

## Corporate Governance Update Jean-Pierre Clamadieu, Chairman

March 2021

### Agenda

- 1. Strategy & Finance
- 2. Environment & CSR
- 3. Executive Management & Compensation Considerations
- 4. Board of Directors





# **Strategy & Finance**



# **ENGIE announced end of July 2020 its plan to refocus and accelerate growth in renewables and infrastructure assets**



#### RATIONALE

- ENGIE's purpose (Raison d'être) at the heart of our strategy
- **Strengthen** ENGIE's capacity to play a key role in the energy transition
- **Clarify** strategic priorities, including geographies, and simplify the Group
- Increase financial flexibility
- Set the roadmap to be implemented by new CEO

Employee representatives consultation underway for potential creation of new leader in multi-technical services.



#### **OBJECTIVES**

- Acceleration of investment in renewables
   and infrastructure assets
- Strategic review of part of the Client Solutions business
- Enhanced divestment programme to fund future growth



## Progress at pace in 2020 despite challenging backdrop

## Group simplification and focus on the strategic orientation execution ...

- SUEZ disposal<sup>1</sup> completed in October
- Strategic reviews launched; strengthened position in key countries

## ... while ensuring delivery of essential services for customers and executing on capital projects

- Continuously evolved operational processes to ensure high health and safety standards
- €7.7bn Capex<sup>2</sup>, incl. €4.0bn growth Capex<sup>2</sup>
- Commissioned 3 GW wind and solar assets

#### Update on Belgian nuclear assets



1 Sale of 29.9% shareholding in SUEZ

**2** Net of DBSO and US tax equity proceeds



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## **2020 financial highlights**

Strong recovery from Q2 levels, with H2 organic performance in line with previous year

Strong liquidity maintained

EBITDA €9.3bn

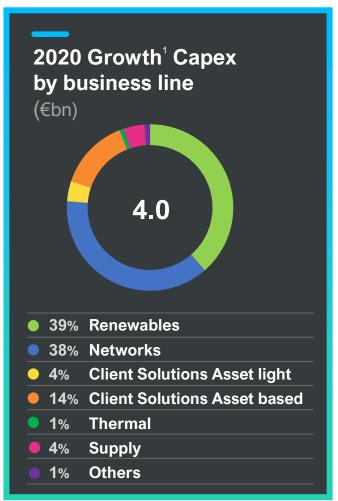
2019: **€10.4**bn

**€4.6**bn

2019: **€5.8**bn

NRIgs €1.7bn 2019: €2.7bn

Proposed Dividend Per Share €0.53



**1** Net of DBSO and US tax equity proceeds



## FY 2021 Guidance<sup>1</sup>

EBITDA indicative range €9.9-10.3bn

COI indicative range €5.2-5.6bn

# NRIgs guidance range €2.3-2.5bn

Leverage

"Strong investment grade" rating **Economic Net Debt / EBITDA ≤** 4.0x over the long term

#### Dividend

policy reaffirmed **65-75% payout ratio on NRIgs** 

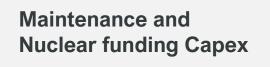
1 Main assumptions for these targets and indications: average weather in France for 2021, full pass through of supply costs in French regulated gas tariffs, no major regulatory or macro-economic changes, no change in Group accounting policies, market commodity prices as of 12/31/2020, average forex for 2021: €/\$: 1.23; €/BRL: 6.27; up to €0.1bn dilution effect at the COI level from c. €2bn disposals in addition to previously signed transactions. Assumptions of no additional stringent lockdowns and gradual easing of restrictions over 2021

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### **Reallocating capital to fund growth towards strategic priorities** Indications for FY 2021





**c. €4**bn

Disposals driving simplification C. €2bn

- Strategic reviews
- Geographical refocus
- Coal exit

1 Net of DBSO and US tax equity proceeds



# **Environment & CSR**



### **Operationalisation of the purpose (Raison d'être)** Approved by 99.9% at 2020 AGM

#### **Define the Purpose**

Act to **accelerate** the transition towards a carbon-neutral economy, through reduced energy consumption and more environmentally-friendly solutions.

The purpose brings together the company, its employees, its clients and its shareholders, and reconciles economic performance with a positive impact on people and the planet. ENGIE's actions are assessed in their entirety and over time.

