
**SALE OF E&P INTERNATIONAL
IFRS 5 TREATMENT
H1 2016 RESTATED FIGURES**

The ENGIE logo is positioned in the bottom right corner of the slide. It features the word "ENGIE" in a white, lowercase, sans-serif font. Above the letters "E" and "N" is a white, semi-transparent, dome-like shape that appears to be reflecting light, giving the logo a three-dimensional effect. The background of the slide is a composite image: the left side shows a field of solar panels in the foreground and a white wind turbine in the background under a clear blue sky; the right side is a solid blue gradient that overlaps the solar panels.

IFRS 5 TREATMENT RELATED TO THE SALE OF E&P INTERNATIONAL

EPI classified as « discontinued operations » as from 11/05/2017 (IFRS 5)

Impacts on the consolidated financial statements :

- Assets/liabilities, net income and cash flows related to discontinued operations (i.e. E&P) are presented separately (specific lines) in the balance sheet, income statement, cash flow statement
- Loss of all EPI contribution to Group operating income as of H1 2017 (retroactively as from 01/01/2017)
- EPI Depreciation & Amortization (D&A) no longer booked as from 11/05/2017 (no retroactive treatment)
- **No restatement of the 2016 comparative balance sheet, but restatement of the 2016 net income and cash flow statements (see next slides)**

KEY FIGURES

<i>In €m</i>	H1 2016 published	H1 2016 restated
REVENUES	33,504	32,574
Share in net income of entities accounted for using the equity method	260	253
CURRENT OPERATING INCOME after share in net income of entities accounted for using the equity method	3,487	3,174
MtM, impairment, restructuring, disposals and others	-105	60
INCOME FROM OPERATING ACTIVITIES	3,382	3,234
Financial result	-697	-675
Income tax	-1,088	-898
Non-controlling interests attributable to continued operations	-360	-379
Net income from discontinued operations, Group share	n/a	-44
NET INCOME GROUP SHARE	1,237	1,237
EBITDA	5,651	5,033
NET RECURRING INCOME GROUP SHARE	1,478	1,478
of which net recurring income from discontinued operations	n/a	56
of which net recurring income from continued operations	n/a	1,422
CASH FLOW FROM OPERATIONS⁽¹⁾	4,537	4,662
GROSS CAPEX	3,138	2,714
NET DEBT	25,992	25,992

(1) Cash Flow From Operations (CFFO) = Free Cash Flow before Maintenance Capex

SUMMARY INCOME STATEMENT

<i>In €m</i>	H1 2016 published	H1 2016 restated
REVENUES	33,504	32,574
Purchases	-18,267	-18,224
Personnel costs	-5,270	-5,149
Amortization depreciation and provisions	-2,195	-1,897
Other operating incomes and expenses	-4,544	-4,383
Share in net income of entities accounted for using the equity method	260	253
CURRENT OPERATING INCOME after share in net income of entities accounted for using the equity method	3,487	3,174
MtM, impairment, restructuring, disposals and others	-105	60
INCOME FROM OPERATING ACTIVITIES	3,382	3,234
Financial result	-697	-675
<i>of which recurring cost of net debt</i>	-373	-384
<i>of which non recurring items included in financial income/loss</i>	-90	-88
<i>of which others</i>	-234	-203
Income tax	-1,088	-898
<i>of which current income tax</i>	-961	-719
<i>of which deferred income tax</i>	-127	-180
Non-controlling interests attributable to continued operations	-360	-379
Net income from discontinued operations, Group share	n/a	-44
NET INCOME GROUP SHARE	1,237	1,237
EBITDA	5,651	5,033

SUMMARY RECURRING INCOME STATEMENT

<i>In €m</i>	H1 2016 published	H1 2016 restated
EBITDA	5,651	5,033
<i>of which recurring contribution of share in net income of entities accounted for using the equity method</i>	229	223
Depreciation, Amortization and others	-2,163	-1,859
CURRENT OPERATING INCOME after share in net income of entities accounted for using the equity method	3,487	3,174
Financial result	-607	-587
<i>of which recurring cost of net debt</i>	-373	-384
<i>of which others</i>	-234	-203
Income tax	-991	-779
<i>of which nuclear contribution</i>	-58	-58
<i>of which others</i>	-933	-721
Adjustment for non-recurring share in net income of entities accounted for using the equity method	-31	-31
Non-controlling interests attributable to continued operations	-381	-357
Net recurring income from discontinued operations, Group share	n/a	56
NET RECURRING INCOME GROUP SHARE	1,478	1,478

