

# **AGENDA**

PART 1 **FY 2023 Performance** 

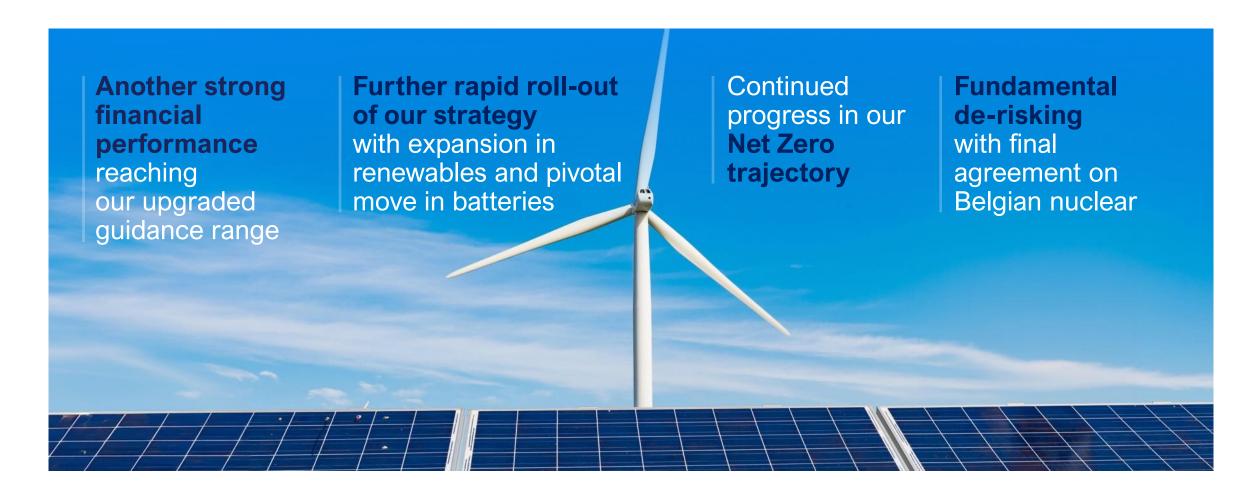
PART 2 Medium-term-outlook







# FY 2023: EXTENDING OUR TRACK RECORD OF STRONG PERFORMANCE



# ANOTHER YEAR OF STRONG EARNINGS WITH PROPOSED DIVIDEND OF €1.43



<sup>1</sup> Cash Flow From Operations = Free Cash Flow before Maintenance Capex and nuclear provisions funding

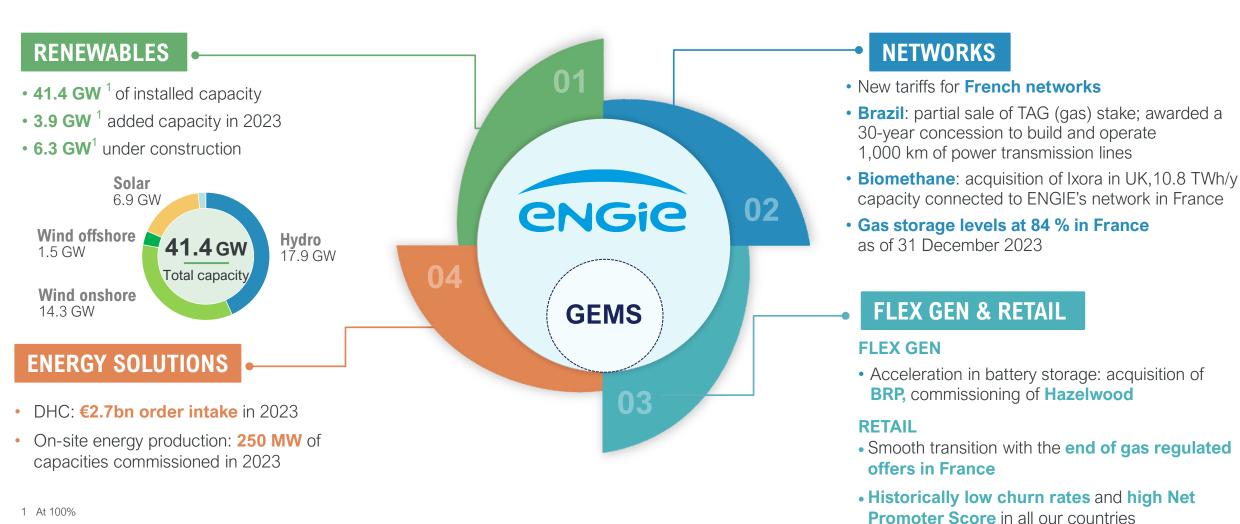
## **CONTINUED PROGRESS IN ESG**



<sup>1</sup> Greenhouse gases, Scope1 and 3 (MtCO<sub>2</sub> eq)

<sup>2</sup> These results benefitted from a lower utilization rate of the combined cycle gas plants in Europe under the combined effect of mild temperatures and the normalization of market conditions

### CONTINUOUS RAPID ROLL-OUT OF OUR STRATEGIC PLAN

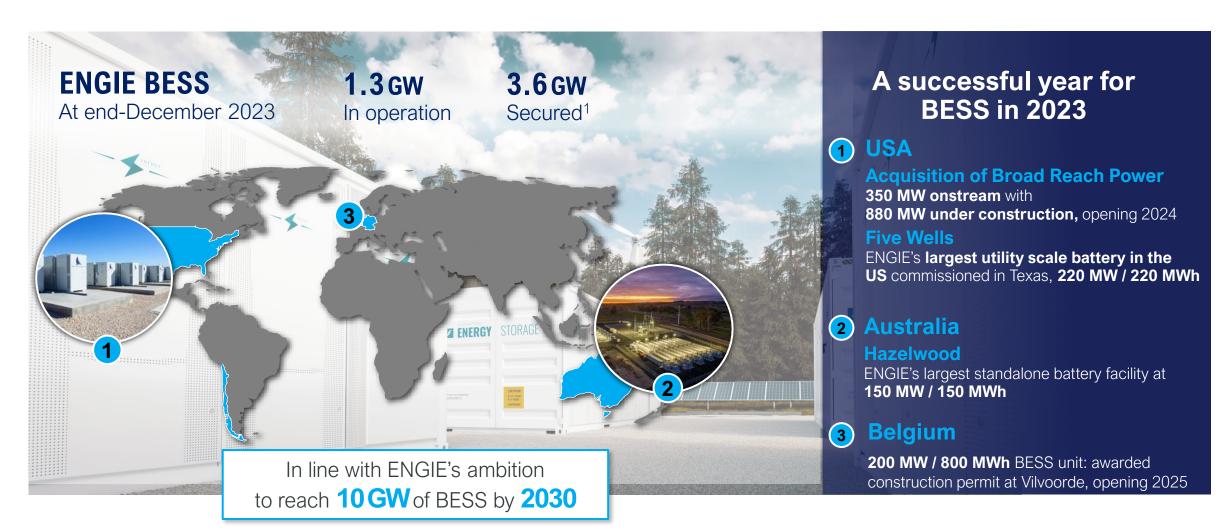


# RENEWABLES: MAINTAINING A FAST PACE IN ANNUAL INSTALLED CAPACITY





# BESS: A PIVOTAL YEAR, BOOSTING OUR FLEXIBLE GENERATION



### **NUCLEAR: A FUNDAMENTAL DE-RISKING OF THE GROUP**



## 2024 FINANCIAL OUTLOOK<sup>1</sup>



<sup>1.</sup> Main underlying assumptions are presented in additional material





### FINANCIAL PERFORMANCE HIGHLIGHTS

- EBIT (excl. Nuclear) up 18%
- NRIgs at €5.4bn
- Strong cash flow generation recovery, CFFO up €5.1bn
- Slight increase in credit ratios, as expected and well below <4.0x guidance
- Proposed dividend at €1.43