Construction of an **internal taxonomy** detailing the main mission and the **structuration of Engie main impacts** on the people and the planet.

#### New strategic orientation announced in July 2020

#### **Capitalise on Tools**



Ambitious CSR objectives to drive ENGIE positive impact



**Duty of vigilance** to limit and alert on negative impacts



**Compatibility tool** to analyse decision alignment with purpose



**Integrated reporting** to follow Group progress

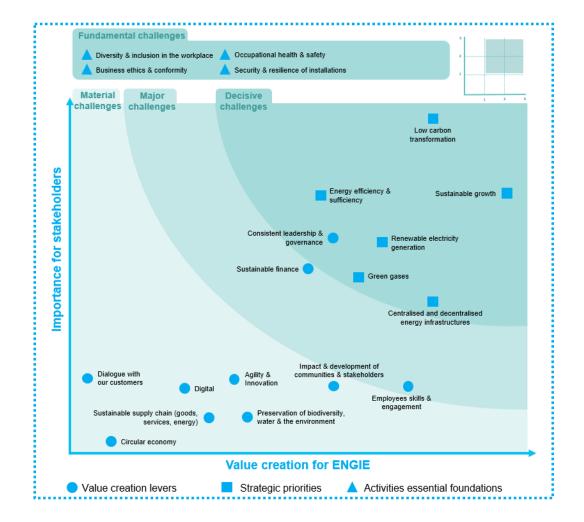
#### **Deploy in the Group**



**Strategy;** Investments; Human resources; Customer relations; Procurement & energy purchases; R&D; Communication



# Materiality matrix update & ENGIE's contribution to the UN Sustainable Development Goals (SDGs)











## **ENGIE's purpose aligning financial and non-financial performance**

<b>Planet</b> Respecting planetary limits by acting in particular for the Paris Agreement	Tier 1 objectives	2020 results	Objective 2030		13 climate	
	GHG emissions related to energy production (Scope 1 and 3) in line with the SBT commitments (MtCO <sub>2</sub> eq)	68	43	÷		
	GHG emissions from the use of products sold, in line with the SBT commitments (MtCO2 eq)	62	52			
	Share of renewable electricity capacities, in line with the SBT commitments (%)	31%	58%	6 CLEAN WATER AND SANITATION	15 ON LAND	
	Offer an alternative to customers that contributes to decarbonization (%)	51%	100%			
	Share of preferred suppliers (excluding energy purchase) certified or aligned SBT (%)	15%	100%			

People	Tier 1 objectives		2020 results	Objective 2030	5 GENDER EQUALITY	8 DECENT WORK AND ECONOMIC GROWTH		
Building a new and more inclusive world of energy	Lost time injury frequency rate for Group employees and subcontractor employees on closed sites		2.7	≤2.9	Ţ	Ĩ		
together	Percentage of women in Group management (%)		24%	50%	<b>3</b> GOOD HEALTH AND WELL-BEING	10 REDUCED INEQUALITIES	16 PEACE, JUSTICE AND STRONG	
	Gender Equality Index	France International	87 80	100 100	-w/•	€		

#### Profit

Ensuring responsible performance shared between employees, shareholders and stakeholders

Economic net debt to EBITDA ratio below or equal 4.0x over the long term
Dividend policy of a 65 - 75% based on Net Recurring income Group share pay out ratio
2021 guidance NRlgs € 2.3 – 2.5 bn
2021 expected Growth Capex <sup>1</sup> € 5.5 – 6.0 bn



**1** Net of DBSO and US tax equity proceeds



ENGIE's contribution to the Sustainable Development Goals:

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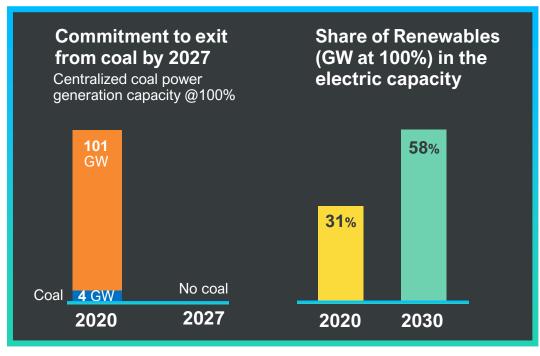
### **Ambitious decarbonization commitments** in the medium term





