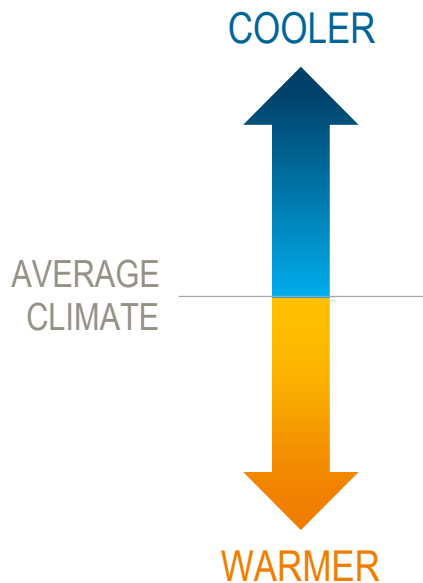


# CLIMATE ADJUSTMENT IN FRANCE

Impact on gas sales and distribution

## SENSITIVITY

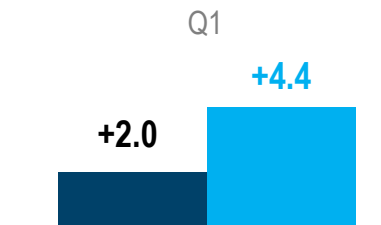
Sales – B2C/B2B: ~±€10m EBITDA / TWh  
Distribution - Infrastructures : ~±€7m EBITDA / TWh



## 2018 Q1 & 2017 Q1

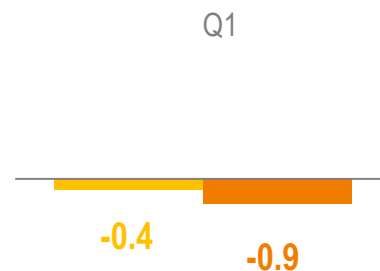
2018

Sales (B2C/B2B): +2.0 TWh – Distribution (infras): +4.4 TWh



2017

Sales (B2C/B2B): -0.4 TWh – Distribution (infras): -0.9 TWh



■ Sales - B2C/B2B ■ Distribution - Infrastructures