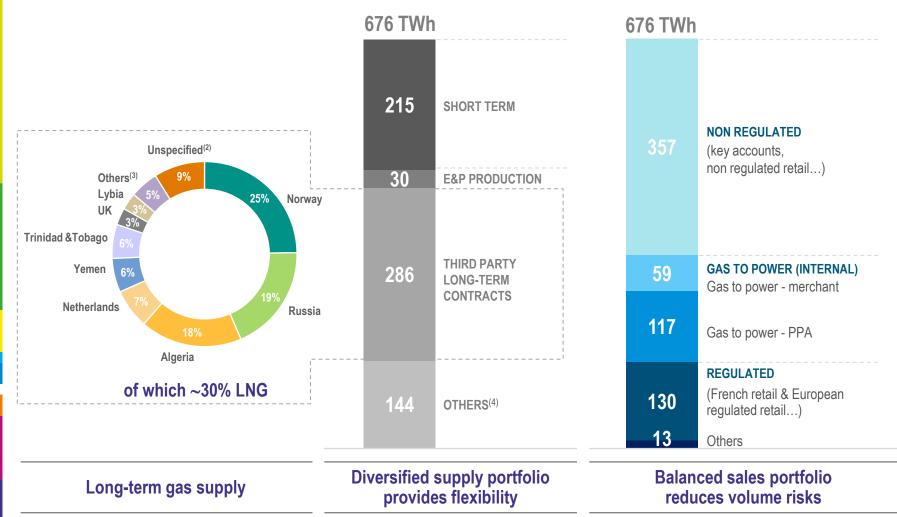


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# H1 2014 gas balance: diversified portfolio

% consolidation<sup>(1)</sup>

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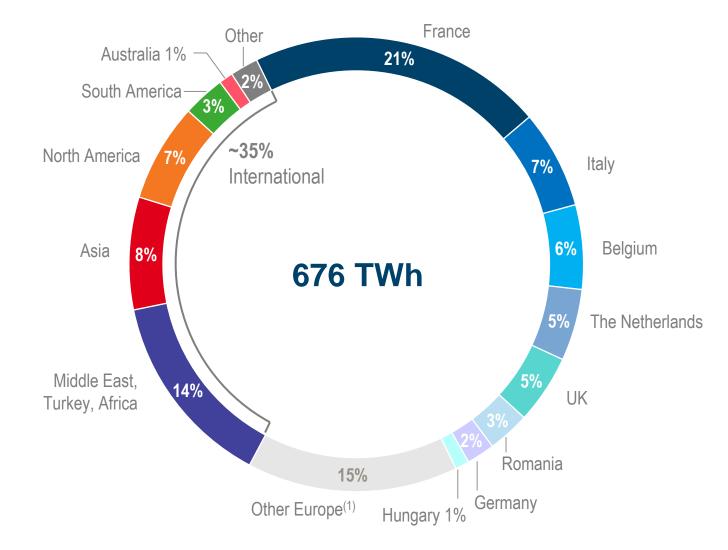


- (1) % of consolidation for full and proportionally consolidated affiliates and % holding for equity consolidated companies
- (2) Purchases from gas suppliers ; origin unspecified
- (3) Of which Nigeria <1% and Germany <1%, Egypt <1% and Asia <3%
- (4) Notably tolling (67 TWh) and dedicated contracts for gas to power



# Geographic split of gas usage in H1 2014

% consolidation



(1) Other European countries and market hubs



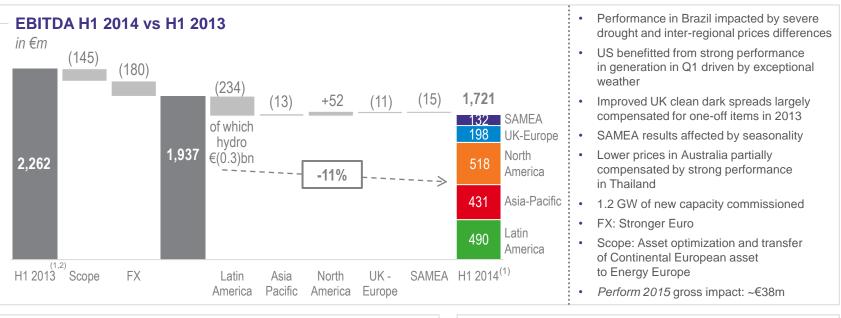
#### **ENERGY INTERNATIONAL**



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#### **Energy International**

H1 impacted by extreme weather in Brazil, overall improvement expected in H2



in €m	H1 2013 <sup>(2)</sup>	H1 2014	$\Delta$ 14/13	$\Delta  {\rm org}$
Revenues	7,409	6,861	-7.4%	+1.4%
COI including share in Net Income of associates	1,676	1,233	-26%	-13%
Total Capex	965	808		
Electricity sales <sup>(3)</sup> (TWh)	103.4	98.1	-5.1%	
Gas sales <sup>(3)</sup> (TWh)	40.2	41.1	+2.2%	
Installed capacity <sup>(4)</sup> (GW)	78.0	73.2	-6%	
Electricity production <sup>(4)</sup> (TWh)	159.5	161.4	+1%	

#### EBITDA 2014 outlook

- Full year effect of new capacity commissioned in 2013 and a further 2.2 GW of new capacity in 2014
- Potential upside from long assured energy position held through H2 dry season by Tractebel Energia in Brazil
- Impact of withdrawal of support under Australian carbon regime in H2
- Scope: full year effect of asset optimization

Perform 2015

(1) Total includes Other: €(52)m in H1 2013 and €(48)m in H1 2014

(2) H1 2013 was restated for EBITDA new definition and for IFRS10-11

(3) Sales figures are consolidated according to accounting standards(4) At 100%

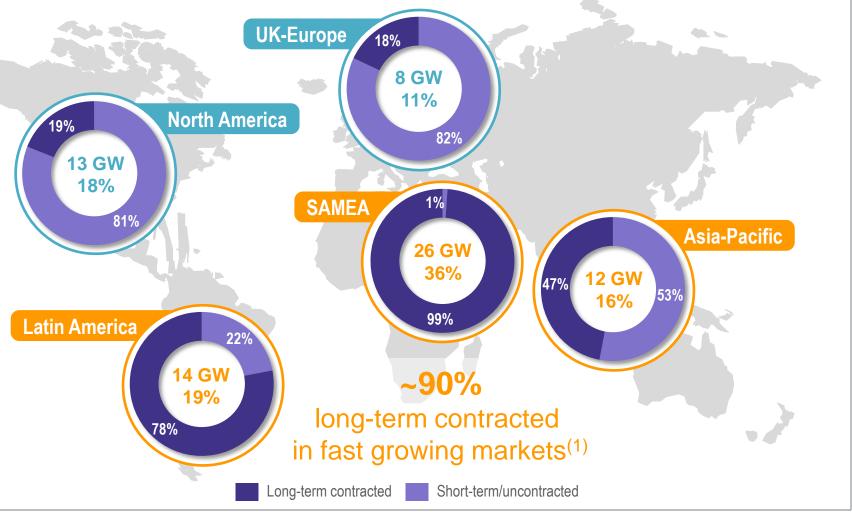


### **Energy International**

Well balanced portfolio

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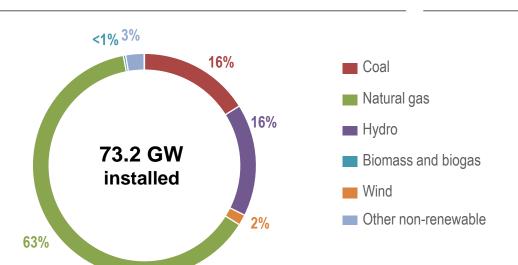


 Includes capacity in Latin America, SAMEA, Turkey and Asia Pacific (excluding Australia) Long-term contracted: portion of operational capacity contracted for more than 3 years; based on capacity at 100% as of 6/30/14



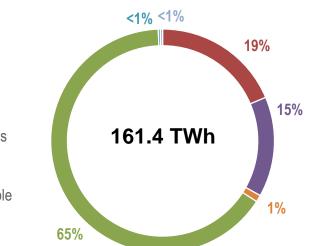
#### **Energy International**

Generation capacity and production as of 6/30/2014, at 100%



Inder

**BREAKDOWN OF GENERATION CAPACITY** 



**BREAKDOWN OF ELECTRICITY OUTPUT** 

In operation	construction	Total
13,684	3,316	17,000
11,982	19	12,001
13,040	38	13,078
8,228	-	8,228
26,245	3,969	30,214
73,179	7,342	80,521
	13,684 11,982 13,040 8,228 26,245	In operation         construction           13,684         3,316           11,982         19           13,040         38           8,228         -           26,245         3,969

in TWh	Total
LATIN AMERICA	32.5
ASIA - PACIFIC	32.4
NORTH AMERICA	22.3
UK & OTHER EUROPE	12.6
SAMEA	61.7
TOTAL	161.4

H1 2014 Results



### **Energy International / Latin America**

EBITDA H1 2014 vs H1 2013 in €m +2 (99)(241)**490** +14 (19)+12 820 of which Peru 723 hvdro 130 Chile €(0.3)bn • -32% 261 -> Brazil • H1 2013<sup>(1,2)</sup> FX Chile Others H1 2014<sup>(1)</sup> Scope Brazil Peru

in €m	H1 2013 <sup>(2)</sup>	H1 2014	∆ 14/13	$\Delta  {\rm org}$
Revenues	1,846	1,809	-2.0%	+9.4%
COI including share in Net Income of associates	622	309	-50%	-43%
Electricity sales <sup>(3)</sup> (TWh)	27.0	27.9	+3%	
Gas sales <sup>(3)</sup> (TWh)	5.1	4.2	-18%	
Installed capacity <sup>(4)</sup> (GW)	12.9	13.7	+6%	
Electricity production <sup>(4)</sup> (TWh)	27.3	32.5	+19%	

#### Lower performance in Brazil

- Severe drought led to energy deficit for hydro generators and drove spot prices to maximum levels from February to May
- Record-high rainfall in South caused significant interregional pricing differences in June
- Delayed assured energy from Jirau
- Tractebel Energia's allocation strategy short in H1 and long in H2

Partially mitigated by:

- Inflation driven contract price increases
- High thermal generation
- Progressive commissioning at Trairi wind (115MW)

#### Higher contribution from Chile

- Improved margins resulting from higher power prices and strong operational performance
- Commissioning of the on-shore LNG storage tank in February 2014

#### Strong performance in Peru

- Commissioning of Ilo Cold Reserve in June 2013
- New sales contracts signed at higher prices

Panama: Drought impacted hydro operations

#### EBITDA 2014 outlook

Brazil:

- Potential upside from long assured energy position held through H2 dry season at Tractebel Energia
- Full year benefit from Trairi wind farm commissioning
- Favorable contract price escalation

(1) Total includes Other: €11m in H1 2013 and €(7)m in H1 2014

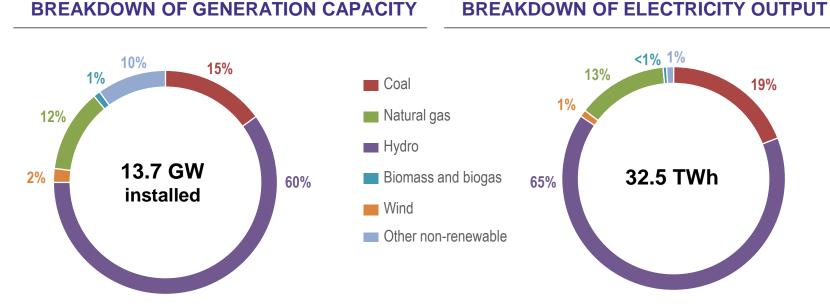
(2) H1 2013 was restated for EBITDA new definition and for IFRS10-11

(3) Sales figures are consolidated according to accounting standards(4) At 100%



### **Energy International / Latin America**

Generation capacity and production as of 6/30/2014, at 100%



	Under		
in MW	In operation	construction	Total
BRAZIL	9,338	3,187	12,525
CHILE	2,064	17	2,081
PERU	1,784	112	1,896
PANAMA	450	-	450
COSTA RICA	50	-	50
TOTAL	13,684	3,316	17,000