#### **Power generation capacities**

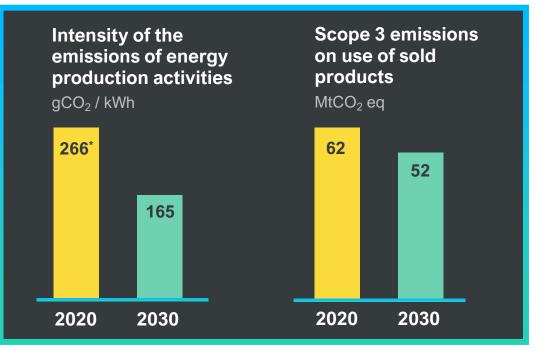
58% of renewable energy in the electric capacity mix by 2030 Commitment to exit from all coal in Europe by 2025 and globally by 2027, including coal generation for DHC networks while implementing a just transition



#### **SBT objectives**

Reduction of the intensity of emissions of energy production activities **by 52%** by 2030 on 2017

Reduce Scope 3 emissions on use of sold products **by 34%** by 2030 on 2017





\* Lower to 165 gCO2/kWh from 180 gCO<sub>2</sub>/kWh due to 2017 figure proforma excluding emissions linked to fatal steel gases

## Next update on ENGIE's long-term climate commitments

#### 18 May 2021

ENGIE will announce **Q1 results** and provide a **Strategic update** 

ENGIE will update the market on the **implementation plan for its new strategic orientation** and provide **medium-term guidance** 

Update to include announcement of **Carbon Neutrality target for 2050**, at the latest

ENGIE is actively working to commit on a **'well below 2°C'** trajectory



# Following highest standards on climate reporting and governance



#### **CLIMATE GOVERNANCE**

- Climate under the responsibility of the Board (as per internal regulation of the Board)
- Priority risks reviewed every year by the board
- Internal carbon prices and carbon budget to comply with Group's climate targets
- CSR targets on CO<sub>2</sub>eq emissions covering the whole value chain
- Publication of a climate lobbying policy

#### A Climate Notebook

disclosing our commitments in the fight against climate change

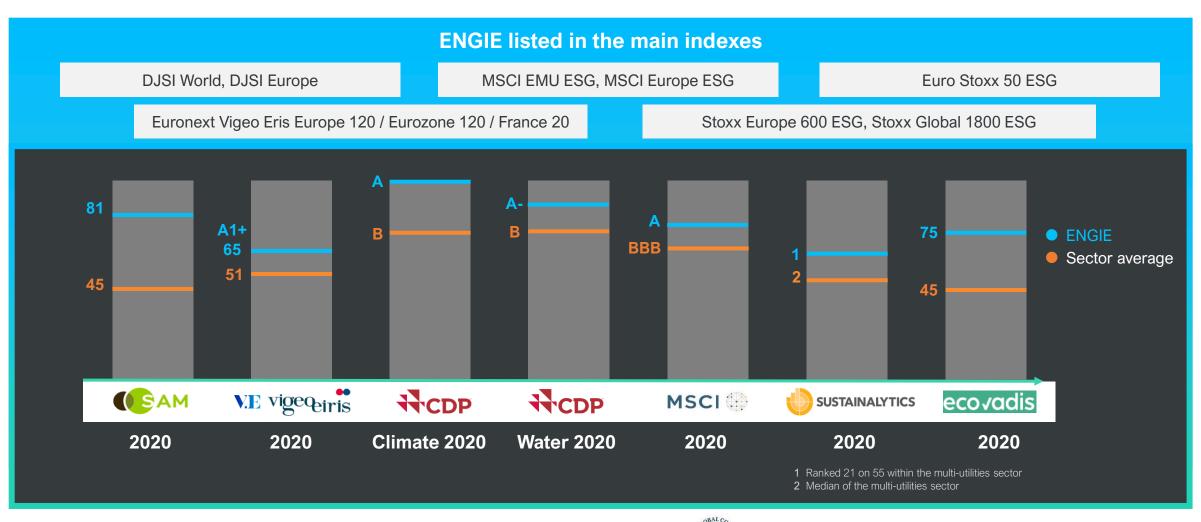




- Reporting following TCFD recommendations in the URD and integrated report
- Extensive work on activities and assets of the Group to assess impact of major climate events
- Adaptation plans under construction to ensure resilience of our business