FY 2023 RESULTS €bn, unaudited figures	Actual	∆ Gross	∆ Organic¹
EBITDA (excl. Nuclear)	13.7	+13%	+13%
EBIT (excl. Nuclear)	9.5	+18%	+18%
NRIgs (continuing activities)	5.4	+0.1	
NIgs	2.2	+2.0	
CFFO <sup>2</sup>	13.1	+5.1	
Capex <sup>3</sup>	10.6	+2.8	
Net Financial Debt	29.5	+5.4	
<b>Economic Net Debt</b>	46.5	+7.7	
<b>Economic Net Debt/EBITDA</b>	3.1x	+0.3x	

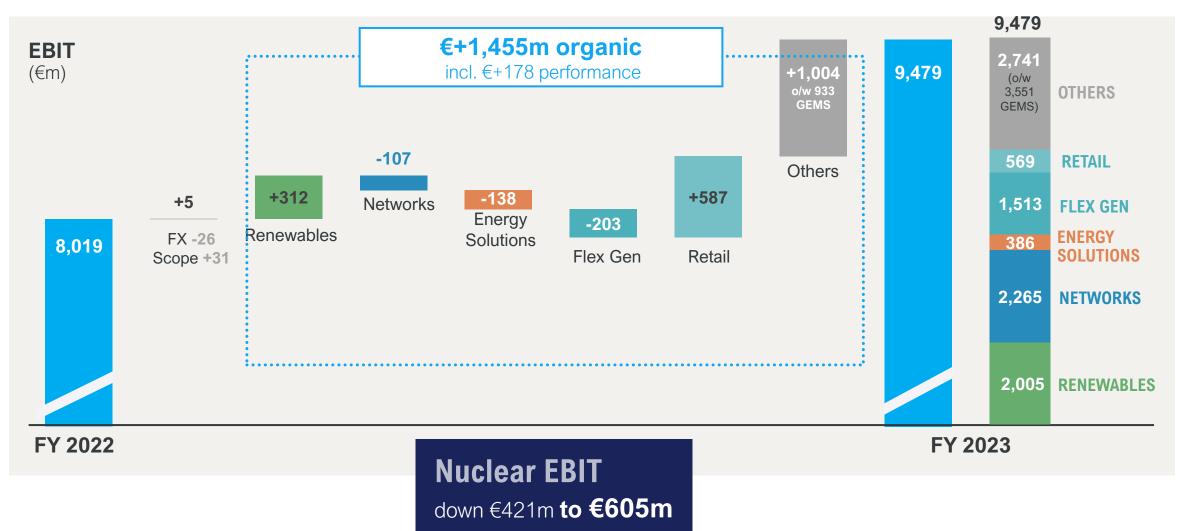
<sup>1.</sup> Organic variation = gross variation without scope and foreign exchange effect

<sup>2.</sup> Cash Flow From Operations = Free Cash Flow before Maintenance Capex and nuclear provisions funding

<sup>3.</sup> Net of DBSO and US tax equity proceeds, including net debt acquired

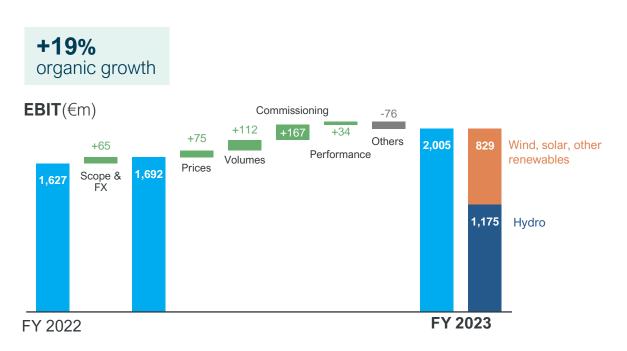
# EBIT (EXCL. NUCLEAR) UP 18% ORGANICALLY

Delivering our growth and performance ambitions

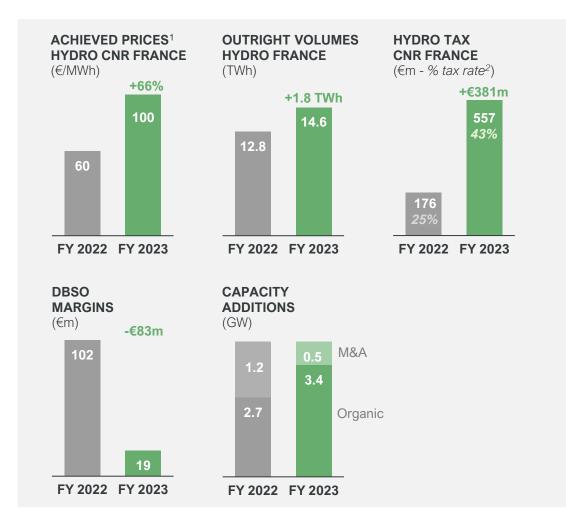


### **RENEWABLES EBIT**

### Strong contribution from capex, higher volumes and prices



- Scope & FX: no material FX impact, tuck-in acquisitions in South Africa, India, Europe and Latin America
- Prices: better captured prices for hydro in France including reversal of 2022 buybacks, net of hydro taxes in France
- Volumes: better hydrology in France
- Commissioning: in all key geographies (US, Europe and Latin America)
- Others: mainly lower DBSO margins in 2023

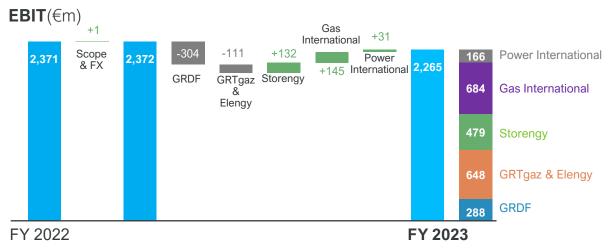


- 1. Before hydro tax
- 2. On revenue

### **NETWORKS EBIT**

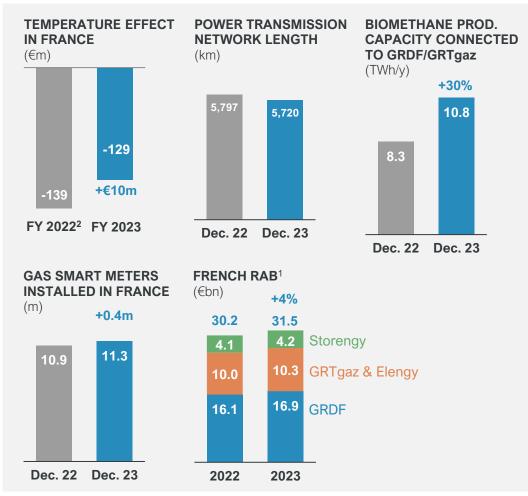
Lower distributed volumes and higher energy costs in France offset by storage and growing international activities





#### • EBIT organic drivers:

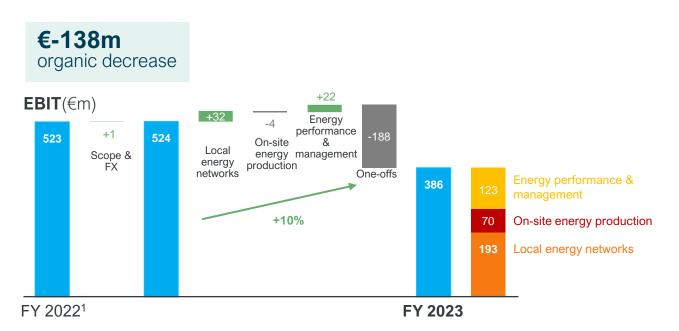
- Lower volumes distributed, higher energy costs on transmission & distribution in France, increasing staff costs driven by inflation leading to unprecedented high amount to be recovered at €0.9bn
- Additional revenues from capacity subscribed for gas transit between France and Germany
- Higher margins for storage in the UK and Germany in a volatile price context
- Strong performance of gas assets in Latin America
- Full commissioning of Novo Estado power transmission line in Brazil



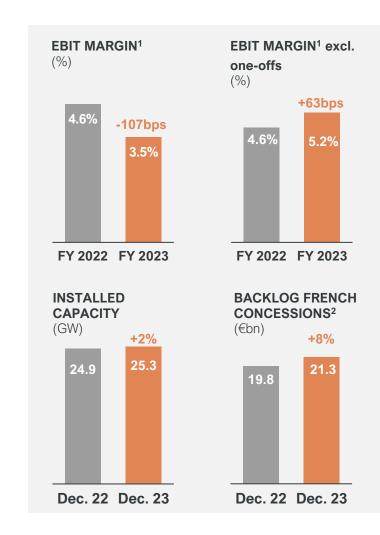
- 1. RAB as of January 1st, estimated for 2023
- 2. considering ~8€/MWh vs ~7€/MWh used in FY2022 presentation