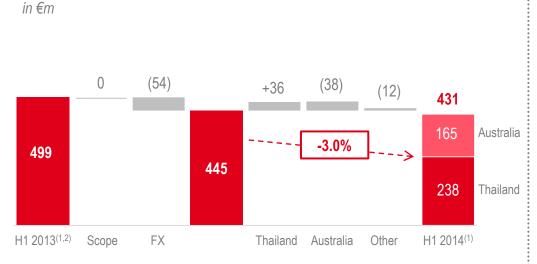
in TWh	Total
BRAZIL	23.9
CHILE	4.3
PERU	3.4
PANAMA	0.7
COSTA RICA	0.1
TOTAL	32.5



### **Energy International / Asia-Pacific**

EBITDA H1 2014 vs H1 2013

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#### H1 2013<sup>(2)</sup> H1 2014 ∧ 14/13 in €m $\Delta$ org -9.2% Revenues 1.523 1.383 +2.1%-14% COI including share in Net Income of associates 370 -4 0% 318 Electricity sales<sup>(3)</sup> (TWh) 21.2 -2% 21.7 Gas sales<sup>(3)</sup> (TWh) -8% 1.2 1.1 Installed capacity<sup>(4)</sup> (GW) 12.0 12.0 Electricity production<sup>(4)</sup> (TWh) 33.7 32.4 -4%

#### Improved performance in Thailand

• Benefitted from higher availability at Gheco 1

#### Lower profitability in Australia

- Thermal assets affected by lower market demand and pricing
- Planned major outage at Loy Yang B led to reduced availability
- +40% increase in retail accounts from H1 2013 (now 460,000 accounts)

#### Singapore

Lower market prices and reduced volumes

#### EBITDA 2014 outlook

Impact of withdrawal of support under Australian carbon regime in H2

(1) Total includes Other: €43m in H1 2013 and €29m in H1 2014

(2) H1 2013 was restated for EBITDA new definition and for IFRS10-11

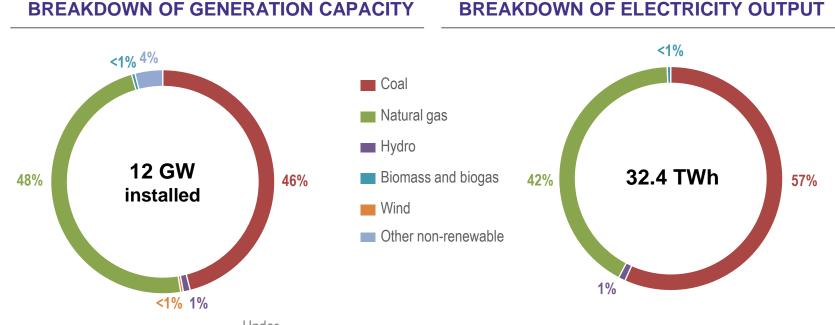
(3) Sales figures are consolidated according to accounting standards

(4) At 100%



### **Energy International / Asia-Pacific**

Generation capacity and production as of 6/30/2014, at 100%

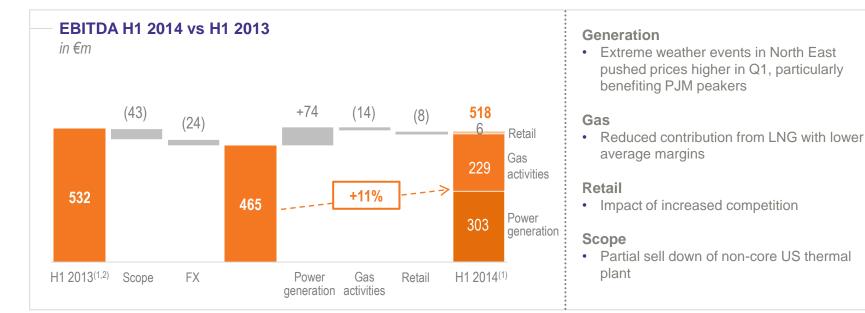


in MW	In operation	construction	Total
SINGAPORE	3,201	-	3,201
THAILAND	3,043	19	3,062
INDONESIA	2,035	-	2,035
LAOS	152	-	152
AUSTRALIA	3,551	-	3,551
TOTAL	11,982	19	12,001

in TWh	Total
SINGAPORE	5.5
THAILAND	10.5
INDONESIA	6.7
LAOS	0.4
AUSTRALIA	9.3
TOTAL	32.4



### **Energy International / North America**



in €m	H1 2013 <sup>(2)</sup>	H1 2014	∆ 14/13	$\Delta  {\rm org}$
Revenues	1,891	1,852	-2.0%	+8.6%
COI including share in Net Income of associates	356	383	+7.6%	+23%
Electricity sales <sup>(3)</sup> (TWh)	31.8	29.7	-7%	
Gas sales <sup>(3)</sup> (TWh)	20.7	16.8	-19%	
Installed capacity <sup>(4)</sup> (GW)	13.2	13.0	-1%	
Electricity production <sup>(4)</sup> (TWh)	20.7	22.3	+8%	

#### EBITDA 2014 outlook

- H1 trends expected to continue in H2
- · Potential upside in generation
- Scope: full year effect of partial sell-down of thermal assets

(1) Total includes Other:  $\in$  (22)m in H1 2013 and  $\in$  (20)m in H1 2014

(2) H1 2013 was restated for EBITDA new definition and for IFRS10-11

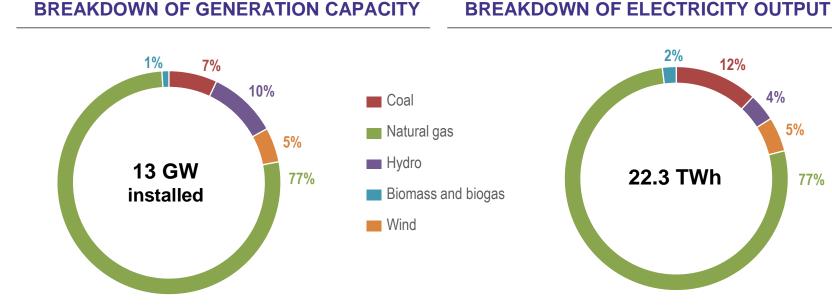
(3) Sales figures are consolidated according to accounting standards(4) At 100%

**BUSINESS APPENDICES** 



### **Energy International / North America**

Generation capacity and production as of 6/30/2014, at 100%



in MW	In operation	Under construction	Total
USA	11,464	38	11,502
CANADA	791	-	791
PUERTO RICO	507	-	507
MEXICO	279	-	279
TOTAL	13,040	38	13,078

in TWh	Total
USA	18.1
CANADA	1.4
PUERTO RICO	1.7
MEXICO	1.1
TOTAL	22.3

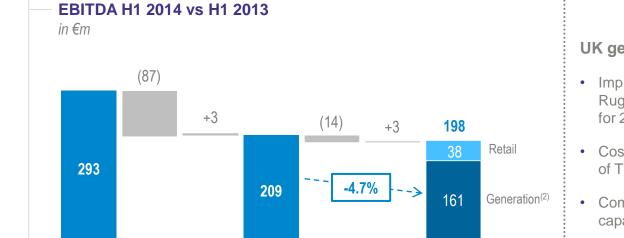


4%

5%

77%

### Energy International / UK and Other Europe



Generation

Retail

H1 2014<sup>(1)</sup>

#### **UK** generation

- Improved clean dark spreads benefited Rugeley and partially compensated for 2013 one-off favorable items
- Cost reductions following closure of Teesside
- Commissioning of 42MW of UK wind capacity since June 2013

in €m	H1 2013 <sup>(2)</sup>	H1 2014	∆ 14/13	$\Delta  {\rm org}$
Revenues	1,870	1,516	-19%	-15%
COI including share in Net Income of associates	216	144	-33%	-4.0%
Electricity sales <sup>(3)</sup> (TWh)	18.6	15.4	-17%	
Gas sales <sup>(3)</sup> (TWh)	13.3	19.0	+43%	
Installed capacity <sup>(4)</sup> (GW)	13.1	8.2	-37%	
Electricity production <sup>(4)</sup> (TWh)	18.0	12.6	-30%	

#### EBITDA 2014 outlook

- H2 expected to be broadly flat
- Scope: full year effect

(1) H1 2013 was restated for EBITDA new definition and for IFRS10-11

FX

Scope

(2) Includes corporate costs and all operations in Turkey

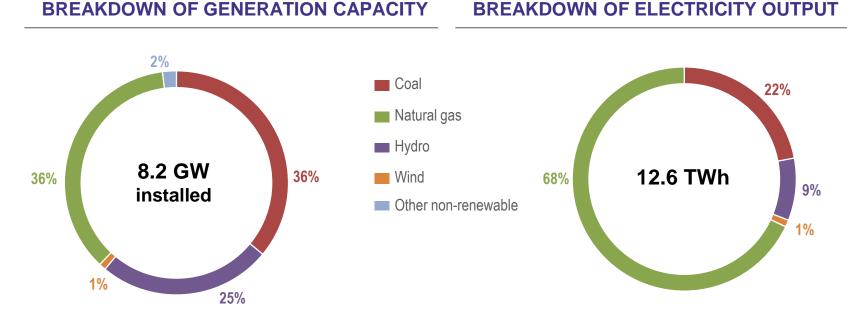
(3) Sales figures are consolidated according to accounting standards(4) At 100%

GDF Svez

H1 2013<sup>(1,2)</sup>

### **Energy International / UK and Other Europe**

Generation capacity and production as of 6/30/2014, at 100%

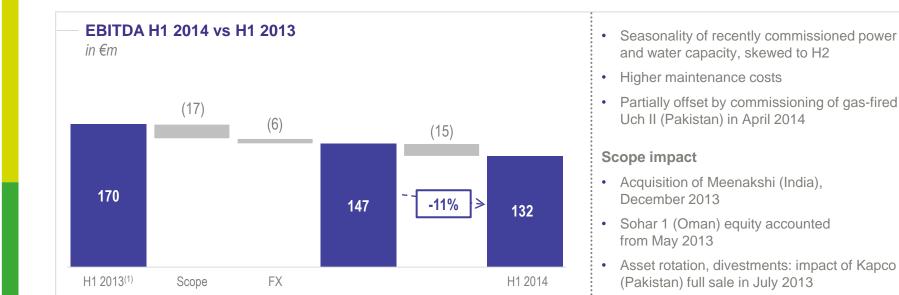


in MW	In operation	Under construction	Total
UNITED KINGDOM	6,985	-	6,985
TURKEY	1,243	-	1,243
TOTAL	8,228	-	8,228

in TWh	Total
UNITED KINGDOM	8.0
TURKEY	4.6
TOTAL	12.6



### Energy International / South Asia, Middle East & Africa



in €m	H1 2013 <sup>(1)</sup>	H1 2014	∆ 14/13	$\Delta  {\rm org}$
Revenues	280	301	+7.5%	+12%
COI including share in Net Income of associates	167	127	-24%	-11%
Electricity sales <sup>(2)</sup> (TWh)	4.3	4.0	-7%	
Installed capacity <sup>(3)</sup> (GW)	26.8	26.2	-2%	
Water desalination capacity (MIGD) <sup>(4)</sup>	1,053	1,053	-	
Electricity production <sup>(3)</sup> (TWh)	59.8	61.7	+3%	

#### EBITDA 2014 outlook

• Full year effect of Uch II commissioning in Pakistan

(1) H1 2013 was restated for EBITDA new definition and for IFRS10-11

(2) Sales figures are consolidated according to accounting standards

(3) At 100%

(4) Million Imperial Gallons per Day

H1 2014 Results



### Energy International / South Asia, Middle East & Africa

Generation capacity and production as of 6/30/2014, at 100%

99% Coal 99% Coal 99% Coal Natural gas Wind MW In operation Construction Total in TWh PAKISTAN 932 932 932

**BREAKDOWN OF GENERATION CAPACITY** 

PAKISTAN	932	-	932
INDIA	269	638	907
UAE	8,842	-	8,842
SAUDI ARABIA	5,536	532	6,068
QATAR	3,755	-	3,755
OMAN	3,693	-	3,693
KUWAIT	-	1,500	1,500
BAHRAIN	3,117	-	3,117
MOROCCO	101	200	301
SOUTH AFRICA	-	1,099	1,099
TOTAL	26,245	3,969	30,214

#### 100% 61.7 TWh **Total** PAKISTAN 2.7 INDIA 0.0 UAE 19.3 SAUDI ARABIA 20.9 QATAR 5.3 OMAN 8.0 KUWAIT -BAHRAIN 5.5 MOROCCO 0.0 SOUTH AFRICA -