## Leading position in CSR ratings and indexes



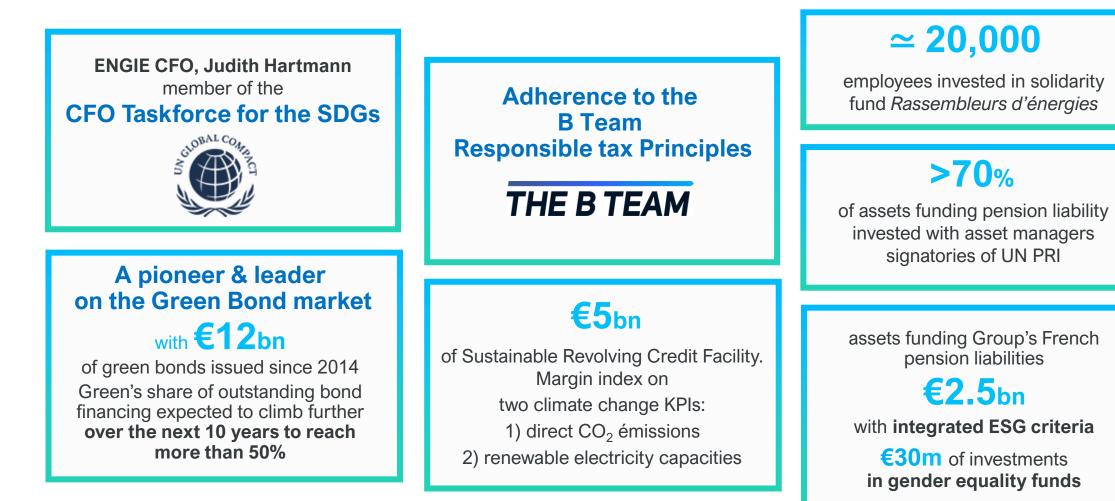


United Nations Co Global Compact Ad

Communication on progress: Advanced level

# **Committed to increase Group financing through sustainable finance tools**







# Executive Management & & Compensation Considerations



## **CEO Appointment Process**

- Under the supervision of the Appointments, Compensation and Governance Committee (4 meetings) with the support of the Chairman of the Board.
- Internal and external process in accordance with best standards.
- Two parallel processes:
  - $\succ$  definition and approval by the Board of new strategic priorities and;
  - $\succ$  selection of the future CEO in charge of implementing the new strategy.
- The timetable allowed to assess for alignment of the short-listed candidates to the new strategy and the splitted governance system.



## **New business organisation**

#### An organisation with clear priorities and high-performance orientation

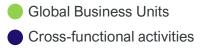
ExCom with 10 Executives Vice-Presidents (EVP):

- 4 EVPs Global Business Units in charge of the P&Ls;
- 4 EVPs in charge of cross-functional activities;
- 1 EVP Transformation & Geographies in charge of the geographic BUs, responsible to define and set up the future geographic platform of the Group
- 1 EVP project manager reporting to the CEO, for the multi-technical services organizational project.

36% women in the Executive Committee (target of minimum 40% women by 2025).

#### Paulo Almirante Jean-Sébastien Blanc Renewables, Global Energy Human Ressources Management and Nuclear Production Activities (An M Judith Hartmann **Edouard Sauvage** Finance, CSR & Procurement Ø Networks (A) (A) Cécile Prévieu Ø Yves Le Gélard (V) **Client Solutions Digital & Information** Catherine Ø **A** MacGregor **Claire Waysand** Sébastien Arbola CFO Corporate Secretariat, Strategy Thermal & Supply R&D and Communication Ň Jérôme Stubler Frank Demaille **Transformation & Geographies** Multi-technical services

