

FINANCIAL INFORMATION AS OF MARCH 31, 2018







RESULTS IN LINE WITH EXPECTATIONS



Full year guidance confirmed

(1) Including share in net income of associates

(2) Cash Flow From Operations = Free Cash Flow before Maintenance Capex

(3) Net of disposals in renewable activities



STRONG EBITDA PERFORMANCE DESPITE TIMING EFFECT **IN NETWORKS**



KEY OPERATIONAL DEVELOPMENTS



Acceleration in Renewables

- >1GW to be installed in 2018
- Majors wins in targeted countries (India, France)
- Acquisition of a large pipeline in the US



Increasing exposure to regulated revenues

- New gas storage regulation in France increases RAB by €3.6bn
- Growth from International networks



Strong commercial dynamic

- 24mn B2C customer contracts worldwide
- Backlog installation & engineering +8% YoY
- New development on decentralized energy solutions









STRONG ORGANIC EBITDA GROWTH







STRONG EBITDA PERFORMANCE DESPITE TIMING EFFECT IN NETWORKS

EBITDA⁽¹⁾ In €bn, unaudited figures



CFFO: NORMALIZATION OF CHANGE IN WCR

In €bn





STRONG FINANCIAL STRUCTURE DESPITE LOWER CFFO



In April 2018, S&P confirmed its A-/A-2 rating and revised its outlook from negative to stable

(2) Figures restated for LNG midstream and upstream activities classified as discontinued operations as from March 2018 (IFRS 5)



⁽¹⁾ Net debt pro forma E&P interco debt

CONCLUSION

KEY TAKE-AWAYS

FY 2018 guidance confirmed

Q1 2018 highlighting strong organic performance

2017 final dividend of 0.35€/share to be paid on May 24, 2018



FINANCIAL INFORMATION AS OF MARCH 31, 2018

engie

ADDITIONAL MATERIAL

MA

1155 CE 172140 01 2012

OUTRIGHT POWER GENERATION IN EUROPE NUCLEAR & HYDRO

In €/MWh and %

OUTRIGHT HEDGES: PRICES & VOLUMES





STAYING WELL AHEAD OF SCHEDULE ON TRANSFORMATION PLAN



€11.6bn invested +€2.8bn committed Focus on growth engines & value creation

€11.6bn closed +€1.6bn signed Reduce exposure to coal & merchant assets

€1.0bn achieved +€0.3bn identified Accelerate internal transformation



€1.8 BN GROWTH CAPEX ON CORE STRENGTHS



(1) Net of DBSO proceeds

engie

Disclaimer

Forward-Looking statements

This communication contains forward-looking information and statements. These statements include financial projections, synergies, cost-savings and estimates, statements regarding plans, objectives, savings, expectations and benefits from the transactions and expectations with respect to future operations, products and services, and statements regarding future performance. Although the management of ENGIE believes that the expectations reflected in such forwardlooking statements are reasonable, investors and holders of ENGIE securities are cautioned that forward-looking information and statements are not guarantees of future performances and are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of ENGIE, that could cause actual results, developments, synergies, savings and benefits to differ materially from those expressed in, or implied or projected by, the forwardlooking information and statements. These risks and uncertainties include those discussed or identified in the public filings made by ENGIE with the Autorité des Marchés Financiers (AMF), including those listed under "Facteurs de Risque" (Risk factors) section in the Document de Référence filed by ENGIE (ex GDF SUEZ) with the AMF on 28 March 2018 (under no: D.18-0207). Investors and holders of ENGIE securities should consider that the occurrence of some or all of these risks may have a material adverse effect on ENGIE.