### **ENERGY SOLUTIONS EBIT**

### 10% organic growth excluding one-offs

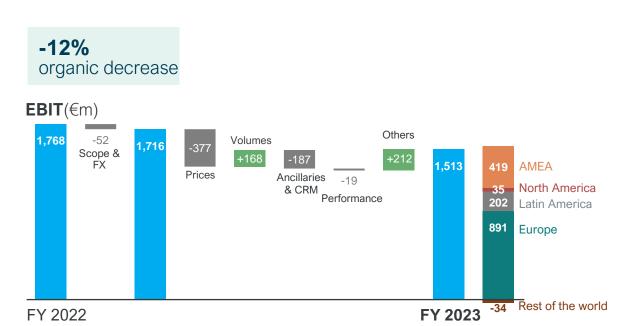


- Local energy networks: strong operational performance, partly offset by lower energy prices and negative impact of strikes in France
- On-site energy production: lower DBSO margins in the US due to a change to the consolidated business model, partly offset by capacity commissioning
- Energy performance management: contract optimization and portfolio cleaning, increased selectivity in business development
- One-offs: 2023 cost overruns on 2 specific cogeneration installation contracts in the US (€150m) and non-recurring tax impact on Tabreed in 2023 (€38m)

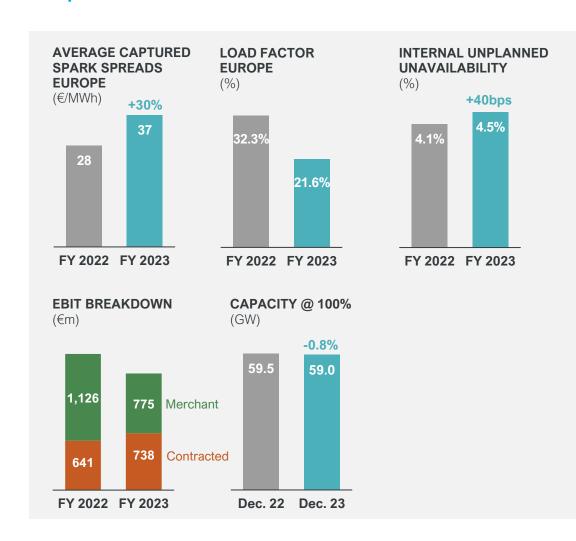


### **FLEX GEN EBIT**

### Good performance despite market normalization in Europe

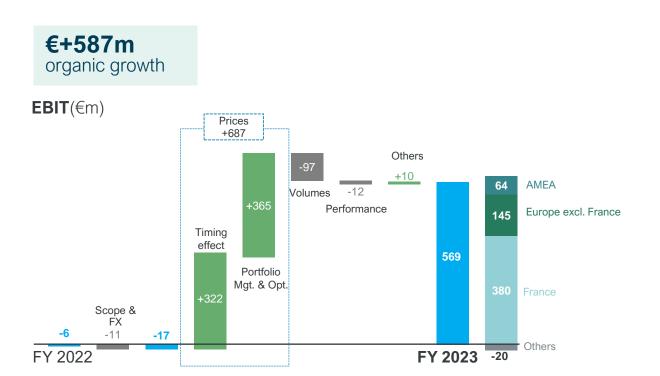


- Scope & FX: negative FX and scope (Pampa Sul coal plant sale closed in May 2023 & BRP acquisition in October 2023)
- Prices: market normalization impacting load factor in Europe, partly offset by improvement in Chile with reduction of short positions and lower sourcing prices
- Volumes: positive impact of reversal of high costs of 2022 outages in Europe, partly offset by stop of biomass operations in Rodenhuize in February 2023
- Ancillaries / CRM: lower ancillaries for European gas plants from a very high basis and higher CRM in 2023
- Others: mainly reversal of Italian extraordinary tax and positive impacts of one-offs in Europe

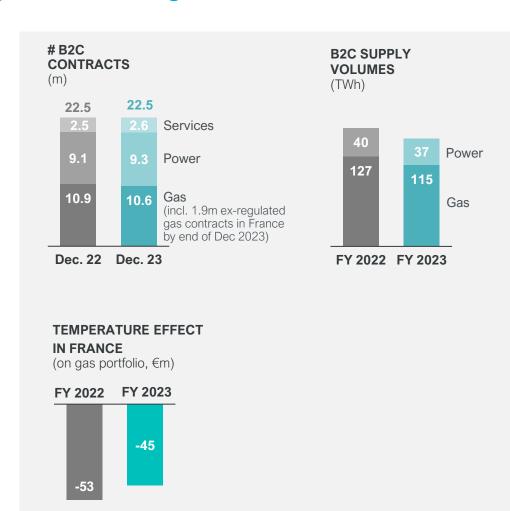


### **RETAIL EBIT**

### Better margins, profit on portfolio optimization and YoY positive timing effects



- Prices: mainly higher power & gas margins in most countries thanks to portfolio optimization, timing effect and new profit-sharing mechanism in France
- Volumes: mainly climate and client sobriety leading to long positions monetized at high prices in 2022 vs negative spreads in 2023

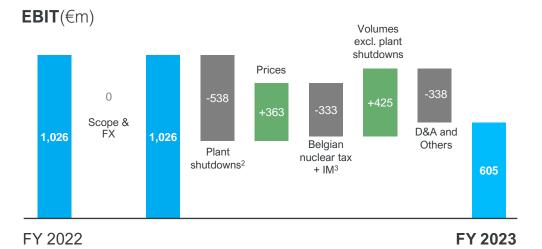




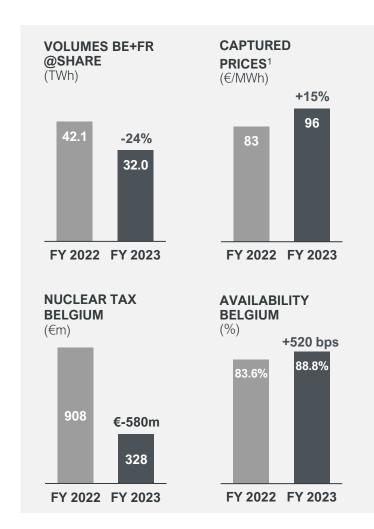
### **NUCLEAR EBIT**

### Increase in volume offset by plant shutdowns, and higher prices offset by higher taxes





- Plant shutdowns: net impact of Doel3/Tihange2 decommissioning (resp. Oct. 2022 and Feb. 23)
- **Price:** higher captured prices
- Volume: higher availability in Belgium and drawing rights in France
- D&A and others: higher depreciation resulting from 2022 triennial provision review



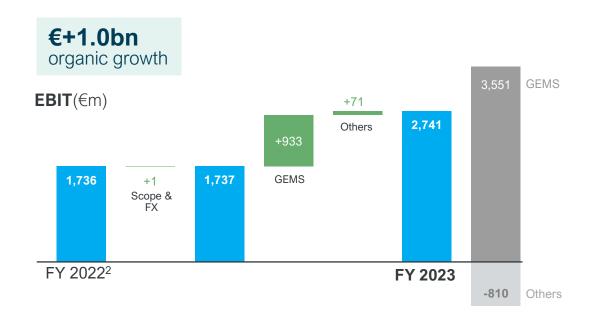
<sup>1.</sup> Before nuclear tax in Belgium and inframarginal rent cap. FY 2022 is proforma: excludes captured prices by Doel3/Tihange2

<sup>2.</sup> Net of Belgian nuclear tax

<sup>3.</sup> Excluding nuclear tax on plant shutdowns

## **OTHERS EBIT**

### Substantial contribution from GEMS



#### **GEMS:**

- A combination of favorable market drivers with highly positive impact for GEMS activities in H1 2023
- Good performance on Client Risk Management & Supply
- At the end of 2023, intraday volatility, absolute prices and geographical spreads were close to the 2021 situation reflecting a normalization of market conditions