**BREAKDOWN OF ELECTRICITY OUTPUT** 

TOTAL 61.7



### **ENERGY EUROPE**

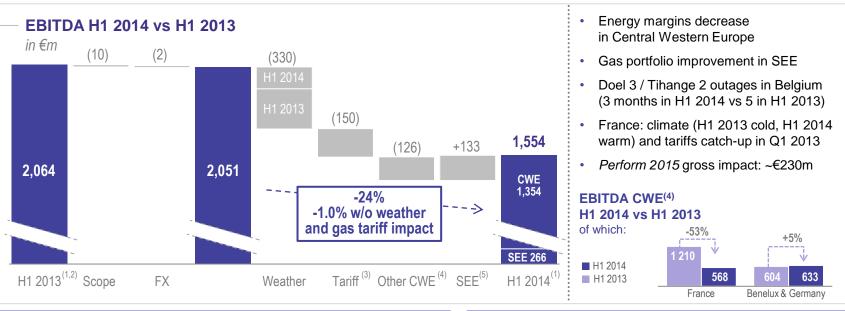


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#### **Energy Europe**

**BUSINESS APPENDICES** 

Adverse impact from weather and one-off tariff catch-up in 2013 in France Performance compensates challenging market conditions in other countries



in €m	H1 2013 <sup>(2)</sup>	H1 2014	$\Delta$ 14/13	$\Delta  {\rm org}$
Revenues	23,140	20,261	-12%	-12%
COI including share in Net Income of associates	1,379	1,005	-27%	-27%
Total Capex	678	520		
Gas sales <sup>(6)</sup> (TWh)	378	313	-17%	
Electricity sales <sup>(6)</sup> (TWh)	90	88	-1.7%	
Installed capacity <sup>(7)</sup> (GW)	37.1	39.4	+6.2%	
Electricity production <sup>(7)</sup> (TWh)	64.4	63.5	-1.4%	

	H1 2013	H1 2014
Load factor CCGT fleet	31%	22%
Load factor coal fleet	51%	47%
Nuclear plants availability	63%	77%
Outright CWE achieved price (€/MWh)	52	48

#### **EBITDA 2014 outlook**

- · Further pressure on margins
- Doel 3 / Tihange 2 outage
- Market share stabilized in Belgium *Perform 2015* on track

(1) Including Other: €(41)m in H1 2013 and €(65)m in H1 2014

(2) H1 2013 was restated for EBITDA new definition and for IFRS10-11

(3) Catch-up related to the January 30, 2013 "Conseil d'Etat" decision on natural gas tariffs in France, booked in Q1 2013 (4) Central Western Europe

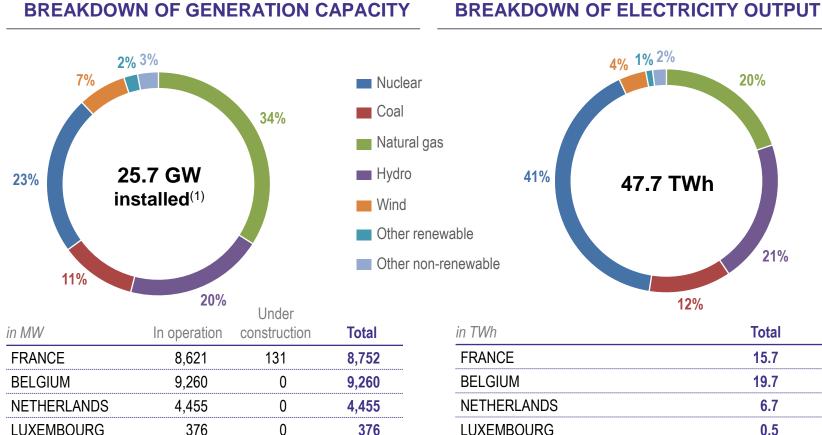
(5) Southern & Eastern Europe

(6) Sales figure are consolidated according to accounting rules

(7) At 100%

### Energy Europe / Central Western Europe

Generation capacity and production as of 6/30/2014 at 100%



LUXEMBOURG3760376GERMANY2,98102,981TOTAL25,69313125,824

(1) Including assets previously reported in Energy International (29 MW)



5.1

47.7

GERMANY

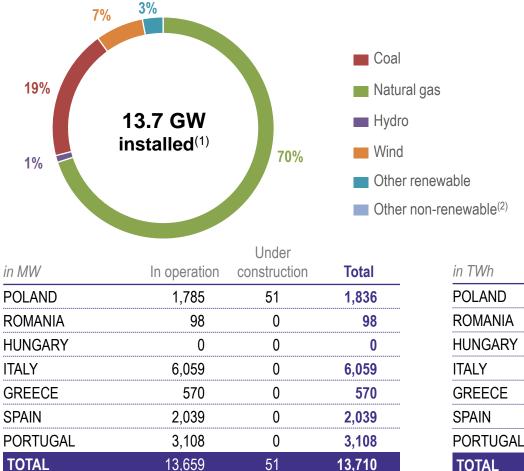
TOTAL

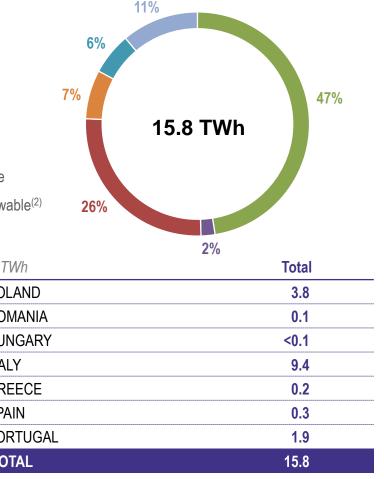
## Energy Europe / Southern & Eastern Europe

Generation capacity and production as of 6/30/2014 at 100%

**BREAKDOWN OF GENERATION CAPACITY** 

#### BREAKDOWN OF ELECTRICITY OUTPUT



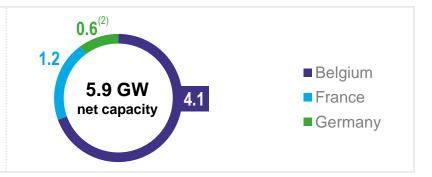


(1) Including assets previously reported in Energy International (94MW)

(2) Energy produced (1,7 TWh) on ISAB site. The plant was previously reported in Energy International and has been sold at 30th June.

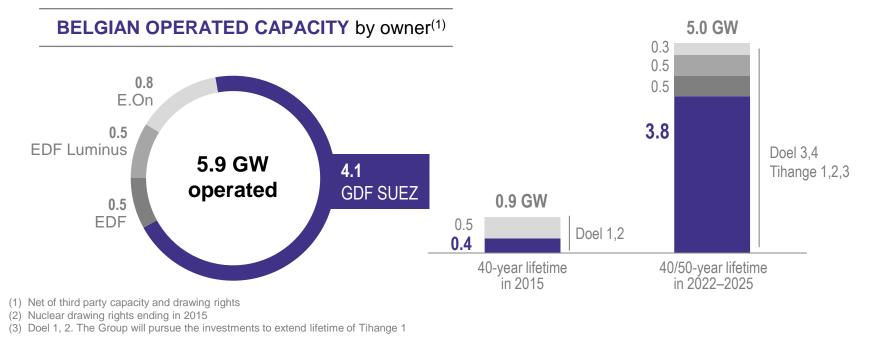
### **GDF SUEZ nuclear capacity**

**GDF SUEZ: 5.9 GW**<sup>(1)</sup> in Belgium, France and Germany



#### In Belgium, GDF SUEZ operates 5.9 GW through 7 units:

- 0.9 GW to reach 40-year lifetime in 2015<sup>(3)</sup> of which GDF SUEZ has ~40%
- 5.0 GW to reach 40/50-year lifetime between 2022 and 2025



H1 2014 Results

## Breakdown of electricity and gas sales

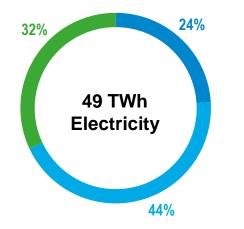
	Contracts (Million) <sup>(1)</sup>			Sales to Final Customers <sup>(2)</sup> (TWh)		
	Electricity	Gas	Services	Electricity	Gas	
TOTAL EUROPE	5.5	14.0	2.2	49.4	200.4	
of which France	2.1	9.2	1.4	13.6	117.0	
of which Belgium	2.8	1.4	0.1	20.8	24.4	
of which Italy	0.2	0.9	-	1.6	9.6	
of which Romania <sup>(3)</sup>	-	1.5	0.6	0.3	19.8	

B2C

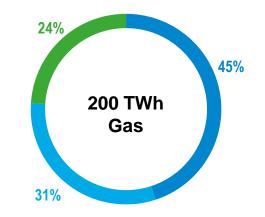
B2B

Giants

## Split of ELECTRICITY sales to final customer



## Split of GAS sales to final customer



(1) Number of contracts is consolidated at 100%, excluding entities at equity method

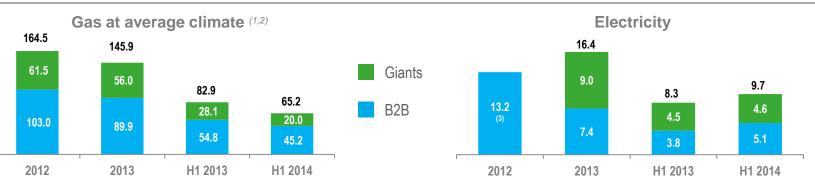
(2) Sales figures are consolidated according to accounting rules, Group contribution

(3) Including Austria and Czech Republic



Electricity & gas sales by customer segment in France

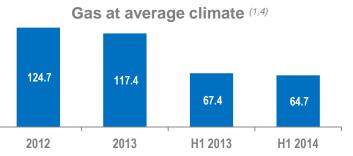
## B2B & GIANTS (TWh)



· Development of power sales following implementation of the NOME law

Increasing competition on B2B gas sales

## B2C SALES (TWh)



## Electricity 6.0 2012 2013 H1 2013 H1 2014

Development of B2C power sales due to increased number of dual fuel customers

· Contained losses for the residential gas customer base

#### Including intra-Group sales

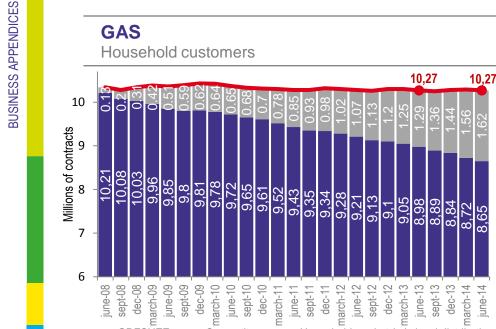
- (1) Except for Giant customers (GDF SUEZ Global Energy), new climatic correction since 2013
- (2) Of which public distribution tariffs: 60.7 TWh in FY 2012 ; 55.7 TWh in FY 2013 ; 41.4TWh in H1 2013; 27.6 TWh in H1 2014
- (3) Including Giants

 (4) Of which public distribution tariffs: 114.2 TWh in FY 2012 ; 104.6 TWh in FY 2013 ; 61.2 TWh in H1 2013; 54.3TWh in H1 2014

#### H1 2014 Results

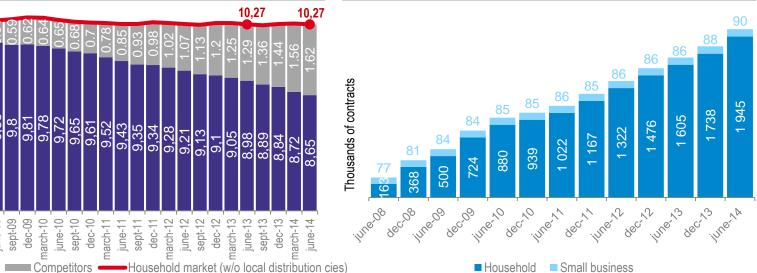


Residential & small business customers portfolio in France



### ELECTRICITY

Household & small business customers



### **HOUSEHOLD:**

GDFSUEZ

june-08 sept-08 dec-08

Decreased by 324,000 contracts since June 2013 due to a more intense competition versus 235,000 between June 2013 and June 2012

june-11 sept-11 dec-11

march-11

### SMALL BUSINESS:

dec-09

Portfolio of 225,000 contracts as at 06/31/2014, losses since June 2013 limited to 11,000 (same trend vs. the previous years)