CASH FLOW STATEMENT

In €m

	H1 2016 published	H1 2016 restated
Gross cash flow before financial loss and income tax	5,521	4,928
Income tax paid (excl. income tax paid on disposals)	-763	-385
Change in operating working capital	36	366
Cash flow from operating activities from continued operations	4,793	4,909
Cash flow from operating activities from discontinued operations	n/a	-116
CASH FLOW FROM OPERATING ACTIVITIES	4,793	4,793
Net tangible and intangible investments	-2,614	-2,190
Financial investments	-467	-467
Disposals and other investment flows	1,390	1,390
Cash flow from investment activities from continued operations	-1,692	-1,267
Cash flow from investment activities from discontinued operations	n/a	-424
CASH FLOW FROM INVESTMENT ACTIVITIES	-1,692	-1,692
Dividends paid	-1,567	-1,567
Share buy back	1	1
Balance of reimbursement of debt/new debt	-1,437	-1,488
Net interests paid on financial activities	-379	-395
Capital increase/hybrid issues	1	1
Other cash flows	-474	-474
Cash flow from financial activities from continued operations	-3,855	-3,923
Cash flow from financial activities from discontinued operations	n/a	68
CASH FLOW FROM FINANCIAL ACTIVITIES	-3,855	-3,855
Impact of currency and other from continued operations	96	95
Impact of currency and other from discontinued operations	n/a	1
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	9,183	9,183
TOTAL CASH FLOWS FOR THE PERIOD	-657	-657
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	8,526	8,526

BREAKDOWN OF EBITDA

<i>In €m</i>	H1 2016 published	H1 2016 restated
NORTH AMERICA	216	216
LATIN AMERICA	725	725
AFRICA/ASIA	584	584
BENELUX	488	488
FRANCE	938	938
EUROPE excl. France & Benelux	347	347
INFRASTRUCTURES EUROPE	1,866	1,866
GEM & LNG	-39	-39
E&P	618	-
OTHER	-92	-92
TOTAL	6,651	5,033

H1 2016 EBITDA BREAKDOWN

In €bn

3 Métiers 10 Segments	LOW CO ₂ POWER GENERATION		GLOBAL NETWORKS		CUSTOMER SOLUTIONS	Other	TOTAL
	RES+Thermal Contracted	Thermal Merchant	Infra-structures	Upstream	Services Retail		
North America	0.1	0.1			-	-	0.2
Latin America	0.7		0.1			-	0.7
Africa/Asia Pacific/ME	0.5	0.1	-	-	-	-	0.6
Benelux	-	0.4			0.2	-	0.5
France	0.2				0.7		0.9
Other Europe excl. France, Benelux	0.1	0.1	0.1		0.2		0.3
Infrastructures Europe			1.9				1.9
GEM & LNG		-		(0.1)	-		-
E&P		-		-			
Other	-	0.1		0.1	0.1	(0.3)	(0.1)
Total %⁽¹⁾	~1.5 28%	~0.7 14%	~2.0 37%	~0.0 0%	~1.2 21%	(0.4)	5.0

Unaudited figures
(1) % excluding "Other"

BREAKDOWN OF CURRENT OPERATING INCOME

After share in net income of entities accounted for using the equity method

<i>In €m</i>	H1 2016 published	H1 2016 restated
NORTH AMERICA	184	184
LATIN AMERICA	534	534
AFRICA/ASIA	484	484
BENELUX	302	302
FRANCE	641	641
EUROPE excl. France & Benelux	257	257
INFRASTRUCTURES EUROPE	1,187	1,187
GEM & LNG	-85	-85
E&P	313	-
OTHER	-330	-330
TOTAL	3,487	3,174