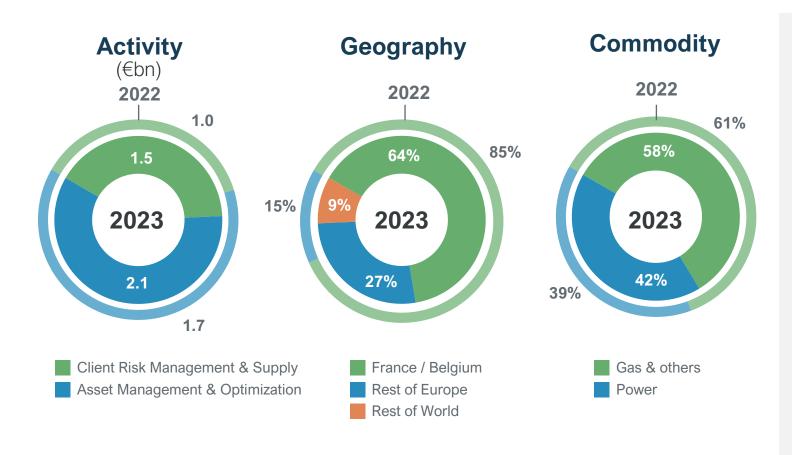
<b>Key market dri</b> (€/MWh - month a		FY 2022	FY 2023	YoY delta
Prices & Spreads	Power Germany	286	105	-181
	Gas TTF	131	41	-90
	France Clean Spark Spreads	138	-5	-144
Gas geographical spreads	Power DE-FR	108	4	-103
	Gas TTF-TRF (Netherlands-France)	(19.6)	(1.5)	+18.1
Volatility	Bid-Ask spread	0.5	0.1	-0.4
	Gas intraday volatility (spread low-high)	17	4	-13

Average monthly values

<sup>2022</sup> proforma with EV Box in the business line "Others"

## **GEMS**

### BALANCED EBIT CONTRIBUTION & POSITIVE MOMENTUM

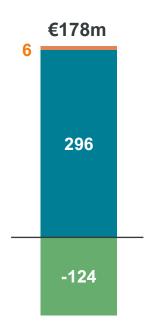


- Unprecedented market conditions in 2022 and 2023 with significant cross-year and intra-year effects, including provisions building and release
- Q3 and Q4 2023: as expected decrease vs H1 due to market normalization and below normalized EBIT due to phasing effect
- Strong contribution expected in 2024 driven by increased level of client risk management, continuation of provision reversal and multiyear high margin contracts locked-in
- Underlying EBIT for 2024 close to €2.0bn

### **PERFORMANCE PLAN**

### 2021-2023 target exceeded

#### FY 2023 YTD achievement



- Loss-making activities
- Support functions
- Operational excellence

- Operational excellence: procurement, improved industrial performance, contract renegotiations and structure optimization
- **Support functions**: optimization offset by the inflationary environment
- Loss-making activities: net positive improvement, despite further need to improve, especially regarding EVBox
- Strong momentum in operations, bringing continued industrial improvement
- New productivity upsides leveraging data and technology

### **Beating the** 2021-23 performance plan

Period	Achieved		
FY 2021	€85m		
FY 2022	€424m		
FY 2023	€178m		

Period	Achieved
2021-23	€0.7bn

Period	Target
2021-23	€0.6bn

## OVERVIEW OF P&L FROM EBITDA TO NET INCOME

#### From EBITDA to NRIgs

(€bn)	FY 2023	FY 2022	Delta
EBITDA	15.0	13.7	+1.3
D&A and others	(4.9)	(4.7)	-0.3
EBIT	10.1	9.0	+1.0
Recurring financial result <sup>1</sup>	(2.0)	(1.8)	-0.2
Recurring income tax	(1.9)	(1.4)	-0.5
Minorities & Others	(0.8)	(0.6)	-0.2
NRIgs (continuing activities)	5.4	5.2	+0.1

### From NRIgs to NIgs

(€bn)	FY 2023
NRIgs (continuing activities)	5.4
Impairment <sup>2</sup>	(1.3)
Restructuring costs	(0.0)
Commodities MtM, net of tax	2.4
Non-recurring financial result	(0.2)
Non-recurring income tax <sup>3</sup>	0.9
Others <sup>4</sup>	(5.0)
NIgs	2.2

#### Nuclear - Non-recurring P&L

(€bn)	FY 2023
Waste management liabilities increase	(5.1)
H1 2023 waste management liabilities increase indexation	(0.1)
Partners' share in waste management liabilities increase	0.4
CPN revision*	0.6
Dismantling asset*	(0.2)
Total impact	(4.4)

\*The €0.6bn CPN revision led to a decrease in the related dismantling asset, which has already been partly impaired. Part of the impairment on this dedicated asset is therefore automatically reversed.

<sup>1.</sup> Mainly cost of net debt + unwinding of discount on long-term provisions

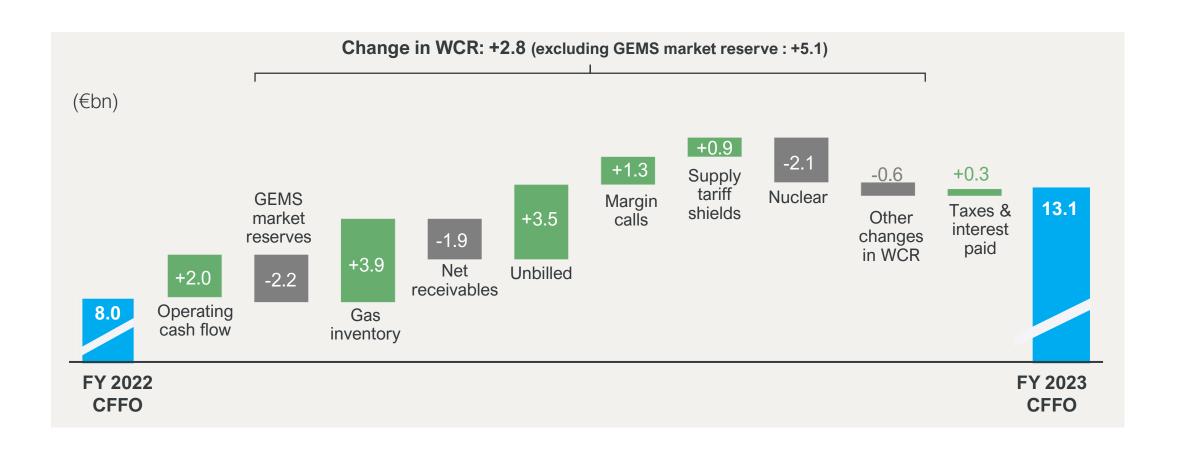
<sup>2.</sup> Mainly wind/solar assets in the US (€0.7Bn) and coal power plants in Chile (€0.5Bn)

<sup>3.</sup> Mainly Deferred Tax impact on non-recurring P&L items

<sup>4.</sup> Mainly revision of nuclear provision

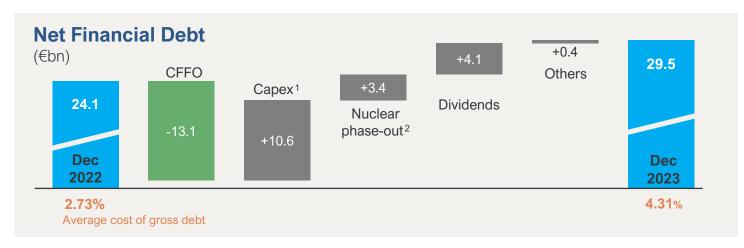
### **CASH FLOW FROM OPERATIONS**

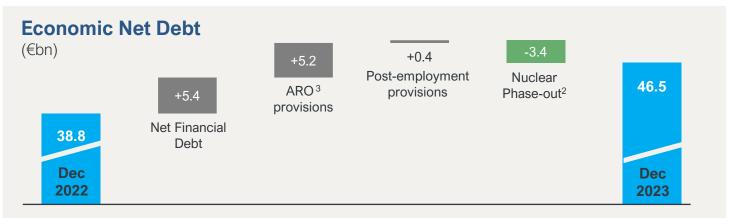
CFFO supported by reversal of unprecedently high working capital