## **HOUSEHOLD:**

Increased by 340,000 contracts since June 2013 versus 283,000 between June 2013 and June 2012

### SMALL BUSINESS:

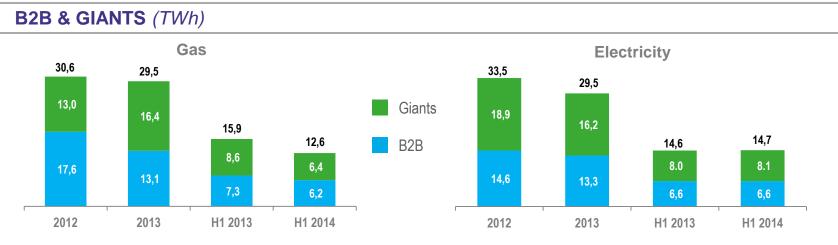
Increased by 4,000 contracts since June 2013 while the previous period was stable



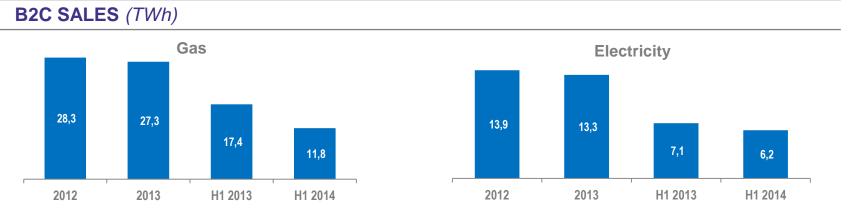
dec-13

june-14

Electricity & gas sales by customer segment in Belgium



• Lower gas volumes due to loss of customers in Giants and lower consumption in B2B



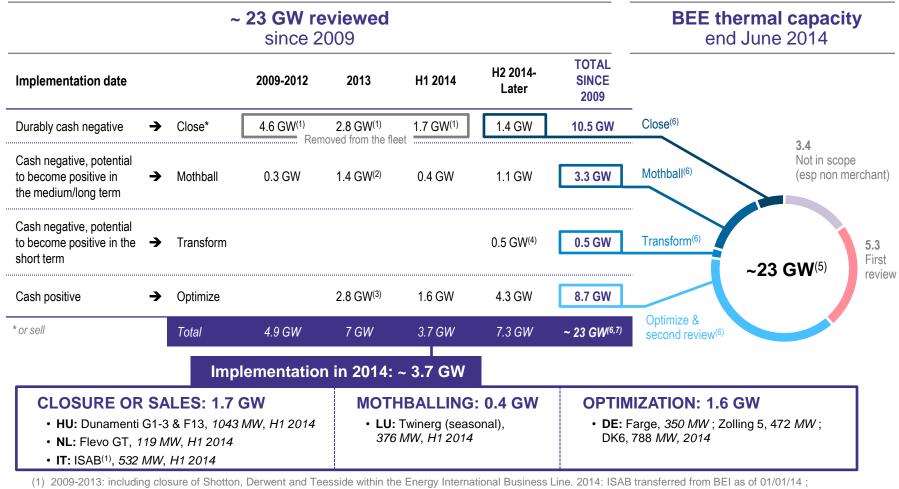
57

· Churn stabilized but volumes decreased mainly because of warmer climate



# Strong reaction to tough environment

Pursuing a disciplined generation fleet review



(2) 1.6 GW reported as mothballed in Full Year 2013, of which it has been decided to close 0.2 GW (of which Flevo GT - 119 MW already implemented);

- (3) 3.5 GW reported as optimized in Full Year 2013, of which it has been decided to mothball 0.7 GW as from 2015-2017 ;
- (4) 0.9 GW reported as to be transformed in Full Year 2013, of which it has been decided to close 0.4 GW ;
- (5) Excluding VPP in Italy and assets under commissioning (Rotterdam & Wilhelmshaven) ;
- (6) For some decisions, delay of implementation can depend on technical or regulatory constraints ;
- (7) Decisions taken on an additional 2.1 GW since Full Year 2013 (+ changes in some previous decisions)

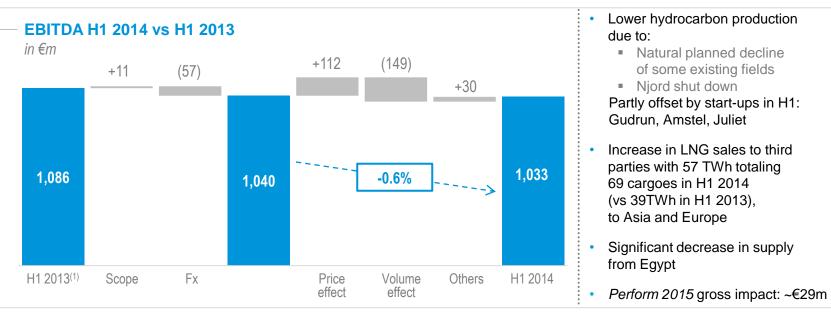
H1 2014 Results

## **GLOBAL GAS & LNG**



## **Global Gas & LNG**

Strong LNG sales offset temporary lower E&P volumes



in €m	H1 2013 <sup>(1)</sup>	H1 2014	$\Delta$ 14/13	$\Delta  {\rm org}$
Revenues (including intra-Group)	4,441	4,426	-0.3%	
Revenues	2,883	3,261	+13%	+16%
COI including share in Net Income of associates	585	627	+7.2%	+13%
Total Capex	462	556		
Brent average (\$/bbl)	107.5	108.9	+1.3%	
NBP average (€/MWh)	27.1	23.9	-12%	
Hydrocarbon production (Mboe)	25.9	25.0	-3.5%	
External LNG sales (TWh)	39.4	57.4	+46%	

(1) H1 2013 was restated for EBITDA new definition and for IFRS10-11

## EBITDA 2014 outlook

#### E&P

- Njord restarted in July 2014
- Significant start-ups: Gudrun, Amstel, Juliet
- Production to grow to ~55 Mboe

#### LNG

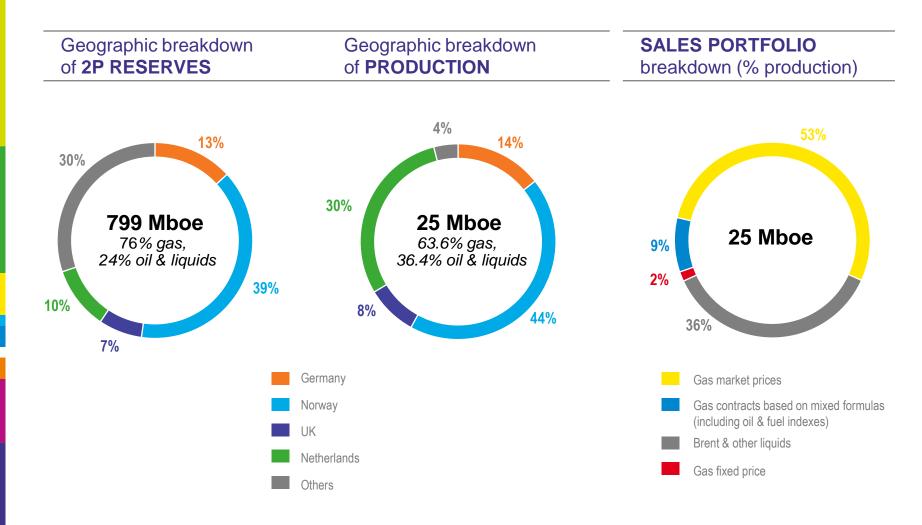
• Vivid markets in H1 2014 but conditions could be less favorable in H2

Perform 2015



## **Global Gas & LNG**

Geographic breakdown of oil and gas production As of 6/30/14





# **Cameron LNG project**

Access to fully flexible US LNG

## **Project description**

- 12 mtpa brownfield liquefaction project
- GDF SUEZ commitment:
  - 4 mtpa tolling agreement
  - JV with Sempra Energy, Mitsubishi and Mitsui for financing, development and construction of LNG plant
  - Equity share: 16.6%
- DOE<sup>(1)</sup> authorization to export to FTA<sup>(2)</sup> and non-FTA countries
- FERC<sup>(3)</sup> order granted in June 2014
- FID<sup>(4)</sup>: H2 2014
- Expected start date of production: 2018

## **Opportunities for GDF SUEZ**

- · Access to a flexible LNG source of supply
- · Opportunity to sell LNG volumes to third parties, especially in Asia Pacific
- · Supply synergies with the Group natural gas portfolio

(1) US Department of Energy (2) Free Trade Agreement (3) US Federal Energy Regulatory Commission (4) Final Investment Decision



H1 2014 Results

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# H1 2014 main portfolio developments

## E&P

- Start up of Gudrun, Amstel and Juliet production (UK, Nederland)
- Approval of the Jangkrik Development Project and related EPC contracts awards
- Main EPC contracts have been signed for Touat Project
- First installation campaign (Alpha Well Head Platform) successfully completed for Cygnus Project (UK)
- Disposal of WiehenGebirgsVorland (Germany)

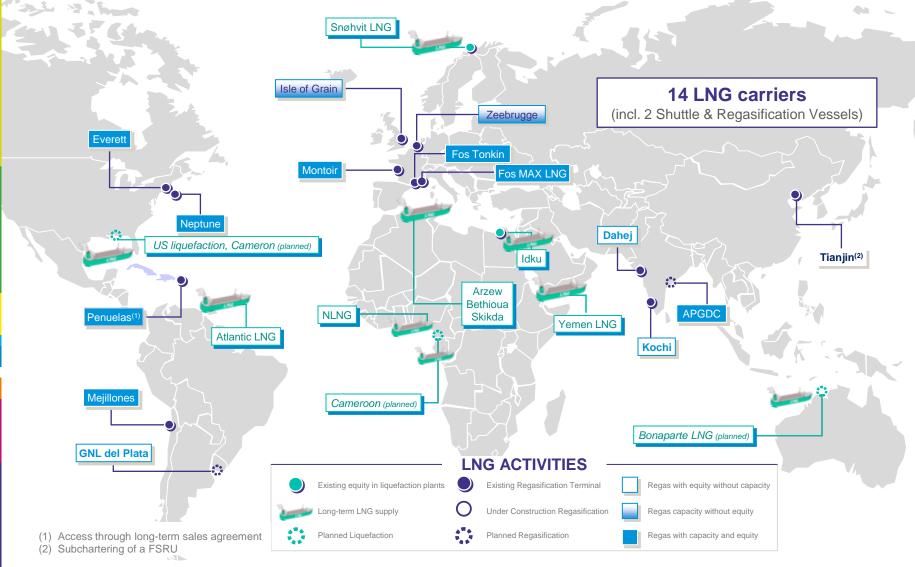
## LNG

- Signature of a Sales and Purchase Agreement with CPC (Taiwan, 0.8 mtpa) and a binding Heads of Agreement with Tohoku (Japan, 0.3 mtpa). Deliveries will start in 2018 for a 20-year period
- First LNG cargo delivered to Argentina
- First transshipment of a cargo in Montoir-de-Bretagne between two LNG carriers of GDF SUEZ fleet
- Retail LNG: signature of a worldwide agreement with NYK and Mitsubishi to develop bunkering LNG business
- GTT: IPO on February 27<sup>th</sup>, 2014. Increase in number of orders for H1 2014



# **GDF SUEZ LNG global presence**

As of 6/30/14

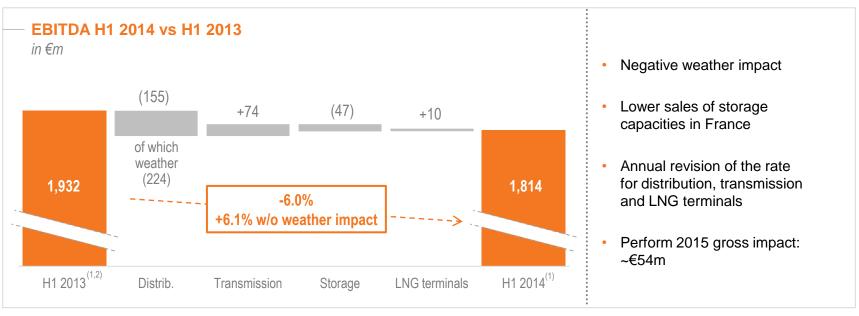


#### H1 2014 Results

## **INFRASTRUCTURES**



Strong resilience to negative weather impact supported by operational performance



in €m	H1 2013 <sup>(2)</sup>	H1 2014	$\Delta$ 14/13	$\Delta  {\rm org}$
Revenues (including intra-Group)	3,550	3,466	-2.4%	
Revenues	1,257	1,445	+15%	+15%
COI including share in Net Income of associates	s 1,310	1,185	-9.5%	-9.4%
Total Capex	878	721		
Gas distributed by GrDF (TWh)	200	151	-25%	
Distribution RAB <sup>(3)</sup> (€bn)	14.3	14.3	-	
Transmission RAB <sup>(3)</sup> (€bn)	7.0	7.3	+4.3%	
LNG Terminals RAB <sup>(3)</sup> (€bn)	1.2	1.2	-	
Storage capacity sold <sup>(4)</sup> (TWh)	97	93	-4.1%	

