

RESTRICTED

INTERNAL

**SECRET** 







#### **OUR PURPOSE**

ENGIE's purpose is to act to accelerate the transition towards a carbon-neutral economy, through reduced energy consumption and more environmentally-friendly solutions.

The purpose brings together the company, its employees, its clients and its shareholders, and reconciles economic performance with a positive impact on people and the planet.





### We operate in 31 countries\*

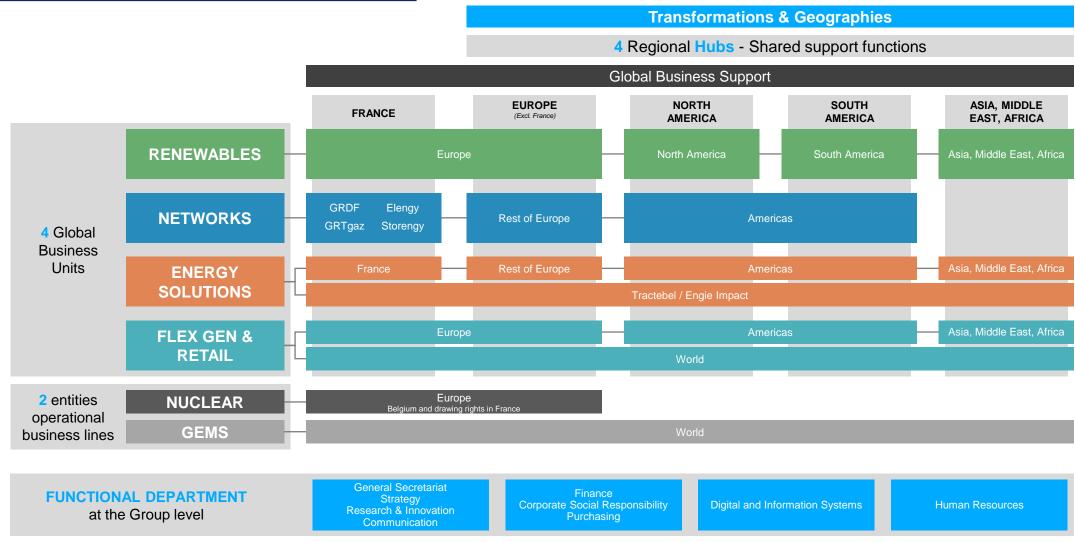
#### IN 2022:

- **96,400** employees
- €93.9 billion revenue
- EBIT of €9.0bn
- 3.9GW installed renewables capacity added
- €5.5 billion growth Capex
- 492 biomethane production units connected to ENGIE's networks in France
- Further progress on coal exit, coal represents
   2.6% of centralised generation capacity





# With a simplified organisation focused on strategy implementation **Activities structured around 4 Global Business Lines**





#### Our 4 activities performed well in 2022



#### **RENEWABLES**

3.9 GW<sup>1</sup> added capacity in 12M vs 3 GW in 2021

#### 37,9 GW<sup>1</sup>

of installed capacity at the end of 2022

Signature of +2 GW Green PPAs

Ocean Winds **awarded** 8 GW of offshore wind projects (Scotland, New York, California)

1 At 100%



#### **NETWORKS**

#### Gas

Historic record for our terminals in France with 95% utilisation rate GRTgaz record high transit to Europe (~2x vs. 2021), including first-ever flows from France to Germany

#### Renewables gas

**520 GW** of installed capacity at the end-2022

#### **Power transmission**

In Latin America commissioning of Gralha Azul (1000 KM) and Novo Estado (1800 KM) on time and on budget



#### **FLEX GEN & RETAIL**

### Flexible generation Strong performance in

ancillary services ensuring system stability

**Acceleration** of hydrogen projects

**Development** of battery storage, and of Hazelwood (150 MW)

**Building** of **4** seawater desalination units

#### Retail

Supporting customers on **affordability** and making our portfolio more **flexible** (indexed offer, etc.)