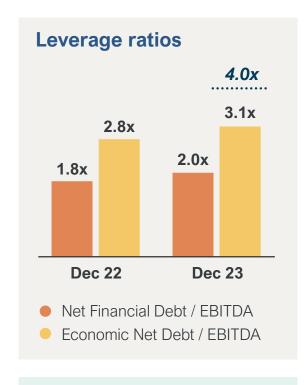


## STRONG CREDIT RATIOS, RATING MAINTAINED

### Net debt impacted by nuclear phase-out and growth investments







**Rating:** 'Strong investment grade' maintained

<sup>1</sup> Growth + maintenance Capex, net of DBSO and US tax equity proceeds, including net debt acquired

<sup>2</sup> Including Synatom funding and waste/dismantling expenses

<sup>3</sup> Asset Retirement Obligations for dismantling, decommissioning, nuclear waste management

## 2024 OUTLOOK<sup>1</sup>

2021

**EBITDA** excl nuclear

€9.2bn

EBIT excl nuclear

€5.2bn

NRIgs

**€2.9**bn

2022

**EBITDA** excl nuclear

€12.2bn

EBIT excl nuclear

€8.0bn

**NRIgs** 

€5.2bn

2023

**EBITDA** excl nuclear

€13.7bn

EBIT excl nuclear

€9.5bn

NRIgs

€5.4bn

2024

**EBITDA** excl nuclear indication

€12.2 to 13.2bn

EBIT excl nuclear indication

€7.5 to 8.5bn

**NRIgs** 

€4.2 to 4.8bn

Rating

**'Strong investment** grade'

**Economic Net Debt / EBITDA** ≤ 4.0x over the long term

**Dividend** 

**65-75**%

payout ratio based on NRIgs

Floor of **€0.65** 

<sup>1.</sup> Based on market prices as of Dec 29, 2023

# **AGENDA**

PART 1 **FY 2023 Performance** 

PART 2 **Medium-term outlook** 



### UNWAVERING COMMITMENT TO OUR GROWTH STRATEGY

- Combining green molecules and electron to ensure the resilience and affordability of system
- With flexibility solutions to support and complement the growth of renewable energies
- Energy infrastructure solutions to decarbonise customers
- Leveraging infrastructures to ensure security of supply

### engie

# Net Zero carbon by 2045

across 3 scopes following a well below 2°C trajectory, SBTI certified

Renewables

~50 GW by 2025 ~80 GW by 2030

Flexible assets

~10 GW of BESS by 2030

**Energy Solutions** 

> 20 TWh of green distributed heat, cooling and power<sup>1</sup> by 2030

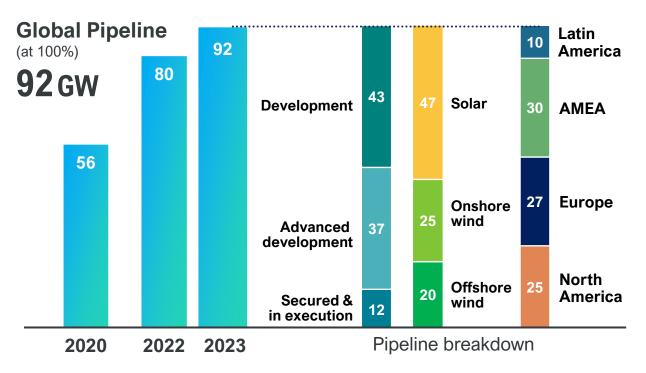
Green molecules

~4 GW of green hydrogen production by 2035

~10 TWh of biomethane production per year by 2030

# RENEWABLES: VISIBILITY FOR FASTER GROWTH WITH NO COMPROMISE IN FINANCIAL DISCIPLINE

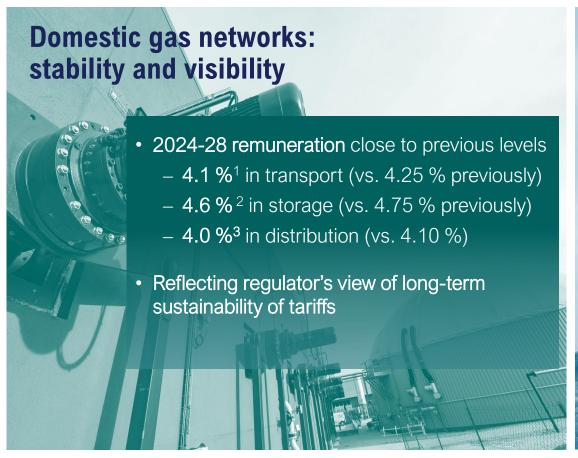
### A growing pipeline offering flexibility to reach our 2030 targets

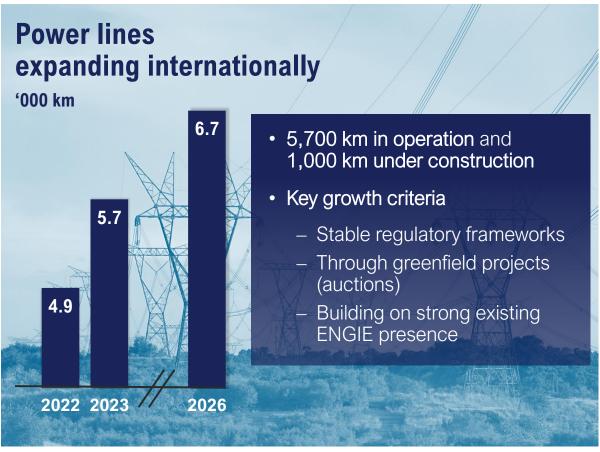




IRR -WACC : **150 - 250 bps** 

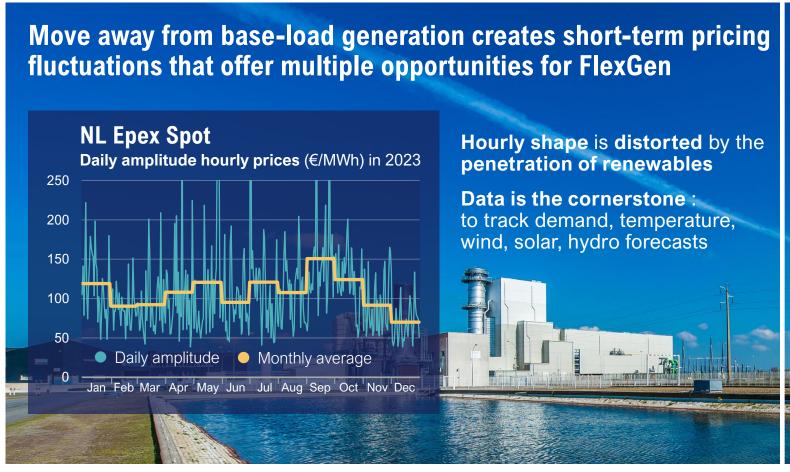
# **NETWORKS: REGULATORY RESILIENCE FOR GAS FRANCE, EXPANSION IN POWER OVERSEAS**





- 1. In real terms: 5.4% in nominal terms
- 2. In real terms: 5.9% in nominal terms
- 3. In real terms: 5.3% in nominal terms

### HOW WE MAXIMISE VALUE OF OUR FLEXIBLE GENERATION





# **GEMS: TWO CORE BUSINESSES** DELIVERING SUSTAINABLE VALUE FOR ENGIE AND ITS CLIENTS



- Leverage and extract value from the flexibility of ENGIE and clients' power assets
- Manage and monetize the flexibility of ENGIE's gas assets
- Manage a large LNG and Biomass portfolio



- Ensure the security of supply for our B2B customers
- Deliver top-tier risk management solutions to our clients
- Sell green gas and power, with focus on Green PPAs

