



Press release
23 June 2016

ENGIE creates its Digital Factory and announces two global partnerships with C3 IoT and Kony

ENGIE boosts its transformation with the creation of its Digital Factory, a global Centre of Excellence dedicated to supporting the digital transformation of operational entities.

Placed under the responsibility of Yves Le Gélard, ENGIE Executive Vice President, Chief Digital Officer and Chief Information Officer, the Digital Factory will gather around a hundred internal and external experts, in addition to all the digital experts already present within the Group, who will bring their expertise to the ENGIE's 24 business units across the world, and thus foster their transformation projects and digital programmes.

The Digital Factory will enable ENGIE to develop applications on platforms, on a large scale, in order to improve operational performance and to offer new products and services to its residential, business and industrial customers whilst improving its clients' experience. The fields of application are infinite and could potentially impact all Group's businesses – from predictive maintenance of industrial facilities over to the customer journeys, or smart cities. Several priority areas have been identified on topics such as big data, mobile apps, and the Internet of Things.

"In an energy sector that is in the midst of a revolution, digital technology is an essential component of our offers, a key competitiveness factor and a powerful lever for the transformation of our processes. Thus we choose to invest to develop our own cutting edge digital competencies, mobilizing global partners through excellence platforms", said Isabelle Kocher, ENGIE Chief Executive Officer. *"These platforms, gathered within the Digital Factory, will enable us to accelerate the implementation of the Group transformation plan."*

ENGIE is announcing two partnerships with global leaders:

- **C3 IoT**, one of the leading Silicon Valley companies working on big data and data analysis. This partnership is built in particular on ENGIE's use of C3 IoT's platform, which is designed to manage data from smart objects and can deal with high-volume and high-performance



requirements. The aim is to support ENGIE's development in the digital economy in keeping with the exponential growth in smart devices.

- **Kony**, one of the global leaders in the field of mobile apps for smartphones and tablets. The aim of this partnership is to enable all Group entities to accelerate the time to market of mobile app projects and to strengthen the digital expertise of ENGIE's teams as a way of offering new user experiences to customers and employees.

These two agreements follow the May 2016 agreement with **Fjord**, Accenture's design and innovation studio, which aims at creating digital services likely to disrupt the business and residential markets.

The creation of the Digital Factory is a key milestone in ENGIE's three-year transformation plan: the Group is aiming to redesign its portfolio by focusing on its three business areas: low-carbon electricity generation, energy infrastructures, and integrated solutions for its customers (residential customers, business customers, and territories). To do this, the Group has launched a €15 billion portfolio rotation programme and a €22 billion investment programme. ENGIE plans especially to invest €1.5 billion in new businesses and digital over three years.

About C3 IoT

C3 IoT provides a full-stack IoT development platform (PaaS) that enables the rapid design, development, and deployment of even the largest-scale big data / IoT applications that leverage telemetry, elastic cloud computing, analytics, and machine learning to apply the power of predictive analytics to any business value chain. C3 IoT also provides a family of turn-key SaaS IoT applications including predictive maintenance, fraud detection, sensor network health, supply chain optimization, investment planning, and customer engagement. More information is at <http://C3IoT.com>

About Kony

Kony is the fastest growing, cloud-based enterprise mobility solutions company and an industry leader among mobile application development platform (MADP) providers. Kony empowers organizations to compete in mobile time by rapidly delivering ready-to-run, multi-edge mobile apps across the broadest array of devices and systems, today and in the future, with a lower total cost of ownership. Kony's cross-platform solution helps organizations design, build, configure and manage mobile apps to empower and better engage with customers, partners and employees. Kony was named the first place winner in CTIA's MobITs Awards in the Mobile Applications, Development & Platforms category and included on the Inc. 500|5000 list of fastest growing private companies in America. For more information, please visit www.kony.com

About ENGIE

ENGIE develops its businesses (power, natural gas, energy services) around a model based on responsible growth to take on the major challenges of energy's transition to a low-carbon economy: access to sustainable energy, climate-change mitigation and adaptation and the rational use of resources. The Group provides individuals, cities and businesses with highly efficient and innovative solutions largely based on its expertise in four key sectors: renewable energy, energy efficiency, liquefied natural gas and digital technology. ENGIE employs 154,950 people worldwide and achieved revenues of €69.9 billion in 2015. The Group is listed on the Paris and Brussels stock exchanges (ENGI) and is represented in the main international indices: CAC 40, BEL 20, DJ Euro Stoxx 50, Euronext 100, FTSE Eurotop 100, MSCI Europe, DJSI World, DJSI Europe and Euronext Vigeo (Eurozone 120, Europe 120 and France 20).



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