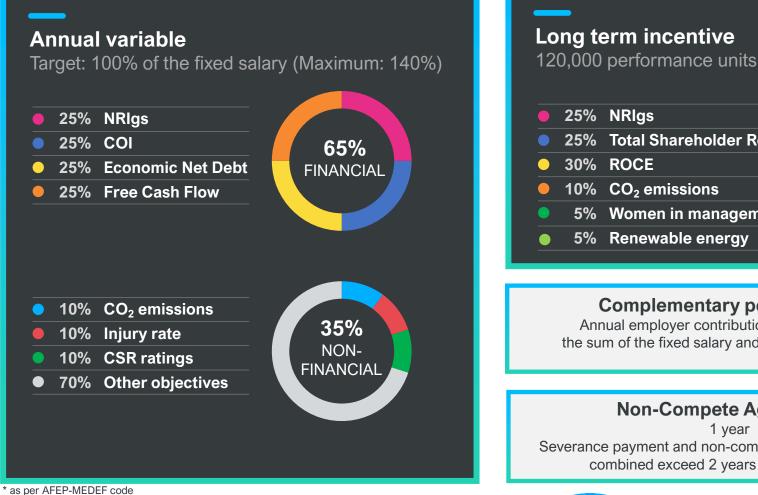
**Executive Committee** 





## **2021 CEO Compensation policy** (ex ante)

Fixed salary €1m



## 25% Total Shareholder Return 20% 5% Women in management positions

nonfinancial criteria

#### **Complementary pension plan**

Annual employer contribution equal to 25% of the sum of the fixed salary and paid annual variable

#### **Non-Compete Agreement**

1 year Severance payment and non-compete Agreement may not combined exceed 2 years of remuneration\*

## Severance

payment\* Up to 2 years of remuneration if the performance criteria linked to the annual variable compensation of the 2 previous years have been met by at least 90%, on average

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## Long term performance criteria

(Performance units / performance shares)

Long term targets	Comments	Calculation method	Weight
Total Shareholder Return	Relative performance vs. peers	3 years variance compared to peer group* if variance with peers < $100\% \rightarrow 0\%$ if variance = $100\% \rightarrow 50\%$ linear between $100\%$ and $120\% \rightarrow 50\%$ to $120\%$ capped at $120\%$	25%
NRIgs growth	Relative performance vs. peers	<b>2 years variance compared to peer group*</b> NRIgs variance being calculated as follows: if variance with peers $< 75\% \rightarrow 0\%$ linear between 75% and 100% $\rightarrow 0\%$ to 80% linear between 100% and 120% $\rightarrow 80\%$ to 120% capped at 120%	25%
ROCE	Forecasting accuracy	As included in the MTP approved by the BoD if variance < $75\% \rightarrow 0\%$ linear between 75% and $100\% \rightarrow 0\%$ to $100\%$ linear between 100% and $120\% \rightarrow 100\%$ to $120\%$ capped at $120\%$	30%
CSR	<ul> <li>3 quantitative indicators :</li> <li>CO<sub>2</sub> emissions from energy production (10%)</li> <li>Share of Renewables in the electric capacity mix (5%)</li> <li>Share of women in management (5%)</li> </ul>	Comparison to 2023 targets for each indicator: if variance < 75% $\rightarrow$ 0% linear between 75% and 100% $\rightarrow$ 0% to 100% linear between 100% and 120% $\rightarrow$ 100% to 120% capped at 120%	20%



