



Press release
19 December 2018

ENGIE strengthens its leading position for technical building services in Germany with the acquisition of OTTO Luft- und Klimatechnik

- **Leading specialist for ventilation and air conditioning, cooling technology and building automation becomes part of ENGIE Deutschland**
- **Acquisition comprises 700 employees including qualified installation workforce**

ENGIE Deutschland GmbH has signed the share purchase agreement for the acquisition of technology and service specialist OTTO Luft- und Klimatechnik GmbH & Co. KG (OTTO). With this acquisition, ENGIE Deutschland strengthens its leading position for technical building services. Details of the deal are undisclosed. The acquisition is still subject to approval by relevant cartel authority. .

OTTO counts among the most renowned specialist companies for ventilation installation and services in Germany and looks back on a successful company history of more than 50 years. The Bad Berleburg based company is represented throughout Germany and works for clients from industry, trade and commerce as well as public authorities. OTTO's portfolio covers ventilation and air-conditioning systems solutions for office and industrial buildings as well as clean rooms and bespoke service and maintenance offers. Apart from engineering and planning competence, the company also offers a high degree of value added in installation and assembly through its own skilled personnel. OTTO has a staff of 700 and will record an annual turnover of around 120 Million Euro in 2018 (estimate).

In Germany, ENGIE, with its 4,000 employees is active along the entire energy value chain, offering innovative technical, energy and service solutions for clients from industry and commerce as well as public authorities. We are also present on B2C markets through partnerships with Stadtwerke. We generate power and heat from renewable sources, such as onshore wind farms, hydro and from conventional power plants. We also operate energy storage facilities and act as green mid-streamer to offer green Power Purchase Agreements to industrial clients. Finally, we propose engineering and consulting services for complex



infrastructure projects in the areas of energy, water, hydropower as well as construction and transportation. Total turnover in 2017 amounted to 2.66 Billion Euro.

This acquisition perfectly fits with ENGIE's strategy to strengthen its position in Building Services and reinforces its design, planning and execution capabilities. This transaction will immediately boost ENGIE's growth on this market in Germany.

About ENGIE

We are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, we take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests.

Our integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working. Our ambition is conveyed by each of our 150,000 employees in 70 countries. Together with our customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow.

2017 turnover: 65 billion Euros. Listed in Paris and Brussels (ENGI), the Group is represented in the main financial (CAC 40, BEL 20, Euro STOXX 50, STOXX Europe 600, MSCI Europe, Euronext 100, FTSE Eurotop 100, Euro STOXX Utilities, STOXX Europe 600 Utilities) and extra-financial indices (DJSI World, DJSI Europe and Euronext Vigeo Eiris - World 120, Eurozone 120, Europe 120, France 20, CAC 40 Governance). To learn more: www.engie.com

ENGIE HQ Press contact:

Tel. France: +33 (0)1 44 22 24 35

Email: engiepress@engie.com

Investors relations contact:

Tel.: +33 (0)1 44 22 66 29

Email: ir@engie.com

ENGIE Deutschland GmbH

Astrid Grüter, Chief Communication Officer

Tel.: +49 (0)221 46905-204

E-Mail: astrid.grueter@de.engie.com