(1) Including Other: €3m in H1 2013 and €3m in H1 2014

(2) H1 2013 was restated for EBITDA new definition and for IFRS10-11

### EBITDA 2014 outlook

- · Benefit of yearly adjustment on tariffs:
  - distribution tariff as from July 1<sup>st</sup>, 2014 (+2.94%)
  - transmission as from April 1<sup>st</sup>, 2014 (+3.9%)
- RAB increase
- Negative weather conditions
- Partially offset by new decree on gas storage: positive impact on marketed capacities H2 2014

Perform 2015

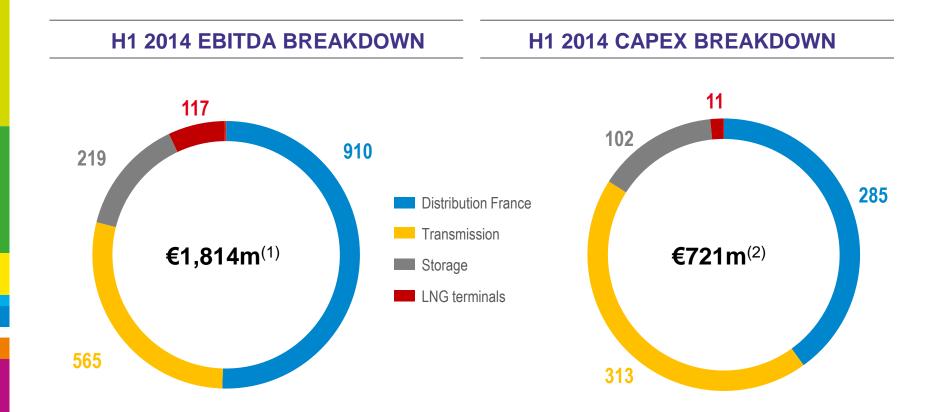
(3) Regulated Asset Base as of 01/01

(4) Of which France: 77TWh in H1 2013 and 45TWh in H1 2014

H1 2014 Results

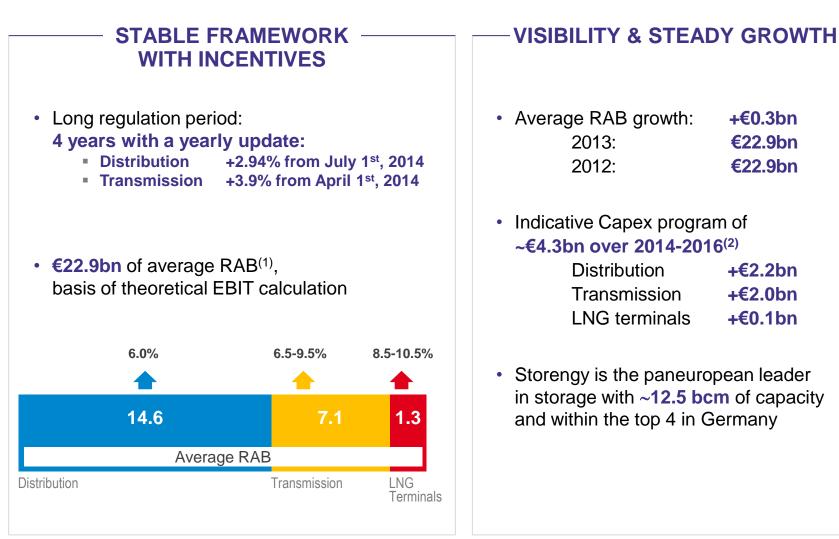
**BUSINESS APPENDICES** 

Secured cash flows, visibility and steady growth





Secured revenues, visibility and steady growth



In France, total of transmission, distribution, LNG terminals, in 2013

(2) Indicative RAB investments in tariffs in France

+€0.3bn

€22.9bn

€22.9bn

+€2.2bn

+€2.0bn

+€0.1bn

**Regulation in France** 

	Period of	riod of Investments (in €m) RAB remuneration			Average 2013 regulated	
	regulation	H1 2013	H1 2014	(real pre-tax) <sup>(1)</sup>	Type of tariff	asset base (in €bn)
DISTRIBUTION	7/1/12- 7/1/16	297	285	6.00%	Tariff N+1: Inflation <b>+0.2%</b> + k <sup>(1)</sup>	14.6
TRANSMISSION	4/1/13- 3/31/17	373	313	6.5% + incentives up to 300bp over 10yrs	OPEX N+1: Inflation <b>-1.45%</b>	7.1
LNG TERMINALS	4/1/13- 3/31/17	14	11	8.5% + incentives 125bp (for Capex decided in 2004-2008) and 200bp for extensions over 10yrs	Cost +	1.3
TOTAL		684	610			22.9

(1) Regularization account clearance term. Capped at +2% and floored at -2%

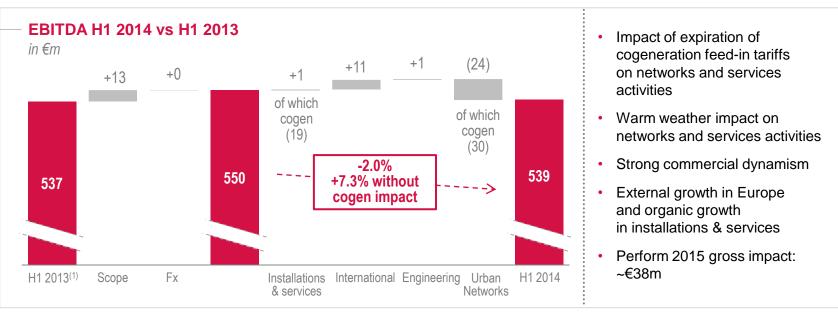


## **ENERGY SERVICES**



## **Energy Services**

Solid results despite impact of expiration of cogeneration feed-in tariffs



in €m	H1 2013 <sup>(1)</sup>	H1 2014	∆ 14/13	$\Delta  {\rm org}$
Revenues	7,370	7,587	+2.9%	-1.1%
COI including share in Net Income of associates	369	384	+3.9%	+0.6%
Total Capex	265	482		
Services – Net commercial development (€m/y)	182	153	-16%	
Installations – Order Intakes	3,779	3,868	+2.4%	
Engineering – Backlog	632	639	+1.1%	
Installations – Backlog	5,503	6,087	+11%	

(1) H1 2013 was restated for EBITDA new definition and for IFRS10-11

### EBITDA 2014 outlook

- · Operational result growth expected
- Continuous commercial development
- Full impact of Balfour Beatty Workplace acquisition
- Last impact in H1 of expiration of cogeneration feed-in tariffs

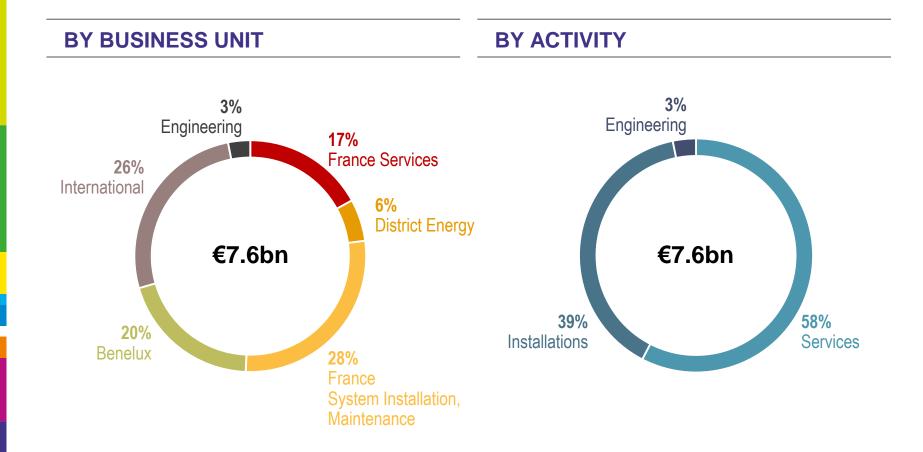
Perform 2015





## **Energy Services**

H1 2014 revenues breakdown





# **FINANCIAL APPENDICES**

## H1 2014 RESULTS

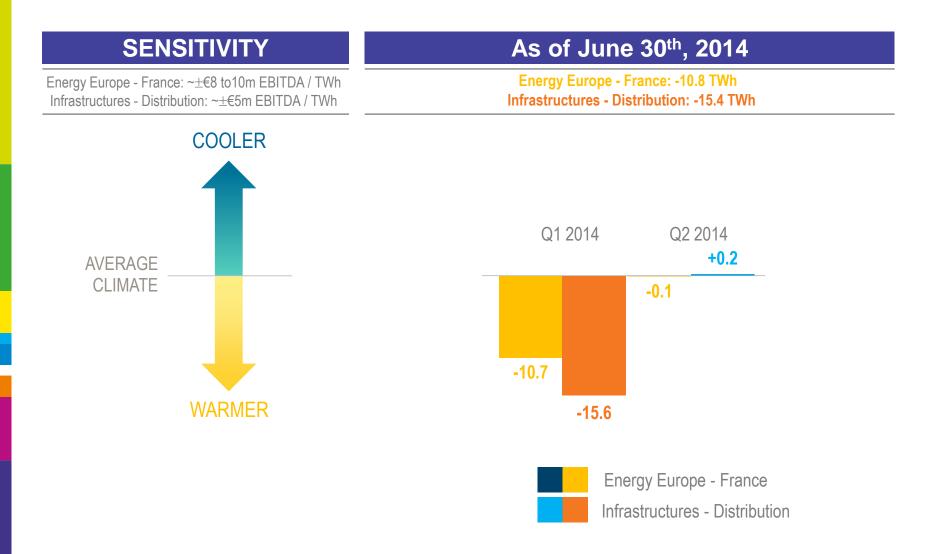


## IMPACT OF WEATHER & GAS TARIFF SHORTFALL



# H1 2014 climate adjustment in France

Impact on gas sales and distribution



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# Impact of weather and gas tariff shortfall in France

	EBITDA			Net income <sup>(1)</sup>		
estimates, in €m	H1 2013	H1 2014	∆14/13	H1 2013	H1 2014	∆14/13
Weather impact	+369	-185	-554	+236	-115	-351
Energy Europe - France Gas sales	+222	-108	-330	+142	-67	-209
Infrastructures Distribution	+147	-77	-224	+94	-48	-142
Gas tariff shortfall (Energy Europe - France) regulated gas sales	+150	0	-150	+96	0	-96
Total weather and tariff adjustment	+519	-185	-704	+332	-115	-447

(1) Impact on Net Income group share and Net Recurring Income group share, with a normative income tax



# CHANGE IN NUMBER OF SHARES, SCOPE & FOREX



# **Change in number of shares**

Existing shares at 12/31/12	2,412,824,089	
Capital increase	-	
Existing shares at 6/30/14	2,412,824,089	
Average number of shares <sup>(1)</sup>	2,363 millions	
Recurring earning per share as at 6/30/14	€0.90	vs <b>€1.03</b> in H1 2013

(1) Undiluted, excluding treasury stock



# Main changes in consolidation scope

#### ACQUISITIONS

**Balfour Beatty Workplace – UK (Energy Services)** Full consolidation since 12/13/13

**Meenakshi Energy – India (Energy International)** Full consolidation since 12/16/13

**Ecova - USA (Energy Services)** Full consolidation since 06/30/14

### DISPOSALS

**SPP – Slovakia (Energy Europe)** Proportionate consolidation (24.5%) until 12/31/12 Held for sale since 12/31/12 until 01/23/13