#### **ENERGY SOLUTIONS**

#### 1 GW added

in distributed energy infrastructure

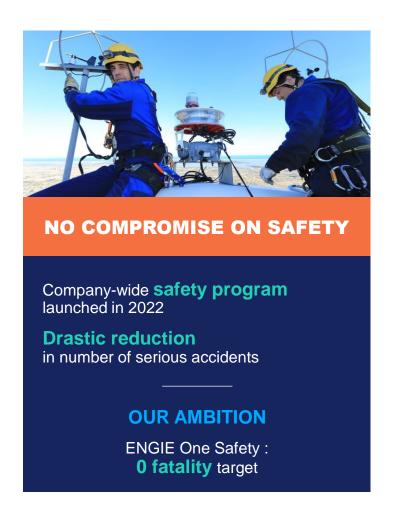
On-site energy production contracts won for **250 MW** of **contracts** in France, Spain, Italy and United Arab Emirates

EV charging:

12k charging points **awarded** 



### We are a committed community of 96,400 transition makers









### **Our Group Executive Committee**



Catherine MacGregor
Chief Executive Officer



Paulo Almirante
Senior Executive Vice President in charge of Renewables, Energy
Management and Nuclear activities



**Sébastien Arbola**Executive Vice President in charge of Flex Gen & Retail, Hydrogen and BESS activities



**Jean-Sébastien Blanc**Executive Vice President in charge of Human Resources and Corporate



**Frank Demaille**Executive Vice President in charge of Transformation and Geographies and Global Business Support



**Biljana Kaitovic**Executive Vice President in charge of Digital and Information Systems



Frank Lacroix
Executive Vice President in charge of Energy Solutions activities



**Cécile Prévieu**Executive Vice President in charge of Networks activities



Pierre-François Riolacci Executive Vice President in charge of Finance, Corporate Social Responsibility and Purchasing



Claire Waysand
Executive Vice President in charge of
the General Secretariat, Strategy,
Research & Innovation, Communication







### Accelerating our growth in energy transition

1st step of ENGIE strategic plan: Refocus realized (2021-2023)

2nd step of ENGIE strategic plan: Accelerating our growth towards energy transition