DIVISIONAL RECONCILIATION BETWEEN EBITDA AND COI

After share in net income of entities accounted for using the equity method

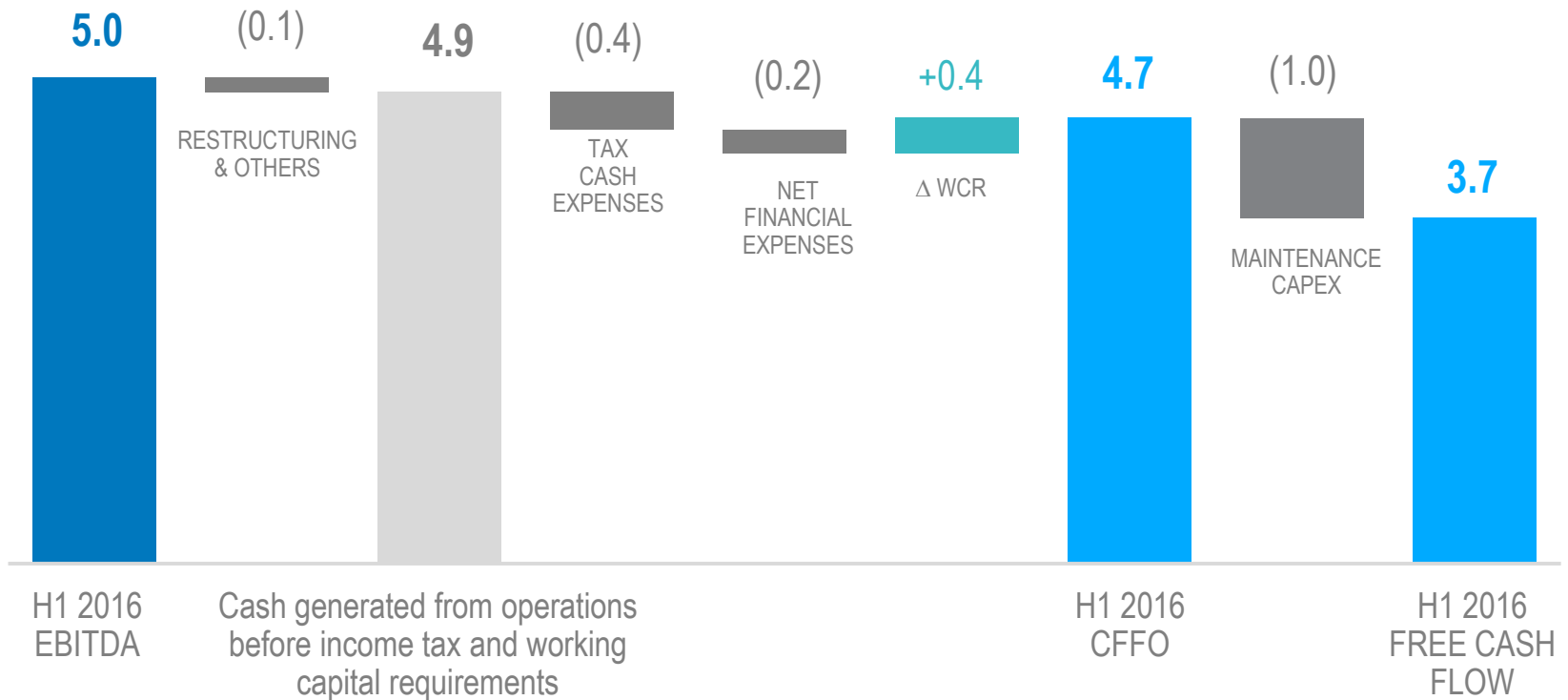
<i>In €m - restated</i>	North America	Latin America	Africa/Asia	Benelux	France	Europe exc. France & Benelux	Infrastructures Europe	GEM & LNG	E&P	Other	H1 2016
EBITDA⁽¹⁾	216	725	584	488	938	347	1,866	-39	-	-92	5,033
Depreciation	-33	-191	-114	-185	-293	-101	-679	-44	-	-231	-1,870
Share based payments	-	-1	-1	-1	-2	-1	-	-1	-	-12	-19
E&P pre capitalized amount	-	-	-	-	-	-	-	-	-	-	-
Non recurring contribution of shares in net income of entities accounted for using the equity method	2	-	15	-	-2	12	-	-	-	4	31
COI after share in net income of entities accounted for using the equity method	184	534	484	302	641	257	1,187	-85	-	-330	3,174

(1) EBITDA new definition

H1 2015 EBITDA has been restated in order to exclude non-recurring contribution of share in net income of entities accounted for using equity method.

FROM EBITDA TO FREE CASH FLOW

In €bn – restated figures



BREAKDOWN OF INVESTMENTS

<i>In €m</i>	Maintenance	Development	Financial	H1 2016 restated
NORTH AMERICA	97	50	237	384
LATIN AMERICA	54	342	88	484
AFRICA/ASIA	47	106	-14	139
BENELUX	160	14	2	175
FRANCE	117	196	143	455
EUROPE excl. France & Benelux	27	37	-14	51
INFRASTRUCTURES EUROPE	396	271	0	667
GEM & LNG	11	8	0	18
E&P	-	-	-	-
OTHER	94	164	82	340
TOTAL	1,002	1,188	524	2,714