

Thematic presentation

9th January 2015**Thematic workshop morning – 7th January 2015 - London**
GDF SUEZ presents its long term growth strategy in Asia, Africa & Middle East

GDF SUEZ has organized in London on the 7th January 2015 a thematic workshop morning dedicated to investors and analysts. The focus was on Group present positions and ambitions in the following regions : Asia, Africa & Middle East.

These regions represented **as of end of 2013**, 3,900 employees, revenues of 5.8 billion euros and 15% of the total Net Recurring Income Group share.

- **Power Generation** represents **35 GW** of installed capacity plus 4 GW under construction (at 100%),
- **Along the Gas value chain** the Group realizes in these regions **~5 mtpa of external LNG** sales and these regions represent around **30% of Group 2P** reserves in E&P which are mostly in gas (~70%),
- **Energy Services** realizes around **950 million euros** of sales representing engineering, installations, decentralized energy production, services and district cooling networks.

Asia, Africa & Middle East should account for around 30% of Group growth capex envelope for 2014-2016, representing around 4 billion euros.

The Group ambitions for 2020 within the three regions are :

- **Power installed capacity** should reach more than **50 GW** (at 100%),
- **External LNG sales** should increase to **~14 mtpa**, **E&P reserves** should represent **half of the Group 2P reserves** continuing to favor gas,
- Gas Value Chain including Infrastructures development should represent around 5 billion euros in capex over 2015-2020,
- The **Energy Services** business line sales should reach more than **1,500 million euros** benefitting from a fast evolving energy transition.

These regions will drive growth in energy demand in the future and therefore represent a key component of the Group's equity story. They will capture a significant portion of the Group capex program always allocated through a strict investment approach. The Group will leverage on its successful development and skills and its historical strongholds to further develop its presence in fast growing markets, being at the heart of the Group's strategy.

For more details, the presentation of the thematic workshop is available on the GDF SUEZ website under the Investors section : <http://www.gdfsuez.com/en/investors/thematic-presentations/>

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