**ISAB Energy – Italy (Energy International)** Equity consolidation (49%) until 06/16/14

Kapco – Pakistan Full sale (36%) 07/13 Equity methode until 07/13

### CHANGES IN METHOD

**SUEZ Environnement – France (Others)** Full consolidation until 07/22/13 Equity method (35.7%) since 07/23/13

### GTT - France (Global Gas & LNG)

Equity method until 03/02/14 Full consolidation since 03/03/14

#### Walloon Intermunicipalities - Belgium (Energy Europe)

Equity method (25%) until 6/26/14 Available for sale financial assets since 6/27/14

### PARTIAL DISPOSALS

Astoria – USA (Energy International) Equity consolidation (44,8%) since 10/31/13

**ESBR Jirau – Brazil (Energy International)** Equity consolidation (40%) since 01/16/14

**Futures Energies Investissement Holding - France (Energy Europe)** Equity consolidation (50%) since 04/29/14



# Impact of foreign exchange evolution

in €m ∆ 14/13		GBP	USD	BRL	Others	TOTAL		
REVENUES		+60	-171	-157	-293	-561		
EBITDA		+7	-42	-89	-116	-240		
COI after share in net income of entities accounted for using the equity r	nethod	+3	-30	-74	-73	-174		
TOTAL NET DEBT		+70	+64	+40	+45	+219		
TOTAL EQUITY		+70	+97	+216	+180	+563		
	GBP	USD	BRL					
H1 2014 average rate	1.22	0.73	0.32	 Th	<b>T</b> I ( )			
H1 2013 average rate	1.18	0.76	0.37	to t	The average rate applies to the income statement			
$\Delta$ Average rate	+3.6%	-4.2%	-15.2%		and to the cash flow stateme			
Closing rate at 6/30/2014	1.25	0.73	0.33					
Closing rate at 12/31/2013	1.20	0.73	0.31	The to t	The closing rate applies to the balance sheet			
$\Delta$ Closing rate	+4.0%	+1.0%	+7.4%		1 to the balance sheet			

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H1 2014 Results



## BALANCE SHEET, P/L & CASH FLOW STATEMENT



# Summary statements of financial position

in €bn

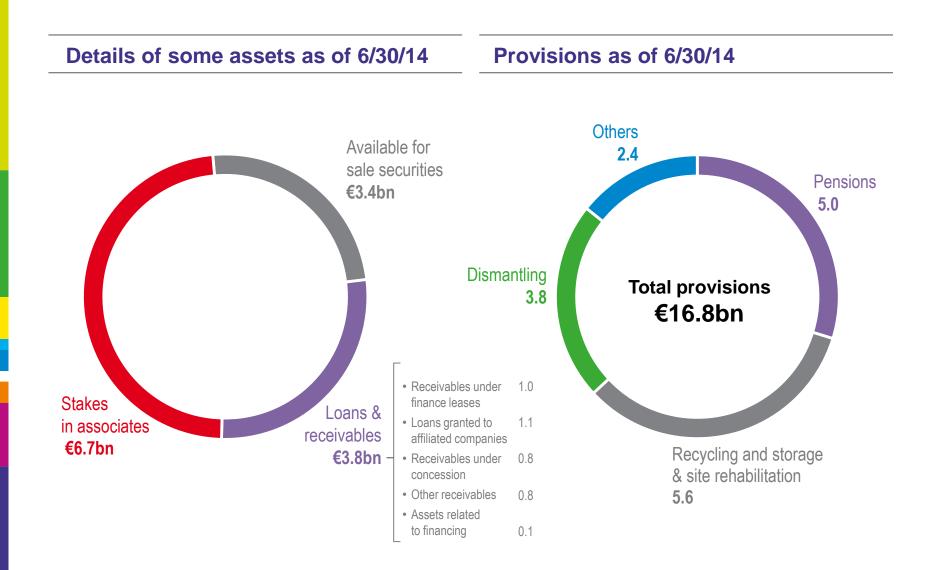
ASSETS	12/31/13 <sup>(1)</sup>	6/30/14	LIABILITIES	12/31/13 <sup>(1)</sup>	6/30/14
	400.0	400 5	Equity, group share	47.9	50.8
NON CURRENT ASSETS	106.2	109.5	Non-controlling interests	5.7	6.2
CURRENT ASSETS	50.3	50.5	TOTAL EQUITY	53.6	57.0
of which financial assets valued at fair value through profit/loss	1.0	1.1	Provisions	16.1	16.8
of which cash & equivalents	8.7	11.4	Financial debt	39.3	39.1
			Other liabilities	47.5	47.1
TOTAL ASSETS	156.5	160.0	TOTAL LIABILITIES	156.5	160.0

H1 2014 Net Debt €26.0bn = Financial debt of €39.1bn – Cash & equivalents of €11.4bn – Financial assets valued at fair value through profit/loss of €1.1bn – Assets related to financing of €0.1bn (incl. in non-current assets) – Derivative instruments hedging items included in the debt of €0.5bn

 The comparative figures as of December 31<sup>st</sup>, 2013 were restated under EBITDA new definition and post IFRS 10/11



# **Details of some assets and provisions**



H1 2014 Results

GDF Svez

# **Summary income statement**

in €m	H1 2013 <sup>(1)</sup>	H1 2014
REVENUES	42,058	39,415
Purchases	-25,802	-24,200
Personnel costs	-4,913	-4,821
Amortization depreciation and provisions	-2,598	-2,100
Other operating incomes and expenses	-3,994	-4,223
Share in net income of entities accounted for using the equity method	327	275
CURRENT OPERATING INCOME after share in net income of entities accounted for using the equity method	5,077	4,346
MtM, impairment, restructuring, disposals and others	-772	904
INCOME FROM OPERATING ACTIVITIES	4,305	5,250
Financial result of which recurring cost of net debt of which non recurring items included in financial income / loss of which others	-803 -640 62 -225	-921 -491 -212 -218
Income tax of which current income tax of which deferred income tax	-1,371 -1,314 -57	-1,258 -1,016 -242
Non-controlling interests	-392	-441
NET INCOME GROUP SHARE	1,739	2,630
EBITDA <sup>(2)</sup>	7,716	6,619

(1) The comparative figures as of June 30th, 2013 were restated under EBITDA new definition, post IFRS10/11 and with equity consolidation of SUEZ Environnement

(2) EBITDA new definition and post IFRS10/11 includes share in net Income of entities accounted for using the equity method (+€327m in H1 2013, +€275m in H1 2014), concessions (-€18m in H1 2013, -€21m in H1 2014), provisions (-€4m in H1 2013, €188m in H1 2014) and cash share based payments (-€1m in H1 2013, -€3m in H1 2014)

## **Cash flow statement**

in €m	H1 2013 <sup>(1)</sup>	H1 2014
Gross cash flow before financial loss and income tax	7,482	6,362
Income tax paid (excl. income tax paid on disposals)	-678	-664
Change in operating working capital	-1,109	433
CASH FLOW FROM OPERATING ACTIVITIES	5,695	6,131
Net tangible and intangible investments	-2,582	-2,477
Financial investments	-496	-515
Disposals and other investment flows	1,529	1,055
CASH FLOW FROM INVESTMENT ACTIVITIES	-1,550	-1,937
Dividends paid	-2,043	-2,023
Share buy back	-5	137
Balance of reimbursement of debt / new debt	-935	-593
Net interests paid on financial activities	-760	-592
Capital increase	37	2,014
Other cash flows	-354	-523
CASH FLOW FROM FINANCIAL ACTIVITIES	-4,062	-1,581
Impact of currency and other	63	80
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	8,910	8,724
TOTAL CASH FLOWS FOR THE PERIOD	148	2,694
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	9,057	11,418

(1) The comparative figures as of June 30<sup>th</sup>, 2013 were restated under EBITDA new definition, post IFRS10/11 and with equity consolidation of SUEZ Environnement



## **PROFIT & LOSS DETAILS**



# **Breakdown of revenues**

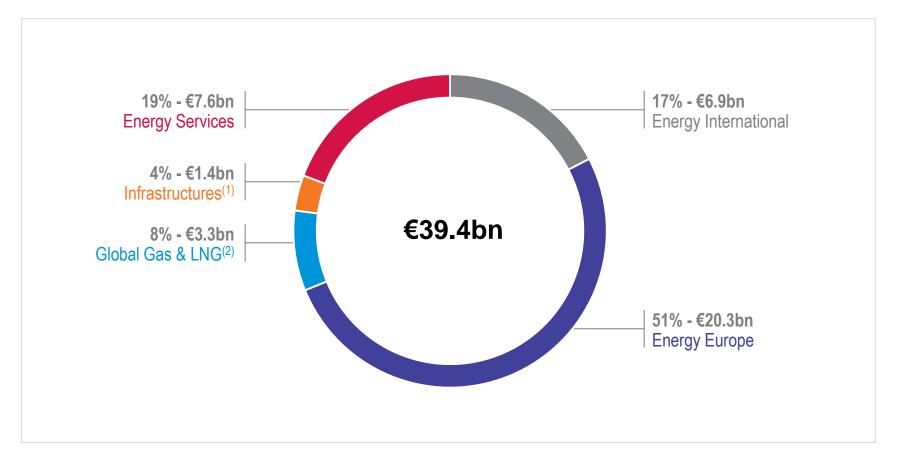
in €m	H1 2013 <sup>(1)</sup>	H1 2014	△ 14/13	$\Delta$ Organic
ENERGY INTERNATIONAL	7,409	6,861	-7.4%	+1.4%
of which Latin America	1,846	1,809	-2.0%	+9.4%
of which Asia-Pacific	1,523	1,383	-9.2%	+2.1%
of which North America	1,891	1,852	-2.0%	+8.6%
of which UK & other Europe	1,870	1,516	-18.9%	-14.7%
of which South Asia, Middle East & Africa	280	301	+7.5%	+11.8%
ENERGY EUROPE	23,140	20,261	-12.4%	-12.3%
of which Central Western Europe	19,589	17,504	-10.6%	-10.6%
of which France	10,456	7,764	-25.7%	-25.7%
of which Benelux & Germany	6,562	5,362	-18.3%	-18.1%
of which Southern & Eastern Europe	3,551	2,758	-22.3%	-21.8%
GLOBAL GAS & LNG <sup>(2)</sup>	2,883	3,261	+13.1%	+15.6%
INFRASTRUCTURES <sup>(3)</sup>	1,257	1,445	+15.0%	+15.0%
ENERGY SERVICES	7,370	7,587	+2.9%	-1.1%
TOTAL	42,058	39,415	-6.3%	-5.4%

(1) The comparative figures as of June 30th, 2013 were restated under IFRS10/11 and with equity consolidation of SUEZ Environnement

(2) Total revenues, including inter-companies, amount to €4,426m in H1 2014 and €4,441m in H1 2013

(3) Total revenues, including inter-companies, amount to €3,466m in H1 2014 and €3,550m in H1 2013

# Breakdown of revenues by business line



(1) Total revenues, including inter-companies, amount to €3.5bn

(2) Total revenues, including inter-companies, amount to €4.4bn



# **Revenues by geographic region by destination**

in €m	H1 2013 <sup>(1)</sup>	H1 2014	△ 14/13
France	17,663	15,305	-13.4%
Belgium	5,076	5,604	+10.4%
SUB-TOTAL FRANCE-BELGIUM	22,739	20,909	-8.0%
Other EU countries	11,152	10,180	-8.7%
of which Italy	3,176	2,542	-20.0%
of which UK	2,456	2,354	-4.2%
of which Germany	1,647	1,445	-12.3%
of which Netherlands	1,912	1,951	+2.0%
Other European countries	525	683	+30.2%
SUB-TOTAL EUROPE	34,416	31,771	-7.7%
North America	1,906	1,831	-3.9%
SUB-TOTAL EUROPE & NORTH AMERICA	36,322	33,602	-7.5%
Asia, Middle-East and Oceania	3,691	3,584	-2.9%
South America	1,957	2,121	+8.4%
Africa	89	107	+20.6%
TOTAL	42,058	39,415	-6.3%

(1) The comparative figures as of June 30th, 2013 were restated under IFRS10-11 and with equity consolidation of SUEZ Environnement