## 2020 Compensation of Claire Waysand, acting CEO (ex post)

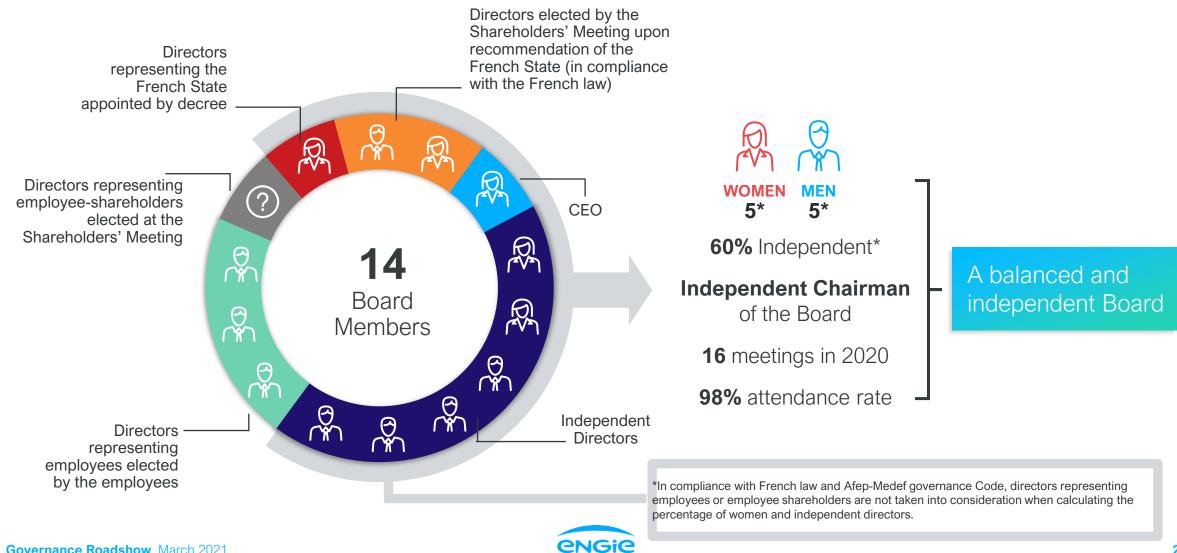
Fixed Salary	<b>550,000€ for 1 year</b> Claire Waysand was CEO from the 24 <sup>th</sup> of February until the 31 <sup>st</sup> of December				458,333€	
Annual Variable	NRIgs COI Economic Net Debt Quantitative Criteria Qualitative Criteria	Veight 50% 25% 25% 65% 35%	Achievement 0% 0% 150% 37.5% 132%	TARGET (on a 12-month basis)TOTAL ACHIEVEMENTAnnual variable FOR 12 monthsAnnual variable from February 24th to December 31stManagement of the interim period	550,000 70.58% <i>388,190</i> <b>323,491</b> <b>400,000</b>	723,491€
Performance       60 000 performance shares         Will be granted in 2024 if performance criteria are met, one third each, relating to NRIgs, ROCE and TSR					566,400€	



# **Board of Directors**

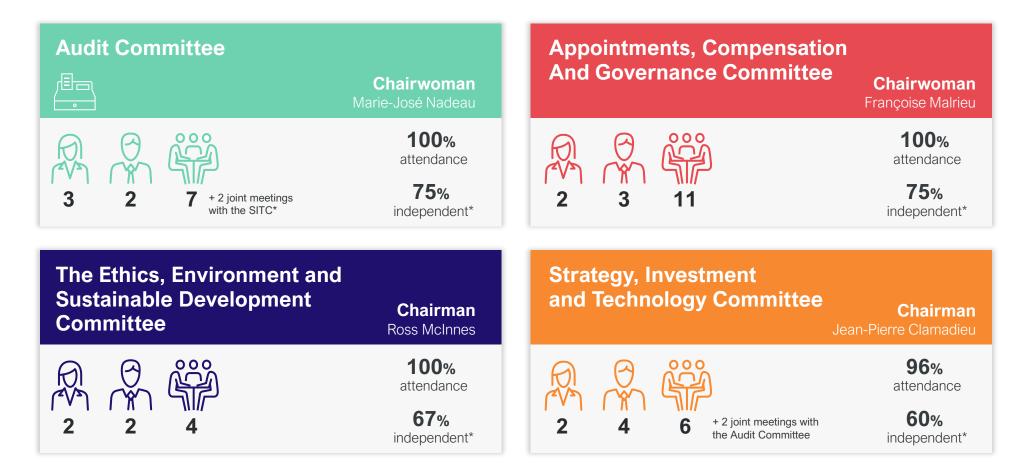


## **Board structure post 2021 General Meeting**



## **Board committees as of December 31st, 2020**

Chairpersons of the Committees are all independent



\* In compliance with Afep-Medef governance Code, directors representing employees or employee shareholders are not taken into consideration when calculating the percentage of independent directors.



## **Board Evaluation in 2020**

- Evaluation is undertaken every year
- Under the supervision of the Committee of the Appointments, Compensation and Governance

#### **Process**

#### QUESTIONNAIRE

- Designed with an external consultant
- Closed-ended questions
- Open-ended questions

#### TOPICS

- Board efficiency
- Committee efficiency
- Major decisions adopted in 2020
- Definition and implementation of the Group strategy
- Priorities of the Board of Directors for 2021

#### Conclusion

#### **POSITIVE ASPECTS**

- Significant decisions were taken in a complex environment
- Independence of the board and its Chairman
- Role of the Chairman
- Quality of the Information
- Attendance increased

#### FOCUS FOR 2021

- Strategy Implementation
- Financial and non-financial value creation
- Confidentiality
- Information thematic meetings
- Continuation of the positive dynamic collaboration between the CEO, the Executive Committee and the Board of Directors







## **CEO election at the Board of Directors**



#### **Catherine MacGregor**

Chief Executive Officer 48-year-old French Nationality Shares held: 15,000 ENGIE shares bought on March 1<sup>st</sup>, 2021

Catherine MacGregor is graduated of the École Centrale de Paris (CentraleSupélec) in 1995 in General Engineering, postgraduate diploma in Energetics and Heat Transfers.