# 2024-26 FINANCIAL OUTLOOK<sup>1</sup>



<sup>1.</sup> Main underlying assumptions are presented in additional material



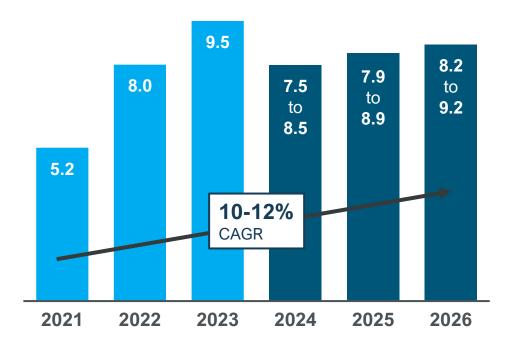


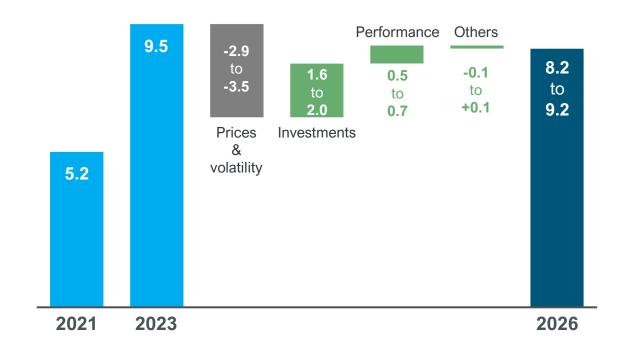
# 2023-24 EBIT EVOLUTION (excluding Nuclear)



# 2023-26 EBIT EVOLUTION (excluding Nuclear)

### **EBIT evolution¹ excluding Nuclear** (€bn)



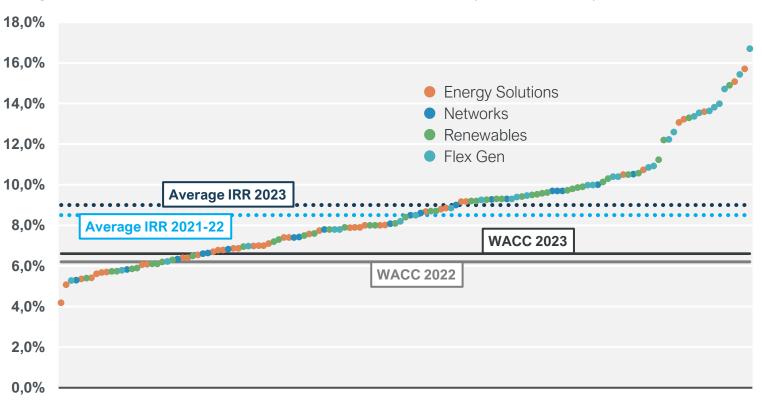


<sup>1.</sup> Main underlying assumptions are presented in additional material

## **INVESTMENTS & VALUE CREATION**

## Committed to deliver growth investments at a healthy and maintained spread

### **Project IRRs at Final Investment Decision** (2021-2023)<sup>1</sup>



#### **REVISED HURDLE RATE**

Step-up in hurdle rate to reflect new interest rate environment:

**+50bps** in Q1 2023

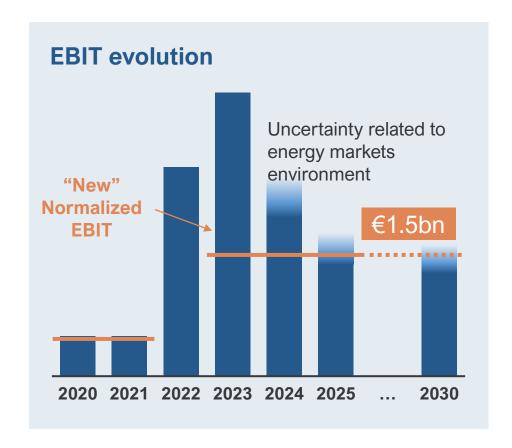
additional +50 bps in Q3 2023

#### **CLEAR FINANCIAL CRITERIA**

IRR-WACC: ~200 bps

<sup>1.</sup> Non exhaustive sample for projects >€50m growth capex, representative considering risk profile, geography, technology, ...

# **GEMS: "NEW" NORMALIZED EBIT** RAISED FROM €1.0BN TO €1.5BN



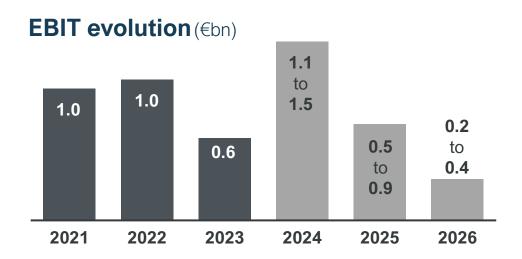
### **Key long-term growth drivers**

- Geographical growth: Spain, US, UK, AMEA
- Increased market volatility
- Flight to quality / Clients more demanding
- Acceleration on batteries' optimization
- Boost of decarbonization products: green PPAs, biomethane

In just a few years, GEMS has built a platform capable of delivering €1.5bn of annual EBIT sustainably

# **NUCLEAR**

## Indication and key principles



#### WASTE LIABILITIES DUE TO BELGIUM

Payment: **~€12bn** in 2024 & **~€4bn** in 2025

Through: **€8bn-€9bn** asset funds & **€7bn-€8bn** cash

### **LONG TERM OPERATIONS Doel 4 & Tihange 3**

Capex for 10y lifetime extension: ~€1.6-2.0bn

JV with Belgian government: creation end 2024

**Contract for Difference** mechanism

#### FRENCH DRAWING RIGHTS beyond 2025

**Tricastin** drawing rights: **468MW** until 2031

**Chooz B** drawing rights: **650MW** until 2037

**6.5TWh** expected in 2026

# 2024–26 MAIN EBIT DRIVERS

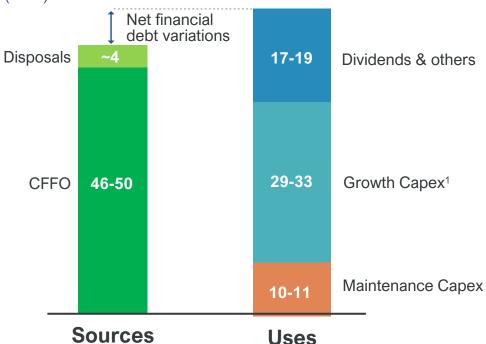
		Activity	Expectations for main EBIT evolution drivers	vs. 2021 <sup>1</sup>	vs. 2023 <sup>1</sup>	
2021	2023	RENEWABLES	Investments contribution, lower prices	++	+	2026
EBIT	EBIT	NETWORKS	Regulated tariffs reflecting inflation, cost & revenue clawback from prev. period in France, new investments	++	++	EBIT
excl. Nuclear	excl. Nuclear	ENERGY SOLUTIONS	Investments contribution, continued improvement of performance, negative one-offs in 2023	=+	+	excl. Nuclear indication
<b>€5.2</b> bn	€9.5bn	FLEX GEN	Prices & volatility normalization, lower thermal volumes partially offset by acceleration in batteries	=-	-	<b>€8.2</b> bn
		RETAIL	Portfolio management and optimization, high comparison basis in 2023	=+	=-	€9.2bn
		GEMS	Normalization of prices and volatility	++		
		NUCLEAR	Plant shutdowns and LTO impact from 2026	-	-	

<sup>1.</sup> Convention: each "+" sign amounts to c. €+500m, each "-" sign amounts to c. €-500m, "=+" sign amounts to a variation between 0m and +250m, "=-" sign amounts to a variation between -250m to 0m

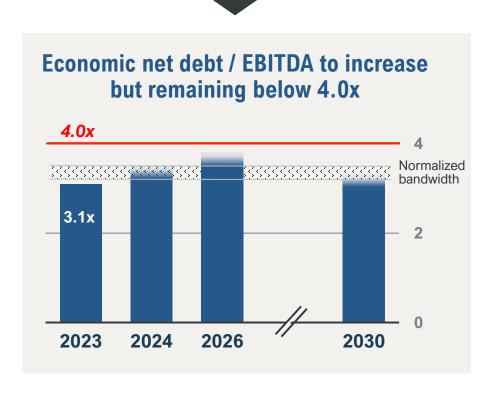
# STRONG CASH GENERATION TO SUPPORT GROWTH AND **DIVIDENDS**