## **Breakdown of EBITDA**

in €m	H1 2013 <sup>(1)</sup>	H1 2014	$\Delta$ 14/13	$\Delta$ Organic
ENERGY INTERNATIONAL <sup>(2)</sup>	2,262	1,721	-23.9%	-11.1%
of which Latin America	820	490	-40.3%	-32.3%
of which Asia-Pacific	499	431	-13.6%	-3.0%
of which North America	532	518	-2.7%	+11.1%
of which UK & other Europe	293	198	-32.3%	-4.7%
of which South Asia, Middle East & Africa	170	132	-22.4%	-10.9%
ENERGY EUROPE <sup>(3)</sup>	2,064	1,554	-24.7%	-24.5%
of which Central Western Europe	1,954	1,354	-30.7%	-31.0%
of which France	1,210	568	-53.1%	-52.8%
of which Benelux & Germany	604	633	+4.9%	-6.9%
of which Southern & Eastern Europe	151	266	+75.7%	+106.2%
GLOBAL GAS & LNG	1,086	1,033	-4.9%	-0.6%
INFRASTRUCTURES	1,932	1,814	-6.1%	-6.0%
ENERGY SERVICES	537	539	+0.4%	-2.0%
OTHERS	-164	-42	+74.4%	+74.6%
TOTAL	7,716	6,619	-14.2%	-9.9%

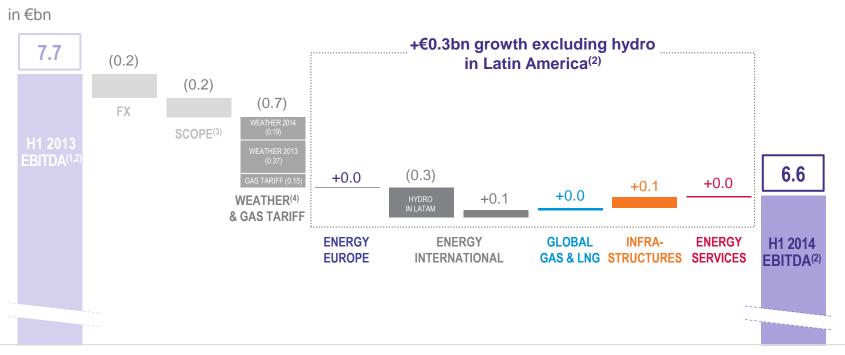
(1) The comparative figures as of June 30th, 2013 were restated under EBITDA new definition, post IFRS10/11 and with equity consolidation of SUEZ Environnement

(2) Of which Others -€48m in H1 2014 and -€52m in H1 2013

(3) Of which Others -€65m in H1 2014 and -€41m in H1 2013

## **EBITDA and COI evolution**

in€bn	H1 2013 <sup>(1)</sup>	H1 2014	$\Delta$ 14/13 organic w/o weather and gas tariff impact	Lower D&A impairments
EBITDA	7.7	6.6	-0.3%	S change in E&P
<b>COI</b> including share			· E 00/	Solution of the second seco
in Net Income of Associates	5.1	4.3	+5.8%	acquisitions/CODs



- 2013 figures pro forma equity consolidation of Suez Environnement, new Ebitda and COI definitions and post IFRS 10-11
- (2) Including Others €(42)m in H1 2014 and €(164)m in H1 2013
- (3) Scope effect from disposals

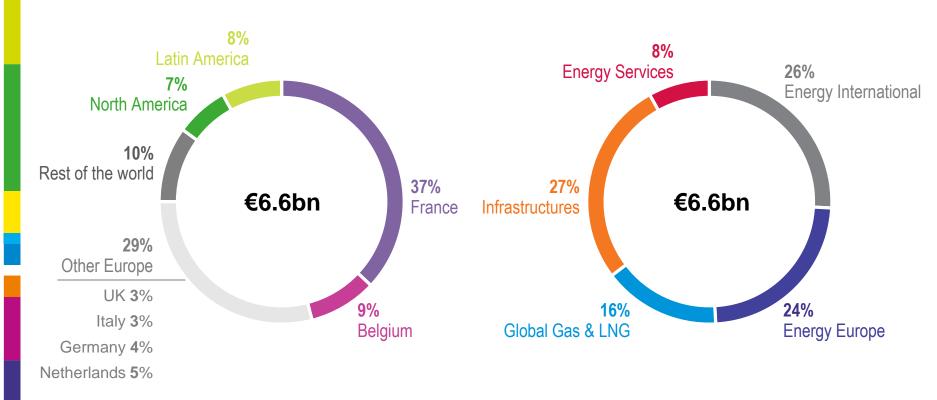
(4) For the Energy Europe and Infrastructures business lines, the impact of weather conditions in France was respectively ~ -11/-15TWh warm weather for H1 2014 and ~ +22/+30TWh cold weather for H1 2013



## Breakdown of H1 2014 EBITDA

#### **GEOGRAPHIC BREAKDOWN(1)**

#### BREAKDOWN BY BUSINESS LINE<sup>(2)</sup>



By origin
 Including Others: -€42m

H1 2014 Results



# Breakdown of share in net income of entities accounted for using equity method

in €m	H1 2013 <sup>(1)</sup>	H1 2014
ENERGY INTERNATIONAL	204	138
of which Latin America	-5	-59
of which Asia-Pacific	58	44
of which North America	36	86
of which UK & other Europe	30	10
of which South Asia, Middle East & Africa	84	57
ENERGY EUROPE	47	60
of which Central Western Europe	18	23
of which Southern & Eastern Europe	29	37
GLOBAL GAS & LNG	24	19
INFRASTRUCTURES	9	4
ENERGY SERVICES	3	3
OTHERS <sup>(2)</sup>	41	50
TOTAL SHARE IN NET INCOME OF ASSOCIATES	327	275

(1) The comparative figures as of June 30th, 2013 were restated under EBITDA new definition, post IFRS10/11 and with equity consolidation of SUEZ Environnement

(2) Including share in net income of Suez Environnement

# **Breakdown of provisions included in EBITDA**

in €m	H1 2013 <sup>(1)</sup>	H1 2014
ENERGY INTERNATIONAL	-17	18
of which Latin America	1	1
of which Asia-Pacific	-5	-6
of which North America	-	-
of which UK & other Europe	-13	9
of which South Asia, Middle East & Africa	-	12
ENERGY EUROPE	-40	18
of which Central Western Europe	3	40
of which Southern & Eastern Europe	-44	-22
GLOBAL GAS & LNG	9	52
INFRASTRUCTURES	1	-1
ENERGY SERVICES	7	33
OTHERS	36	68
TOTAL PROVISIONS	-4	188



## **Breakdown of Current Operating Income**

After share in net income of entities accounted for using the equity method

in €m	H1 2013 <sup>(1)</sup>	H1 2014	△ 14/13	$\Delta$ Organic
ENERGY INTERNATIONAL <sup>(2)</sup>	1,676	1,233	-26.4%	-13.4%
of which Latin America	622	309	-50.4%	-43.3%
of which Asia-Pacific	370	318	-14.1%	-4.0%
of which North America	356	383	+7.6%	+22.7%
of which UK & other Europe	216	144	-33.4%	-4.0%
of which South Asia, Middle East & Africa	167	127	-23.8%	-11.2%
ENERGY EUROPE <sup>(3)</sup>	1,379	1,005	-27.1%	-27.2%
of which Central Western Europe	1,424	915	-35.8%	-36.5%
of which France	985	398	-59.6%	-59.6%
of which Benelux & Germany	344	398	+15.6%	+19.5%
of which Southern & Eastern Europe	-2	156	NA	NA
GLOBAL GAS & LNG	585	627	+7.2%	+13.0%
INFRASTRUCTURES	1,310	1,185	-9.5%	-9.4%
ENERGY SERVICES	369	384	+3.9%	+0.6%
OTHERS	-242	-88	+63.4%	+63.5%
TOTAL	5,077	4,346	-14.4%	-9.6%

(1) The comparative figures as of June 30th, 2013 were restated under EBITDA new definition, post IFRS10/11 and with equity consolidation of SUEZ Environnement

(2) Of which Others -€48m in H1 2014 and -€55m in H1 2013

(3) Of which Others -€65m in H1 2014 and -€43m in H1 2013



## **Divisional reconciliation between EBITDA and COI**

After share in net income of entities accounted for using the equity method

in €m	Energy International	Energy Europe	Global Gas & LNG	Infrastructures	Energy Services	Others	H1 2014
EBITDA	1,721	1,554	1,033	1,814	539	-42	6,619
Depreciation	-489	-556	-369	-630	-160	-46	-2,250
Share based payments	1	8	1	1	5	-1	15
Previously capitalized amounts expensed in the period – E&P	-	-	-38	-	-	-	-38
COI after share in net income of entities accounted for using the equity method	1,233	1,005	627	1,185	384	-88	4,346



## **Divisional reconciliation between EBITDA and COI**

After share in net income of entities accounted for using the equity method Energy International details

in €m	Latin America	Asia-Pacific	North America	UK & other Europe	South Asia, Middle East & Africa	H1 2014 <sup>(1)</sup> Energy International
EBITDA	490	431	518	198	132	1,721
Depreciation	-181	-113	-135	-55	-5	-489
Share based payments	-	-	-	-	-	1
COI after share in net income of entities accounted for using the equity method	309	318	383	144	127	1,233

(1) Of which Others: EBITDA -€48m, Current Operating Income -€48m



## **Divisional reconciliation between EBITDA and COI**

After share in net income of entities accounted for using the equity method Energy Europe details

	Ce	entral Western Europ	е	Southern	H1 2014 <sup>(1)</sup>
in €m	of which France	of which Benelux & Germany	Total	& Eastern Europe	Energy Europe
EBITDA	568	634	1,354	266	1,554
Depreciation	-172	-240	-446	-110	-556
Share based payments	3	4	7	-	8
COI after share in net income of entities accounted for using the equity method	398	398	915	156	1,005

(1) Of which Others: EBITDA -€65m, Depreciation -€(1)m, Share based payments €1m, Current Operating Income -€65m



# From COI after share in net income of entities accounted for using the equity method to net income

in €m	H1 2013 <sup>(1)</sup>	H1 2014
COI after share in net income of entities accounted for using the equity method	5,077	4,346
MtM	-212	420
Impairment	-466	-28
Restructuring costs	-59	-55
Asset disposals & others	-35	568
INCOME FROM OPERATING ACTIVITIES	4,305	5,250
Financial result	-803	-921
Income tax	-1,371	-1,258
Non-controlling interests	-392	-441
NET INCOME GROUP SHARE	1,739	2,630

## **Breakdown of non-controlling interests**

in €m	H1 2013 <sup>(1)</sup>	H1 2014
ENERGY INTERNATIONAL	217	195
of which Tractebel Energia (Brazil)	91	38
of which E-CL Group (Chile)	6	16
of which Enersur (Peru)	19	21
ENERGY EUROPE	59	80
GLOBAL GAS & LNG	52	94
INFRASTRUCTURES	46	59
ENERGY SERVICES	22	16
OTHERS	-4	-2
Non-controlling interests	392	441



## **Reconciliation between EBITDA and operating cash flow**

in €m	H1 2013 <sup>(1)</sup>	H1 2014
EBITDA	7,716	6,619
Restructuring costs cashed out	-81	-74
Provisions	-74	-228
Share in net income of entities accounted for using the equity method	-327	-275
Dividends and others	246	320
Cash generated from operations before income tax and working capital requirements	7,482	6,362

## Net recurring income group share

in €m	H1 2013 <sup>(1)</sup>	H1 2014
NET INCOME GROUP SHARE	1,739	2,630
MtM commodities	212	-420
Impairment	466	28
Restructuring costs	59	55
Asset disposals & others	35	-568
Financial result (non-recurring items)	-62	212
Share in net income of entities accounted for using the equity method (non-recurring items)	19	-23
Income tax on non recurring items	-162	-1
Nuclear contribution in Belgium	125	197
Non-controlling interests on above items	-	15
NET RECURRING INCOME GROUP SHARE	2,431	2,125

(1) The comparative figures as of June 30<sup>th</sup>, 2013 were restated under EBITDA new definition, post IFRS10/11 and with equity consolidation of SUEZ Environnement



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#### **Tax position**

in €m	H1 2013 <sup>(1)</sup>	H1 2014
CONSOLIDATED INCOME BEFORE TAX AND SHARE IN ENTITIES ACCOUNTED FOR USING THE EQUITY METHOD	3,176	4,054
CONSOLIDATED INCOME TAX	1,371	1,258
EFFECTIVE TAX RATE	43.2%	31.0%
RECURRENT EFFECTIVE TAX RATE	36.2%	31.6%