#### **Biography**

Catherine MacGregor has spent her entire professional career working in the energy sector, including 23 years with Schlumberger, the world's leading supplier of technologies for characterising, drilling, producing and processing reservoirs for the oil and gas sector. She has managed numerous major complex industrial projects, both in France and abroad. She has had a number of roles with Schlumberger: operations engineer in the Republic of Congo, Scotland and the US; manager in charge of drilling and measuring operations in the Malaysia, Philippines and Brunei region; Group Executive Vice President in charge of human resources, and head of a number of the Group's various entities (Europe & Africa, drilling, etc.). Then from 2019 to 2020, she worked for TechnipFMC, the oil and gas services supplier, as head of Technip Energies. Catherine MacGregor joined the ENGIE group on 1 January 2021 as Chief Executive Officer. She brings to the ENGIE Group her specialist background, her knowledge of operational challenges and energy professions and her international experience.

#### **Professional career**

- 2019 2020: CEO of Technip Energies (Paris), TechnipFMC
- 1995 2018: Schlumberger



## **Employee-Shareholders representative elections**

Shareholders are requested to vote for one of the following two candidates:



#### Jacinthe Delage

FCPE Link France candidate

44-year-old French Nationality Shares held: 353 ENGIE shares + 640 FCPE shares Works at ENGIE since 2007

#### Biography

Jacinthe Delage has several post-graduate degrees in Law and holds an administrator's certificate from ESSEC. After working in companies such as Novergie and Neuf Cegetel as a lawyer, she joined ENGIE Cofely in April 2007 as a business development lawyer in the South-West region. She held various successive legal positions before taking on her current role as Head of the Legal Department of ENGIE RESEAUX.

Activities and positions in companies outside the Group

None

#### Skills

- Law (energy, environment, public and private partnerships, public procurement, competition)
- Ethics (compliance)
- Representation and negotiation



#### **Steven Lambert**

FCPE Link International candidate

47-year-old Belgian Nationality Shares held: 4450 ENGIE shares + 23 FCPE shares Works at ENGIE since 2007

#### Biography

After completing his studies in economics and Business Sciences in Belgium, Steven Lambert joined ELECTRABEL in 2007 where he is currently employed in the Marketing and Sales department of the Benelux BU. He is also secretary of the Works Council of Electrabel Marketing & Sales Belux.

In his private capacity, he held several political offices, including alderman of the municipality of Lievegem, in which capacity he became director of a water company (Farys).

Steven Lambert holds several elective and trade union offices with the Confederation of Christian Trade Unions of Belgium ACV-CSC and has been a member of the European Works Council of ENGIE for Belgium since 2015.

Activities and positions in companies outside the Group None

#### Skills

- Energy Services
- Business management



## **Disclaimer**

#### **Forward-Looking statements**

This communication contains forward-looking information and statements. These statements include financial projections, synergies, cost-savings and estimates, statements regarding plans, objectives, savings, expectations and benefits from the transactions and expectations with respect to future operations, products and services, and statements regarding future performance. Although the management of ENGIE believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of ENGIE securities are cautioned that forward-looking information and statements are not guarantees of future performances and are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of ENGIE, that could cause actual results, developments, synergies, savings and benefits to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in the public filings made by ENGIE with the *Autorité des Marchés Financiers* (AMF), including those listed under *"facteurs de risque"* (risk factors) section in the *Document de Référence* filed by ENGIE with the AMF on March 17, 2021 (under no: D.21-0142). Investors and holders of ENGIE securities should consider that the occurrence of some or all of these risks may have a material adverse effect on ENGIE.



## For more information about ENGIE



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https://www.engie.com/en/general-meeting-may-2021

FOR MORE INFORMATION ABOUT FY 2020 RESULTS:

https://www.engie.com/en/finance/results/2020