**NETWORKS** 

**RENEWABLES** 

ENERGY SOLUTIONS

FLEX GEN & RETAIL

Disposal program

Countries of operation



complete

reduced

## **RAMP-UP**

#### Growth

Growing renewables capacity

Gaining traction in renewable gases

**Decarbonization solutions** for our customers

#### Secure & Flexible

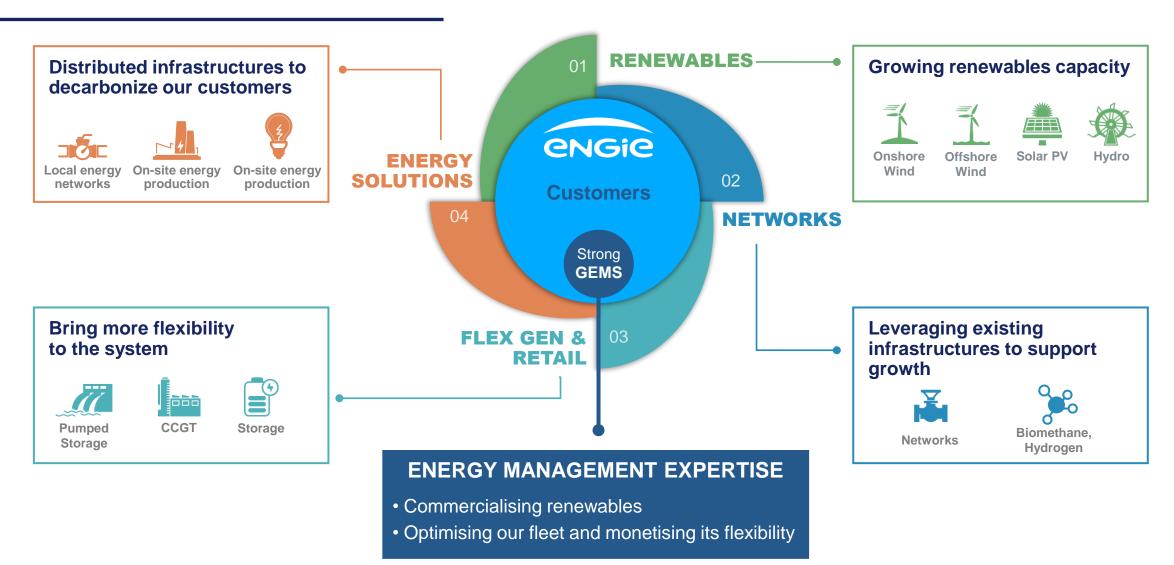
Networks supporting security of supply

Critical role of flexible assets in the energy transition: gas, batteries, pumped storage

Supported by our integrated business model



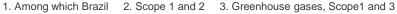
### With our integrated model more relevant than ever





### Paving the way to achieve our net zero target by 2045







### Our contribution to a balanced energy mix



Large development of affordable renewable energy

Resilience thanks to flexible generation capacities

New distributed energy infrastructure to decarbonize customers

**Existing infrastructure** to ensure security of supply and minimise cost of transition



### In which gas has a key role to play

No single technology can be the solution to delivering a secure and affordable energy transition: gas has a key role to play.



The transition is unachievable without gas

In France,

replacing gas by electricity would mean adding:

150 GW<sup>1</sup> equivalent to 90 nuclear reactors

of transmission lines

### Strong tailwinds

for gas decarbonization

#### Supporting mechanisms through...

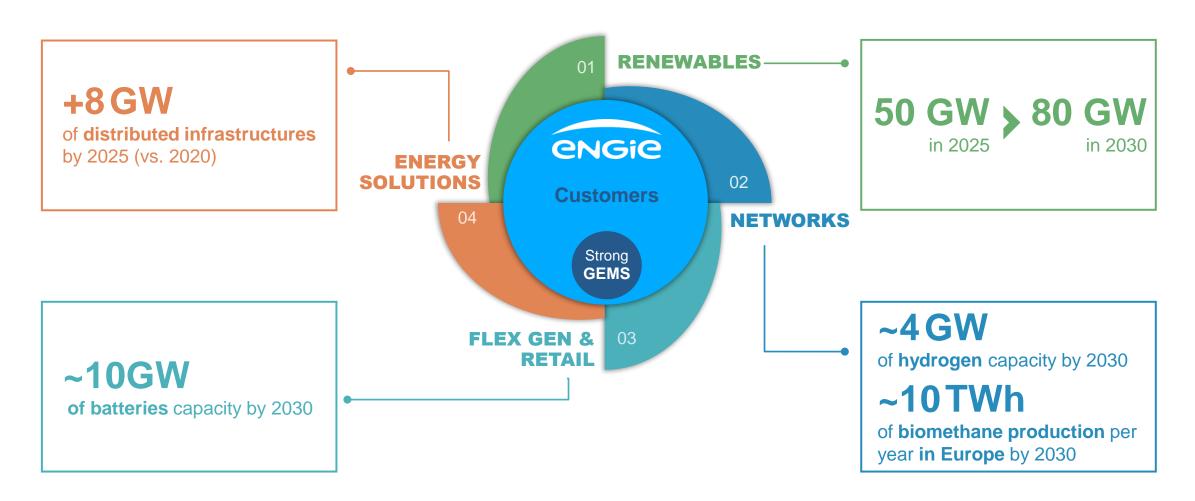
- Repower EU: 380 TWh of biomethane in 2030, ambition doubled since last year
- €25bn of investments at EU level in Hydrogen by 2030...and urgent need from industry

The alliance of molecules and electrons

<sup>1.</sup> If we were to meet peak demand on a cold day with electrical solutions only



### With strong ambitions for 2030





### and strong ESG objectives for 2030



43 Mt CO<sub>2</sub> eq.

of greenhouse gas emissions from energy generation







power generation capacity

### **Integrating Nature in Group Strategy**



**BIODIVERSITY** 

Member of the **act4nature** international initiative

Deployment of our **TED** label to preserve biodiversity around each project