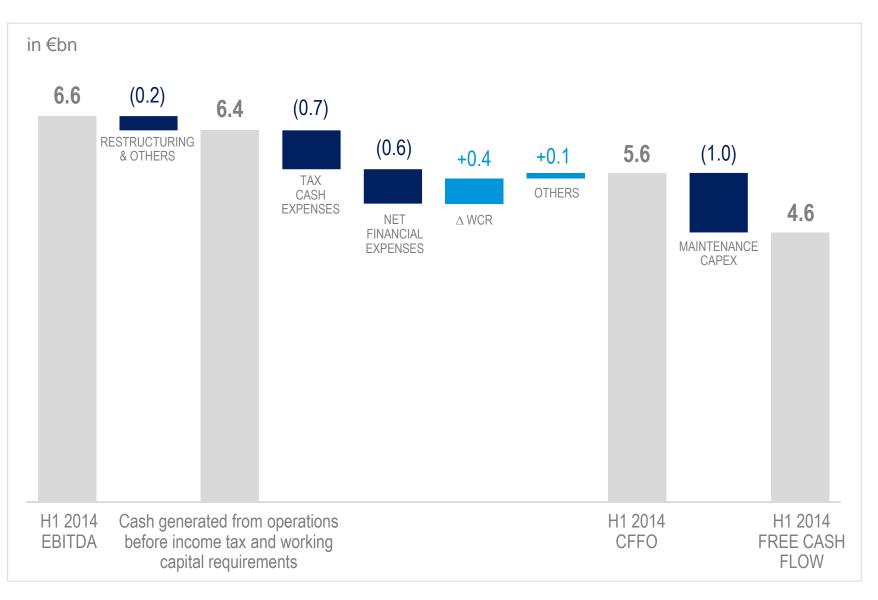


### CASH FLOW DETAILS



BY PEOPLE FOR PEOPLE

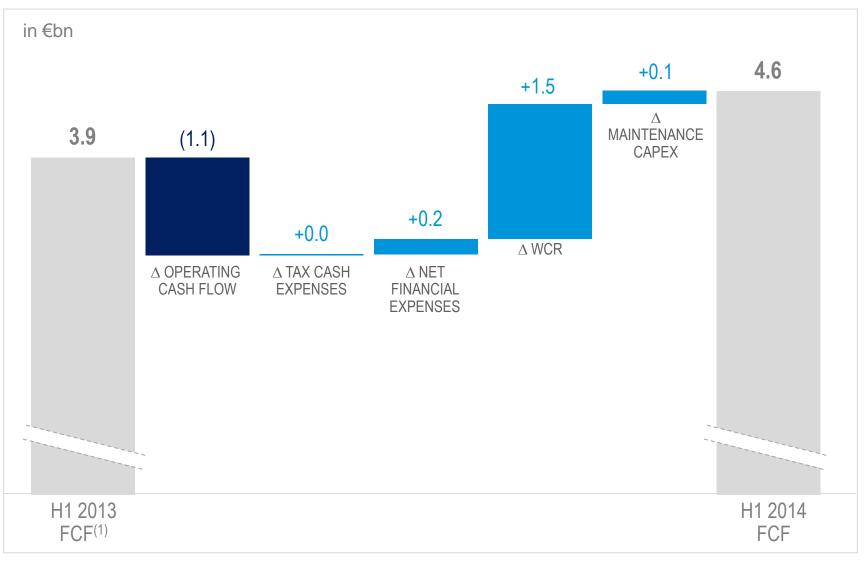
## H1 2014 Free Cash Flow Generation



FINANCIAL APPENDICES



## Free Cash Flow Generation from H1 2013 to H1 2014



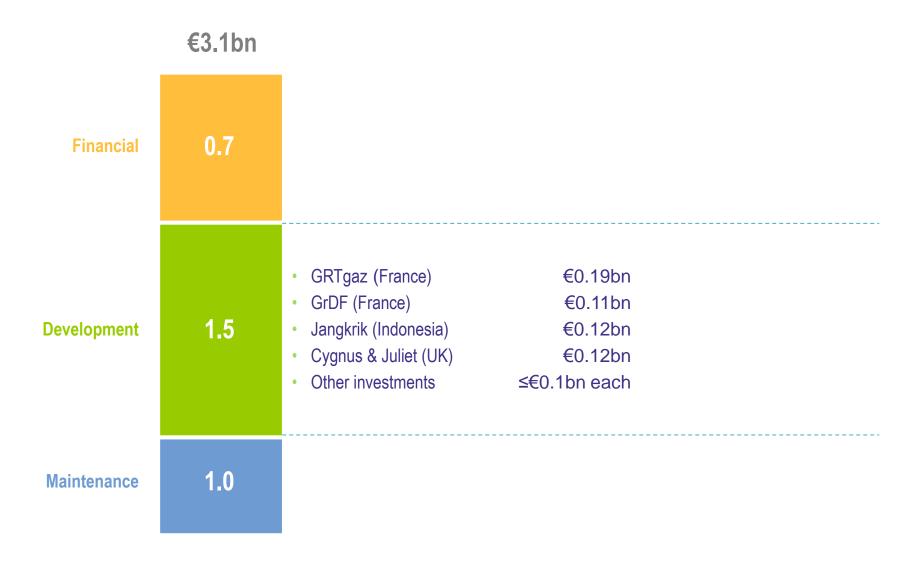


## **Breakdown of investments**

in €m	Maintenance	Development	Financial	H1 2014
Energy International <sup>(1)</sup>	200	322	286	808
of which Latin America	56	176	201	433
of which Asia-Pacific	67	26	-5	89
of which North America	53	44	-5	92
of which UK & other Europe	18	9	47	74
of which South Asia, Middle East & Africa	2	67	68	137
Energy Europe <sup>(2)</sup>	286	165	69	520
of which Central Western Europe	222	145	62	429
of which France	48	57	-58	47
of which Benelux & Germany	170	79	120	369
of which Southern & Eastern Europe	63	20	3	86
Global Gas & LNG	65	491	0	556
Infrastructures	372	345	4	721
Energy Services	80	136	266	482
Others	16	0	40	56
TOTAL	1,019	1,458	665	3,143

(1) Including Others: -€16m(2) Including Others: €4m

## **Detail of H1 2014 total gross Capex**





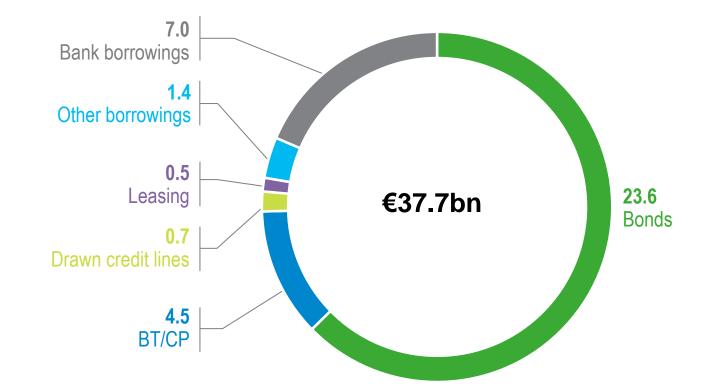


BY PEOPLE FOR PEOPLE

#### CREDIT RATINGS as of July 31st, 2014

	S&P		Moody's
AA-		Aa3	EDF (negative)
A+	EDF (stable)	A1	GDF SUEZ (stable)
Α	GDF SUEZ (stable)	A2	
A-	E.ON (stable)	A3	E.ON (negative)
BBB+	RWE (stable)	Baa1	RWE (stable) IBERDROLA (negative)
BBB	ENEL (stable) IBERDROLA (stable) Gas Natural (stable)	Baa2	ENEL (negative) Gas Natural (positive)

## Split of gross debt<sup>(1)</sup>



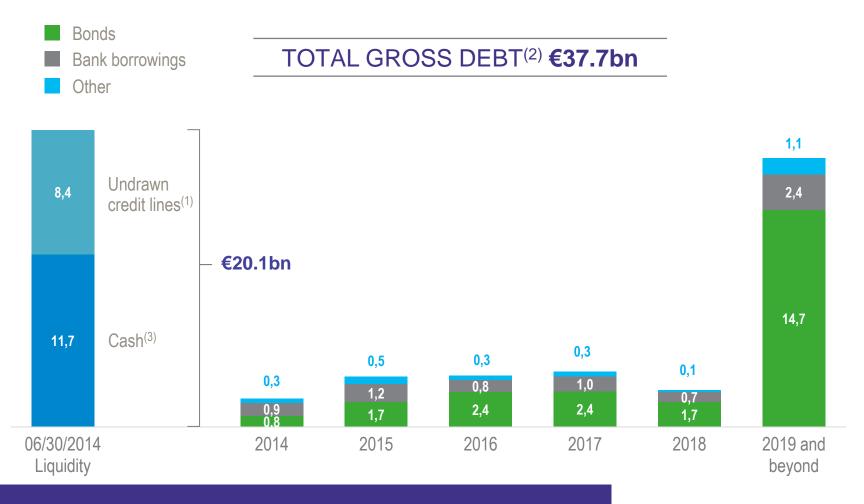
# Average cost of gross debt: 3.23%

vs 3.68% as of 12/31/2013 (3.42% proforma IFRS 10/11)

(1) Without IAS 39 (+€0.2bn) and bank overdraft (+€0.4bn)



## **Debt maturity profile**<sup>(1)</sup>



#### **AVERAGE NET DEBT MATURITY: 10.2 YEARS**

(1) Excluding/net of €4.5bn of BT/CP

(2) Without IAS 39 (+€0.2bn) and bank overdraft (+€0.4bn)

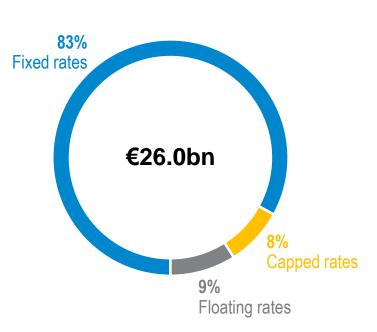
(3) Net of bank overdraft (€0.4bn)

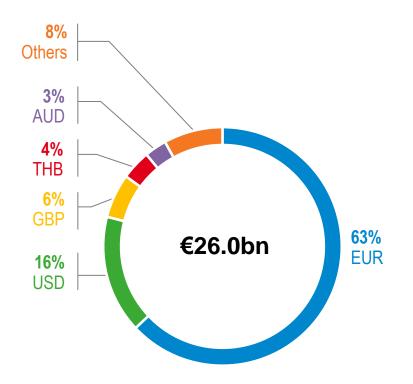
H1 2014 Results



### Net debt breakdown by rate and currency









### **Disclaimer**

#### **Forward-Looking statements**

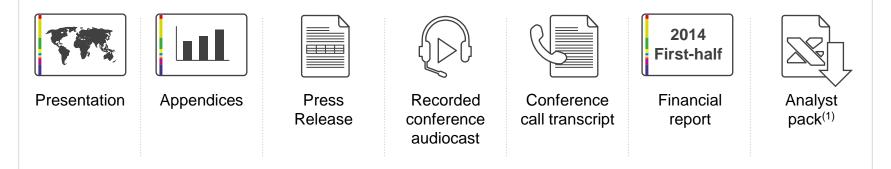
This communication contains forward-looking information and statements. These statements include financial projections, synergies, cost-savings and estimates, statements regarding plans, objectives, savings, expectations and benefits from the transactions and expectations with respect to future operations, products and services, and statements regarding future performance. Although the management of GDF SUEZ believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of GDF SUEZ securities are cautioned that forward-looking information and statements are not guarantees of future performances and are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of GDF SUEZ, that could cause actual results, developments, synergies, savings and benefits to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in the public filings made by GDF SUEZ with the Autorité des Marchés Financiers (AMF), including those listed under "Facteurs de Risque" (Risk factors) section in the Document de Référence filed by GDF SUEZ with the AMF on 20 March 2014 (under no: D.14-0176). Investors and holders of GDF SUEZ securities should consider that the occurrence of some or all of these risks may have a material adverse effect on GDF SUEZ.

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## For more information about GDF SUEZ



FOR MORE INFORMATION ABOUT H1 2014 RESULTS, YOU WILL FIND ON http://www.gdfsuez.com/en/investors/results/results-2014



(1) Including power generation fleet as of June 30th, 2014 and Key financial performance indicators