Sources and uses almost balanced over 2023-26 excluding nuclear phase-out

(€bn)



**Credit ratio** – financial headroom



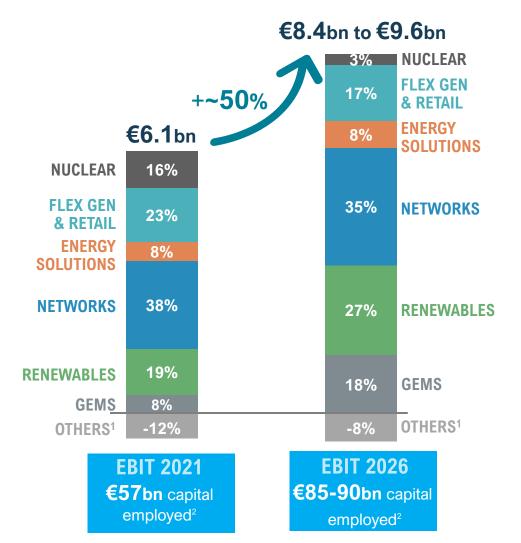
#### **Nuclear waste liabilities phase-out**

Funding: ~€12bn in 2024 & ~€4bn in 2025

Through: €8bn-€9bn asset funds & €7bn-€8bn cash

<sup>1.</sup> Net of sell down, US tax equity proceeds and including net debt acquired

# A SIMPLIFIED & DE-RISKED PLATFORM POISED FOR PROFITABLE GROWTH



- 1. Excluding GEMS
- 2. Excluding Nuclear

## **SIMPLIFYING & DE-RISKING**

- ✓ Non-core business divested
- ✓ Nuclear phase-out
- ✓ From 70 to 30 countries
- ✓ Simpler & Industrialized organization
- ✓ Proven track record of delivery
- ✓ Significant reduction of merchant exposure (Nuclear, Flex Gen)

#### **UNLOCKING GROWTH**

- ✓ Increased renewable contribution
- ✓ Resilient & growing networks
- ✓ Bringing more flexibility to power networks through batteries
- ✓ Providing green heating & cooling urban infrastructures and distributed solar

# 2024-26 FINANCIAL OUTLOOK<sup>1</sup>

2021	2022	2023	2024	2025	2026
EBIT excl nuclear €5.2bn	EBIT excl nuclear €8.0bn	EBIT excl nuclear €9.5bn	EBIT excl nuclear indication €7.5 to 8.5bn	EBIT excl nuclear indication €7.9 to 8.9bn	EBIT excl nuclear indication  €8.2 to 9.2bn
NRIgs €2.9bn	NRIgs €5.2bn	NRIgs €5.4bn	NRIgs €4.2 to 4.8bn	NRIgs €3.9 to 4.5bn	NRIgs €3.7 to 4.3bn

### **Rating**

**'Strong investment** grade'

**Economic Net Debt / EBITDA** 

≤ 4.0x over the long term

### **Dividend**

**65-75**%

payout ratio based on NRIgs

Floor of **€0.65** 

<sup>1.</sup> Main underlying assumptions are presented in additional material

# 2026: ENERGY TRANSITION DRIVING HIGHER EARNINGS POWER

## 2021 the old norm

NRIgs: €2.9bn...

- Last year of 'normal' energy markets
- Last year of regional BU structure

2022-25

... simpler, de-risked, stronger...

- Simpler industrial structure
- Major disposal program and country exits
- Belgian nuclear deal
- Strong track record of delivery

2026 **New ENGIE** 

... NRIgs €4.0bn (mid guidance range)

- Transformed earnings power for re-normalized energy markets
- Strong growth momentum
- Highly flexible generation
- Predictable network businesses
- Limited merchant exposure





## INTEGRATING NATURE IN GROUP'S STRATEGY

## **Biodiversity**



Engaged in the act4nature international initiative

Deployment of our **SET label in 7 countries** to preserve biodiversity around each renewable project

### Fresh water & Ocean



Signatory of the **UN ocean principles** Signatory of call to accelerate global action on water

**Reduction by 30%** of the ratio "freshwater consumption to energy produced" since 2019

#### **Biomass / Biomethane**



100% of sourced woody biomass traceable and certified from 2023

**Energy crops** 

New-built units: use of single-digit percentage at most of energy crops<sup>1</sup>

Acquired units: phase-out plan implementation within 10 years – one-digit percentage for remaining energy crops<sup>2</sup>

<sup>1.</sup>ENGIE's biomethane units that are newly built must use a very low proportion of energy crops. The annual feedstock tonnage across the country must have energy crops as a single-digit percentage at most

<sup>2.</sup>If acquired existing biomethane plants are running with energy crops, a plan to phase out from energy crops, as soon as possible and the latest within 10 years (just transition for farmers), is implemented. If some dedicated energy crops shall remain, the average annual tonnage in the total portfolio of the country should represent a one-digit maximum percentage.

# **FY 2023 EBIT CHANGE BY ACTIVITY**

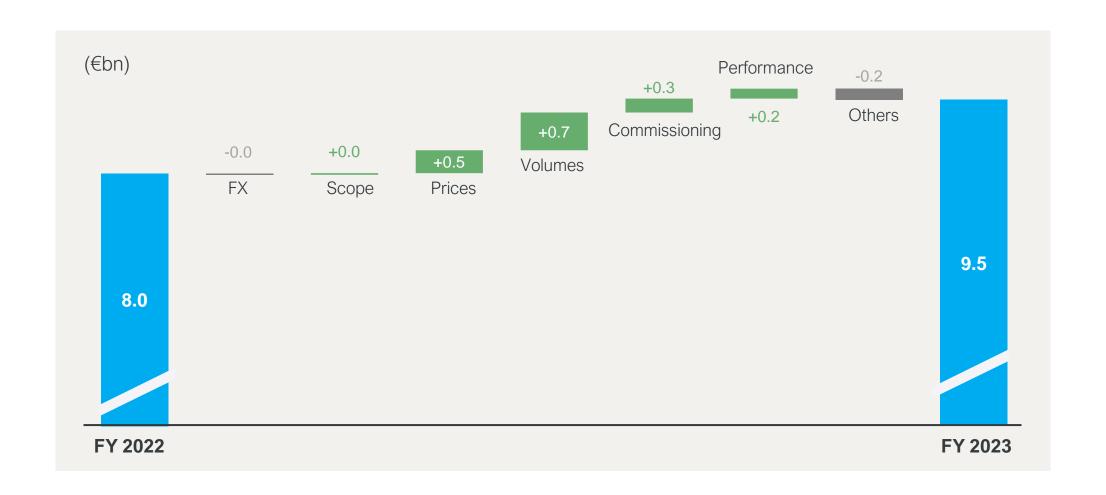
Y/Y change (€m)	Gross	FX / Scope	Organic	Key drivers for organic change	
RENEWABLES	+377	Acquisitions in Europe and solar parks in Chile, India and South Africa	+312	<ul> <li>Commissioning of new capacity</li> <li>Higher prices in Europe (mainly benefitting hydro)</li> <li>Higher hydro volumes in Europe</li> </ul>	
NETWORKS	-106	-	-107	<ul> <li>Capacity subscribed for gas transit between France and Germany</li> <li>Higher margin UK and Germany storage</li> <li>Performance actions on gas assets in Latin America</li> </ul>	<ul><li>∠ Lower distributed volumes</li><li>∠ Higher energy costs in France</li></ul>
ENERGY SOLUTIONS	-137	-	-138	<ul><li>Operational Performance</li><li>Commercial development &amp; commissioning</li></ul>	✓ Negative 2023 one-offs
FLEX GEN &	-255	Negative FX, disposal of Pampa Sul, acquisition of BRP	-203	<ul> <li>Improved situation in Chile</li> <li>High costs of 2022 outages in Europe</li> <li>Italian extraordinary tax in 2022</li> </ul>	Negative price effect due to energy market normalization in Europe
RETAIL	+576	-	+587	<ul><li>Positive YoY timing effect</li><li>Portfolio management &amp; Optimization</li></ul>	
NUCLEAR	-421	-	-421	<ul><li>Better captured prices</li><li>Higher availability</li></ul>	<ul><li>Doel3/Tihange2 plant retirement</li><li>Nuclear &amp; Infra marginal tax</li><li>Higher amortization</li></ul>
OTHERS	+1,005	-	+1,004	<ul> <li>GEMS: market conditions and execution</li> <li>Negative impact on Gazprom contracts in 2022</li> <li>Reversal of market reserves in 2023</li> </ul>	
ENGIE	+1,039	+5	+1,034		

# **EBIT BREAKDOWN**

<b>FY 2023</b> (€m)	France	Rest of Europe	Latin America	Northern America	AMEA	Others	TOTAL
RENEWABLES	574	282	925	216	34	(27)	2,005
NETWORKS	1,415	64	800	(5)		(9)	2,265
<b>ENERGY SOLUTIONS</b>	343	190	(1)	(142)	24	(27)	386
FLEX GEN		891	202	35	419	(34)	1,513
RETAIL	380	145			64	(20)	569
OTHERS	32	1	1	(9)	(0)	2,716	2,741
o/w GEMS	32					3,519	3,551
EBIT excl. Nuclear	2,744	1,573	1,927	96	541	2,599	9,479
NUCLEAR		605					605

<b>FY 2022</b> (€m)	France	Rest of Europe	Latin America	Northern America	AMEA	Others	TOTAL
RENEWABLES	368	318	796	172	9	(36)	1,627
NETWORKS	1,700	24	658	(3)		(8)	2,371
ENERGY SOLUTIONS <sup>1</sup>	311	148	(5)	23	58	(11)	523
FLEX GEN		1,278	50	44	417	(22)	1,768
RETAIL	(164)	115	6		49	(12)	(6)
OTHERS <sup>1</sup>	(1)	(16)	0	(11)	(0)	1,763	1,736
o/w GE	MS (1)					2,618	2,618
EBIT excl. Nuclear	2,214	1,867	1,506	226	532	1,674	8,019
NUCLEAR		1,026					1,026

# 2022-23 EBIT EVOLUTION (excluding Nuclear)

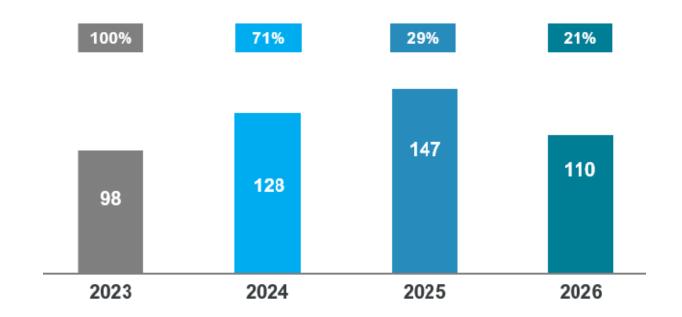


## OUTRIGHT POWER PRODUCTION IN EUROPE

## Nuclear and Hydro

#### **Hedged positions and captured prices**

(% and €/MWh)

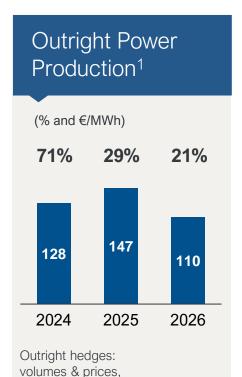


As at 31 December 2023 Belgium and France

#### Captured prices are shown:

- before specific Belgian nuclear and French CNR hydro tax contributions
- before inframarginal rent cap in Belgium and France
- excluding the mark-to-market impact of the proxy hedging used for part of Belgian nuclear volumes over 2024-25, which is volatile and historically unwinds to close to zero at delivery

## 2024-26 KEY ASSUMPTIONS



#### Nuclear

- · Belgium nuclear availability: c. 92%/94%<sup>2</sup> for 2024/25
- Contingencies on Belgian operations<sup>2</sup>:
  - €0.2bn for 2024
  - €0.1bn for 2025
- Nuclear phase-out: Doel 1, 2 and 4, Tihange 1 and 3 from Feb 2025 to Dec 2025

### FX & price assumptions

- FX forward as of December 29th 2023
- 5.34 €/BRL over 2024-26
- 1.11 1.13 1.15 €/USD for 2024-25-26
- Market commodity prices as of December 29th 2023

#### Weather conditions

- Average temperature in France
- Average hydro, wind and solar productions

#### **Below EBIT** indications

- Recurring net financial costs: €(2.5-2.8)bn per year
- Recurring effective tax rate: 25-27% for 2024-26

Guidance and indications based on continuing operations No change in accounting policies Inframarginal rent caps based on current legal texts

Full pass through of supply costs in French B2C Retail tariffs No major regulatory or macro-economic changes Updated regulatory framework for 2024-2028 on French networks

As at 31 December 2023

<sup>1.</sup> Hydro and Nuclear in Europe

# **FOCUS ON 2024**<sup>1</sup>

2023

**EBIT** excl. Nuclear

**€9.5**bn

Activity	Expectations for main EBIT evolution drivers vs. 2023 <sup>2</sup>	
RENEWABLES	Growth fueled by capacity commissioned, partly offset by reduction of energy prices and positive one-offs in 2023	=+
NETWORKS	Regulated tariffs reflecting inflation, costs & revenue clawback from prev. period in France, new investments, lower revenue on gas transit between France & Germany	=+
ENERGY SOLUTIONS	Better operational performance and investments contribution, negative one-offs in 2023	=+
FLEX GEN	Normalization of spreads, acceleration in batteries	-
RETAIL	Portfolio management & optimization, high comparison basis in 2023	=-
GEMS	Normalization of volatility	
NUCLEAR	High prices, no inframarginal tax in Belgium in 2024	+

<b>2024</b> <sup>1</sup>
EBIT excl. Nuclear indication
€7.5bn to €8.5bn

<sup>1.</sup> Main underlying assumptions are presented in additional material

<sup>2.</sup> Convention: each "+" sign amounts to c. €+500m, each "-" sign amounts to c. €-500m, "=+" sign amounts to a variation between 0m and +250m, "=-" sign amounts to a variation between -250m to 0m

# 2024-26 FINANCIAL OUTLOOK<sup>1</sup>

2021

**EBITDA** excl nuclear

€9.2bn

**EBIT** excl nuclear

€5.2bn

NRIgs

**€2.9**bn

2023

**EBITDA** excl nuclear

€13.7bn

EBIT excl nuclear

€9.5bn

**NRIgs** 

€5.4bn

2024

**EBITDA** excl nuclear indication

€12.2 to 13.2bn

EBIT excl nuclear indication

€7.5 to 8.5bn

**NRIgs** 

€4.2 to 4.8bn

2025

**EBITDA** excl nuclear indication

€12.9 to 13.9bn

EBIT excl nuclear indication

€7.9 to 8.9bn

**NRIgs** 

€3.9 to 4.5bn

2026

**EBITDA** excl nuclear indication

€13.5 to 14.5bn

EBIT excl nuclear indication

€8.2 to 9.2bn

**NRIgs** 

€3.7 to 4.3bn

<sup>1.</sup> Main underlying assumptions are presented in additional material

# **DISCLAIMER**

#### **Important Notice**

The figures presented here are those customarily used and communicated to the markets by ENGIE. This message includes forwardlooking information and statements. Such statements include financial projections and estimates, the assumptions on which they are based, as well as statements about projects, objectives and expectations regarding future operations, profits, or services, or future performance. Although ENGIE management believes that these forward-looking statements are reasonable, investors and ENGIE shareholders should be aware that such forward-looking information and statements are subject to many risks and uncertainties that are generally difficult to predict and beyond the control of ENGIE and may cause results and developments to differ significantly from those expressed, implied or predicted in the forward-looking statements or information. Such risks include those explained or identified in the public documents filed by ENGIE with the French Financial Markets Authority (AMF), including those listed in the "Risk Factors" section of the ENGIE (ex GDF SUEZ) Universal Registration Document filed with the AMF on March 09, 2023 (under number D.22-079). Investors and ENGIE shareholders should note that if some or all of these risks are realized, they may have a significant unfavourable impact on ENGIE.

## FOR MORE INFORMATION ABOUT ENGIE

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